# TOWN OF MARBLEHEAD, MASSACHUSETTS

# **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

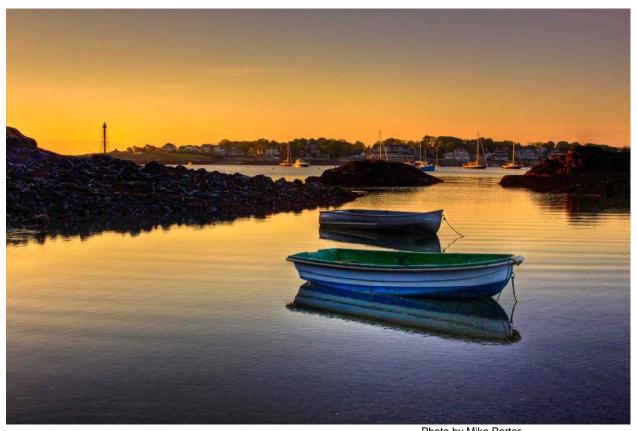


Photo by Mike Porter

For the Fiscal Year Ended June 30, 2012

On the Cover: Dories moored at Little Harbor adjacent to Marblehead Harbor create a tranquil image during the early morning sunrise.



Magnificent homes located on Marblehead Neck as viewed from the top of the lighthouse positioned at the mouth of Marblehead Harbor.

Residences bordering Chandler Hovey Park are located on the Marblehead Neck overlooking the Atlantic Ocean.





Photos by Bob Ross

The Town of Marblehead encompasses the Harbor shown vacant of boats in the off season.

# TOWN OF MARBLEHEAD, MASSACHUSETTS



# COMPREHENSIVE ANNUAL FINANCIAL REPORT For the Fiscal Year Ended June 30, 2012 Prepared by the Finance Department

# TOWN OF MARBLEHEAD, MASSACHUSETTS Comprehensive Annual Financial Report Fiscal Year Ended June 30, 2012

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# Introductory Section

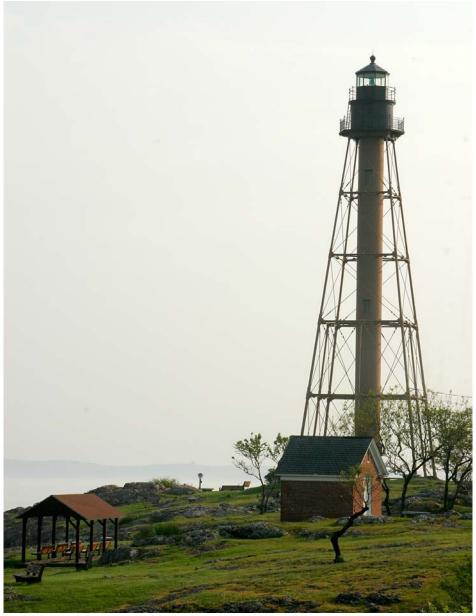


Photo by Rob Kipp

The 105-foot cast-iron Lighthouse, the only lighthouse of its type in the New England states, is located in Chandler Hovey Park on Marblehead Neck.

**Introductory Section** 

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John J. McGinn Finance Director 781-631-1705

# TOWN OF MARBLEHEAD FINANCIAL SERVICES

www.marblehead.org/finance

Mary Alley Building 7 Widger Road Marblehead, MA 01945

mcginni@marblehead.org

Letter of Transmittal

December 5, 2012

Honorable Members of the Board of Selectmen and Citizens of the Town of Marblehead, Massachusetts:

It is with pleasure that the Comprehensive Annual Financial Report of the Town of Marblehead, Massachusetts, for the fiscal year ended June 30, 2012, is presented. The financial statements are presented in conformity with accounting principles generally accepted in the United States of America (GAAP) that are audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants. This report also complies with the financial reporting model developed by the Governmental Accounting Standards Board (GASB) Statement 34.

In addition to the fund financial information traditionally presented in the Town's financial statements, this report now includes government-wide financial statements. The government-wide financial statements include a Statement of Net Assets that provides the total net assets of the Town including all capital assets (including infrastructure) and the Statement of Activities that shows the cost of providing government services.

The report is designed to be used by the elected and appointed officials of the Town and others who are concerned with its management and progress such as bond analysts, banking institutions and credit rating agencies as well as residents and taxpayers of the Town of Marblehead.

This report consists of management's representations concerning the finances of the Town of Marblehead. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making those representations, management has established an internal control framework that is designed to both protect the assets of the Town from loss, theft or misuse and to allow for the compiling of sufficient reliable information for the preparation of the Town's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the Town's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. To the best of management's knowledge and belief, this financial report is complete and reliable in all material respects.

The Town of Marblehead's financial statements have been audited by Powers & Sullivan, LLC, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the Town of Marblehead for the fiscal year ended June 30, 2012, are free of

material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the Town of Marblehead's financial statements for the fiscal year ended June 30, 2012, are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

The independent audit of the financial statements of the Town of Marblehead was part of a broader, federally-mandated "Single Audit" designed to meet the special needs of federal grantor agencies. The standards governing Single Audit engagements require the independent auditor to report not only on the fair presentation of the financial statements, but also on the audited government's internal controls and compliance with legal requirements, with special emphasis on internal controls and legal requirements involving the administration of federal awards. These reports are available in the Town of Marblehead's separately issued Single Audit Report.

GAAP require that management provide a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to compliment MD&A and should be read in conjunction with it. The Town of Marblehead's MD&A can be found immediately following the report of the independent auditors.

### PROFILE OF THE TOWN

The Town of Marblehead, originally incorporated in 1649, is a picturesque seacoast town steeped in history. In its early years fishing and the shoe industry were its two main sources of income. While Marblehead has been known through the years as the "Birthplace of the American Navy," in recent times the town has also been known as one of the yachting capitals of the world. Pleasure boating is certainly a popular pastime of its residents. Visitors come from all over the world to view the original of the famous painting "The Spirit of '76" which is housed in Abbot Hall in the office of the Board of Selectmen, as well as to see the beautiful harbor crowded with sailing, fishing, lobster and pleasure boats. Another major attraction for visitors is the Town's historic district, the largest in the State, and the narrow crooked streets lined with Colonial and Victorian buildings, many of which have been placed on the National Register.

With a population of 19,808, Marblehead is located in the Greater Boston Area, 18 miles northeast of Boston, with a land area of 4.53 square miles. Marblehead is situated in eastern Massachusetts, bordered by Swampscott on the south, Salem on the southwest, and the Atlantic Ocean on the west, north, and east. Commuter rail service to North Station in Boston is convenient from the Salem or Swampscott stations and Marblehead is a member of the Massachusetts Bay Transportation Authority which provides bus service to Swampscott, Lynn and Boston.

The Town operates under a Board of Selectmen/Open Town Meeting/Town Administrator form of government. The five-member Board of Selectmen, elected annually, makes policy decisions. The Town Administrator is responsible for carrying out the policies and direction of the Board of Selectmen and for managing the day-to-day operations of the Town.

### THE REPORTING ENTITY AND ITS SERVICES

The financial reporting entity (the Town) of the primary government includes all funds, account groups and activities considered a part of the Town of Marblehead. Specifically excluded are the Marblehead Housing Authority and The North Shore Regional Vocational School District since they have substantial autonomy and separate governmental entity characteristics.

The Town provides a range of municipal services normally associated with municipal government including education, public safety (police, fire and emergency medical services), recreation and parks, elder services (Council on Aging), street construction and maintenance, solid waste collection and disposal, library, cemetery, building inspection and general administrative services. The Town also operates electric, water and sewer utilities and harbor and waterfront services as enterprises.

### **FACTORS AFFECTING FINANCIAL CONDITION**

The Town of Marblehead real estate market is currently experiencing a strong period of revitalization, both in terms of value and new construction. The aggregate value of the community increased approximately \$68,000,000 in fiscal year 2012 when compared to fiscal year 2011.

The median family income remained significantly higher than state averages and the unemployment rate continues to be lower than the State average (4.7% vs. 6.3% for the state). The Town remains a very desirable community given its close proximity to Boston, and for its tourism, history, boating, and the quality of services provided.

Marblehead has 14 miles of seacoast of varying topography. The housing stock is also varied. There are 6,178 single family dwellings as of January 1, 2012. There are 1,940 Colonial style homes, constituting 31% of the single family housing stock. Old Style construction (typically pre-1920) represents 23% with 1,397 properties. Cape, Ranch, Contemporary, Split level, and Antique style properties comprise 28% of the single family inventory. The balance consists of conventional (non- specific architectural style) Bungalows, Split Entries, Row House (attached by common wall), and Mansions. 53% of the housing stock was built prior to 1950, and Marblehead has one of largest inventories of homes built prior to 1800, including 229 properties built before 1750. The vast majority of early construction is located in the area of town referred to as "Old Town", and designated as the Historic District. The Historic District is a high density, homogeneous, and distinct area. Antique architecture is predominant and lots rarely exceed 5,000 square feet with some lots mirroring only the foundation of the dwelling. The Historic District has a more rigorous building standard than the standard zoning by-laws with regard to permit work involving the exterior.

Residential properties comprise 95% of the tax levy. In FY 2012 single family dwellings had an average assessment of \$661,000, and an average tax bill of \$6,958 based on a single tax rate of \$10.52.

Commercial properties are typically one and two structures located along Atlantic Avenue, Pleasant Street, and in the Historic District. The predominant composition of the commercial properties is small retail, clothing boutiques, restaurants, banks, and office space, with many mixed use properties located in the Historic District. Notable exceptions are 3 small strip centers located on Pleasant Street, and a 15,000 square foot supermarket with attached residential improvements located in the Historic District.

As noted, the Town is currently in the revitalization stage of the real estate cycle as demonstrated by an increased number of "tear downs" and redevelopment of 11 new dwellings. Additionally, two new 7 home subdivisions and the 88 unit 40B project at Marblehead Highlands have been recently absorbed in the market and serve as additional evidence of strong demand. Discussions with local brokers indicate the strongest demand in nearly 6 years with an average marketing time of 3 months if priced properly. There have been 141 single family home sales through the first 7 months of 2012 compared to 154 "arms-length" sales in calendar 2011.

Commercial revitalization is also evident with the ongoing construction of Warwick Place, a 3 story, 38,000 square foot retail/office building in the center of the downtown which will include a new movie theater. When

complete, it will be the largest single commercial improvement in the community. The project will be completed in the spring of 2013. Vacancy for commercial space is stable at an estimated 5%.

Based on market demand, current and proposed development, it is anticipated the stable and healthy real estate market conditions will continue.

### FINANCIAL AND MANAGEMENT POLICIES

# Minimal Changes to Approved Operating Budget Required

The Town's finance committee is responsible for reviewing departmental budget requests and submits to the town meeting an operating budget for the proposed expenditures and other financing uses for the next fiscal year. The budget, as enacted by the town meeting, also establishes that certain appropriations are to be funded by particular revenues. The original budget can be amended during the fiscal year at special town meetings or at the next annual town meeting held prior to the end of the fiscal year. In FY12 no such budget amendments occurred. During the fiscal year the finance committee may transfer funds for extraordinary or unforeseen expenditures. The Town appropriated \$144,000 for this purpose in fiscal 2012 and transfers of \$70,114 were made from this appropriation. This represents the second smallest draw on the Town's Reserve Fund in the past 30 years. State Law also allows for certain transfers between department appropriations during the last 60 days of the fiscal year if approved by both the Finance Committee and the Board of Selectmen. In Fiscal Year 2012, there were no transfers necessary under this provision of the law. All unencumbered and unexpended appropriations lapse at year-end.

Formal budgetary integration is employed as a management control device during the year for the General Fund, Capital Projects Fund as well as the Sewer, Water and Harbor Enterprise Funds. Although formal budgetary integration is not employed for Special Revenue Funds, effective budgetary control is alternatively achieved through provisions of the Massachusetts General Laws and the Town's by-laws.

Appropriations are authorized by the Town Meeting for line items within departments. Typical line items are salaries, expense and local travel. These are the legal levels of budgetary control (level at which expenditures may not exceed budget). However, the Town is statutorily required to pay debt service, regardless of whether such amounts are appropriated. Additionally, expenditures for disasters, natural or otherwise, and final legal judgments may exceed the level of spending authorized by majority vote at a Town Meeting.

### **Long-Term Financial Planning**

The Town manages its financial matters in a prudent manner. This has been affirmed by its ability to maintain its AAA bond rating even through the turbulent financial period that has been experienced nationally over the past few years. The Town's financial actions are generally guided by multi-year planning tools, pay-as-you-go financing strategies for certain capital investments, long-term planning for liabilities such as its pension obligations, strategic reorganizations of certain municipal services, and establishment of reserves to alleviate volatility in departmental budgets.

The Town of Marblehead has also enhanced its revenue flexibility by establishing totally self-sufficient enterprise funds for sewer, water, electric and harbor operations. All costs related to the enterprises are funded through user fees and each enterprise pays the Town for its share of general government services. Currently each of the enterprises avoids the issuance of new debt for capital improvements. Instead each enterprise funds its capital projects from net assets.

# **Undesignated Fund Balance in General Fund Trend Continues**

The Town's management of its finances has resulted in a continued positive trend in General Fund equity. In the eight fiscal years since FY2004, General Fund undesignated fund balance at year end has increased 316%. At the end of FY12, the undesignated fund balance in the General Fund decreased slightly from the previous year; however, the FY12 undesignated fund balance was still over 23% higher than at the conclusion FY10.

# **Property Tax Collection Rates Remain Consistently High**

The Town has consistently had a first collection rate for net property taxes due in excess of 98%. This collection rate was achieved again in FY2012.

# **Establishment of Energy Reserve to Manage Energy Cost Volatility**

In response to volatile energy costs, the Town established an Energy Reserve beginning with its Fiscal Year 2007 operating budget. Departments with energy costs are allowed to access this reserve after they exhaust their entire departmental budget for various forms of energy (heating, electricity, and motor vehicle fuel). The use of the reserve has accomplished two important goals. First, it alleviated pressure on departmental budgets that had been historically pitting increased energy costs against other needs. Second, the reserve ensured that the monies appropriated for increased energy costs were not used for other purposes. The Town appropriated \$533,544 into the fiscal 2012 energy reserve. Of this amount \$175,090 was expended. The Town has appropriated \$533,580 for the energy reserve in the FY13 budget.

### SIGNIFICANT EVENTS

# **Town's AAA Bond Rating Affirmed**

In August of 2012, the Town issued Notes and Bonds for various capital projects. In the process of preparing for these financings the Town was reviewed by the independent rating agency of Standard and Poor's (S&P). After careful review of the Town's finances and management practices, S&P affirmed the Town's Bond rating at AAA, their highest municipal rating. This represents the 4th consecutive year that S&P has set the Town's bond rating at AAA.

# **Town Refunds Debt to Achieve Substantial Savings**

In September 2011, the Town refunded approximately \$15.8 million in outstanding long-term debt remaining from a 2004 bond issue related to the construction of the High School and the Veterans Middle School. The favorable interest rate climate resulted in savings totaling \$1,291,937 over the upcoming 13 years remaining on these bonds.

# **Glover School Construction Project Begins**

During FY12 the Town began construction activities related to a new Glover School. In FY12 most of the activities, related to this project, centered on completion of design and planning for the project. Demolition of the old Glover School took place during the summer of 2012. Construction of the planned two-story, 79,000-square-foot school will take approximately 18 months to complete.

### Stoney Brook Road Cleanup Substantially Completed in FY2012

The \$3 million clean-up of four landfill-contaminated properties on Stony Brook Road was completed in FY12. This project involved the purchase of certain properties and purchase of easements on others. Contaminated

soil and materials were removed from the sites and deposited at the town landfill, which is scheduled to be capped.

# **Conversion to State Group Insurance Commission Health Insurance**

During FY12 the Town reached agreement with representatives from the various collective bargaining units and the retirees allowing the Town to switch its health insurance coverage for active employees and retirees to the State's Group Insurance Commission (GIC). This change required the Town to undergo a complete reenrollment of all employees and retirees into new health plans. This was completed in the spring of 2012 and as a result substantial savings have and will be realized both in terms of lower insurance rates and the avoidance of what was projected to be higher rate increases in the future.

### **Dental Insurance Plan**

As part of the agreement to join the GIC, the Town began offering optional dental insurance to its employees and retirees beginning July 1, 2012. The premiums on this optional insurance are fully paid by the employees and retirees electing to enroll in the program. Open enrollment for this new benefit was conducted in May 2012.

# **Equipment Purchased**

The Town purchased and took delivery of several new pieces of heavy equipment in FY12. This included by department:

School Department: School Bus
Police Department: 2 Police Vehicles
Drain Department: Utility Vehicle
Highway Department: Dump Truck

Replacement of Fuel Pumps

Paint Machine
Tree Department: Brush Chipper
Recreation & Park Department: Utility Vehicle
Water Department: Dump Truck

Utility Vehicle
Dump Truck

Sewer Department:

# Results of June 21<sup>st</sup> Override Ballot

On June 21, 2012, a special election was held and four debt exclusion override questions were presented to the voters to exclude appropriations from the limitations of proposition 2 ½. All four debt exclusion overrides were approved by the voters. The first was for a Drainage Improvement Project in the Pleasant Street Area totaling \$4,937,687 (2,394 in favor, 1,067 opposed). The second was for the purchase of a new Quint Fire Truck for \$1,150,000 (1,905 in favor, 1,542 opposed). The third was for accessibility improvements to the Old Town House totaling \$610,168 (1,990 in favor, 1,475 opposed). The fourth was for Land Acquisition related to the so-called Lead Mills property for \$1,500,000 (2,263 in favor, 1,216 opposed).

# **Awards and Acknowledgments**

The Government Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Town of Marblehead for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2011. This was the eighth consecutive year that the Town submitted a CAFR to the GFOA. The Town was awarded this Certificate all eight years. In order to receive this prestigious award, a

government had to publish an easily readable and efficiently organized CAFR that satisfied both generally accepted accounting principles and applicable legal requirements.

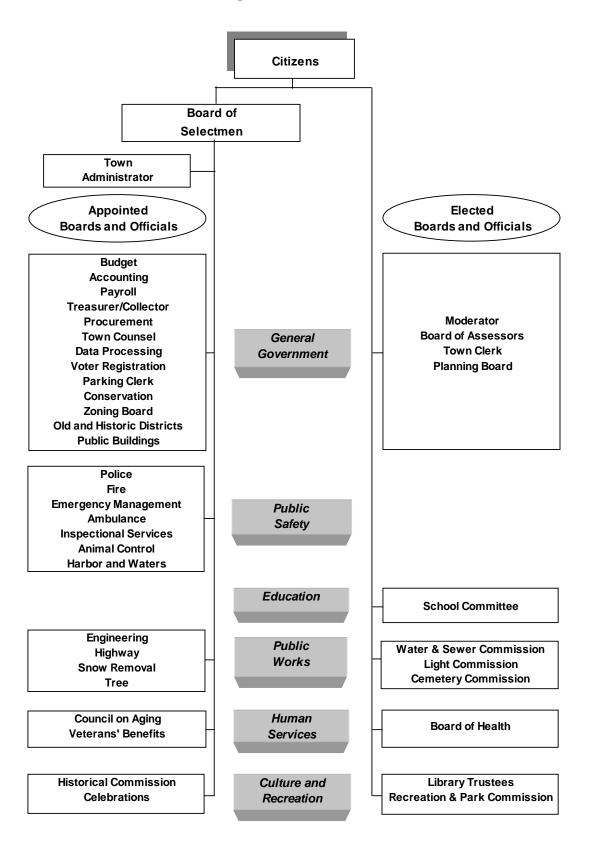
A Certificate of Achievement is valid for a period of one year only. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this report on a timely basis could not be accomplished without the efficient and dedicated staff of the Financial Services Department. I would like to express my appreciation to all members of the Town's Financial Services Department who assisted and contributed to the preparation of this report. I would also like to thank current Town Administrator, Jeffrey Chelgren as well as recently retired former Town Administrator Anthony M. Sasso, the Board of Selectmen, the Board of Assessors, and the Finance Committee for their strong interest and support in planning and conducting the financial operations of the Town in a responsible and progressive manner.

Respectfully submitted,

John McGinn Finance Director

# Town of Marblehead, Massachusetts Organization Chart



# Town of Marblehead, Massachusetts Principal Executive Officers

Title	Name	Manner of Selection	Term Expires
Selectmen (Chairperson)	Jackie Belf-Becker	Elected	2013
Selectmen	Harry C. Christensen, Jr.	Elected	2013
Selectmen	Judith R. Jacobi	Elected	2013
Selectmen	Bret T. Murray	Elected	2013
Selectmen	James E. Nye	Elected	2013
Town Administrator	Jeffrey Chelgren	Appointed	2015
Finance Director/Town Accountant	John J. McGinn	Appointed	2015
Treasurer/Collector	Patricia K. Murray	Appointed	2015
Town Clerk	Robin A. Michaud	Elected	2013

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Town of Marblehead Massachusetts

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2011

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

OF THE UNITED STATES

AND CANADA CORPORATION STEAT

CHEAGO

Executive Director

# Financial Section



Photo by Chuck McCollum

A view of the Marblehead Lighthouse at Chandler Hovey Park from one of the many boats that reside in the Harbor during the summer months. Financial Section

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# Powers & Sullivan, LLC

Certified Public Accountants



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# **Independent Auditors' Report**

To the Honorable Board of Selectmen Marblehead, Massachusetts

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Marblehead, Massachusetts, as of and for the fiscal year ended June 30, 2012 (except for the Marblehead Contributory Retirement System and the Marblehead Municipal Light Department which are as of and for the fiscal year ended December 31, 2011), which collectively comprise the Town's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Town of Marblehead, Massachusetts' management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Marblehead Municipal Light Department, which is both a major fund and 46%, 44%, and 65%, respectively, of the assets, net assets, and revenues of the business-type activities, for the fiscal year ended December 31, 2011. Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included in these financial statements is based solely on the report of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Marblehead, Massachusetts, as of June 30, 2012 (except for the Marblehead Contributory Retirement System and the Marblehead Municipal Light Department which are as of and for the year ended December 31, 2011), and the respective changes in financial position and cash flows, where applicable, thereof for the fiscal years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 5, 2012 on our consideration of the Town of Marblehead, Massachusetts' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Marblehead's basic financial statements. The combining statements and schedules, as listed in the table of contents, are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, and historical context. We have applied certain limited procedures, to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The introductory section and statistical tables, as listed in the table of contents, are presented for the purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

December 5, 2012

Powers & Sellivan LLC

# **Management's Discussion and Analysis**

As management of the Town of Marblehead, we offer readers of these financial statements this narrative overview and analysis of the financial activities for the fiscal year ended June 30, 2012. We encourage readers to consider the information presented in this report in conjunction with the information that we have provided in our letter of transmittal. All amounts, unless otherwise indicated, are expressed in whole dollars.

### Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Town of Marblehead's basic financial statements. These basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. The government-wide financial statements provide both long-term and short-term information about the Town as a whole. The fund financial statements focus on the individual components of the Town government, reporting the Town's operations in more detail than the government-wide statements. Both presentations (government-wide and fund) allow the user to address relevant questions, broaden the basis of comparison and enhance the Town's accountability. An additional part of the basic financial statements are the notes to the financial statements. This report also contains supplementary information in addition to the basic financial statements themselves.

**Government-wide financial statements.** The *government-wide financial statements* are designed to provide readers with a broad overview of finances, in a manner similar to private-sector business.

The *statement of net assets* presents information on all assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the Town's financial position is improving or deteriorating.

The statement of activities presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities include general government, public safety, education, public works, human services, culture and recreation, and interest. The business-type activities include the activities of the sewer, water, harbor and municipal light departments.

**Fund financial statements.** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

**Governmental funds.** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund statements focus on near-term inflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The Town of Marblehead adopts an annual appropriated budget for its general fund. A budgetary comparison schedule has been provided as required supplementary information for the general fund to demonstrate compliance with this budget.

**Proprietary funds.** The Town maintains two types of proprietary funds.

Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The Town uses enterprise funds to account for its sewer, water, harbor and municipal light department activities.

Internal service funds are an accounting device used to accumulate and allocate costs internally among the Town's various functions. The Town uses internal service funds to account for Town appropriations used to fund Workers' Compensation Claims. Prior to fiscal year 2009, the Town also used internal service funds to account for risk financing activities related to health insurance. In fiscal year 2009, the Town changed to a premium based insurance plan for health insurance. In addition to Workers' Compensation Claims, the internal service fund has been used to account for run-out claims associated with the previous self-insured health insurance plan, as well as premium payments under the new plan. As of June 30, 2012, the Town no longer has outstanding liabilities related to the self-insured health insurance plans and has discontinued the use of the internal service funds to account for premium payments under the new plan. Because the services accounted for in the internal service funds predominantly benefit the governmental rather than business-type functions, they have been included within governmental activities in the government-wide financial statements.

**Fiduciary funds.** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statement because the resources of those funds are *not* available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

**Notes to the basic financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

# Government-wide Financial Analysis

At the end of the current fiscal year, the Town is able to report positive balances in all categories of net assets with the exception of unrestricted of governmental net assets. Overall the net assets of the primary government decreased by \$290,000, during fiscal year 2012. This was comprised of a \$1.8 million decrease in governmental net assets and a \$1.5 million increase in business-type net assets. The \$12 million deficit in unrestricted governmental net assets is the result of the Town's recognition of \$16.2 million in other postemployment benefits liabilities.

# Governmental Activities

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. For the governmental activities, Marblehead's assets exceeded liabilities by \$72.2 million, at the close of fiscal year 2012.

# Governmental Activities

	_	2012	_	2011
Assets:				
Current assets	\$	31,493,270	\$	28,647,123
Capital assets, net of accumulated depreciation	·	105,930,027	•	107,873,518
Capital assets, not being depreciated		9,489,298		5,878,180
Total assets		146,912,595	_	142,398,821
Liabilities:				
Current liabilities (excluding debt)		4,460,631		7,863,936
Noncurrent liabilities (excluding debt)		23,971,865		18,151,604
Current debt		3,851,380		5,538,380
Noncurrent debt		42,421,511		36,866,891
Total liabilities		74,705,387		68,420,811
Net Assets:				
Invested in capital assets, net of related debt		75,341,535		71,782,028
Restricted		8,900,151		9,048,458
Unrestricted	_	(12,034,478)		(6,852,476)
Total net assets	\$	72,207,208	\$	73,978,010
Program revenues:				
Charges for services	\$	4,736,556	\$	4,486,912
Operating grants and contributions		15,690,591		15,253,787
Capital grants and contributions		555,654		761,615
General revenues:				
Real estate and personal property taxes		53,545,032		51,217,033
Motor vehicle excise taxes		2,843,878		2,752,897
Nonrestricted grants		1,111,126		1,110,208
Unrestricted investment income		237,753		389,792
Penalties and interest on taxes	_	241,114	_	226,937
Total revenues		78,961,704		76,199,181
Expenses:				
General government		4,052,732		3,764,556
Public safety		10,651,355		10,586,017
Education		55,866,599		53,942,639
Public works		4,510,987		6,214,732
Landfill closure		-		2,314,578
Human services		1,025,102		1,150,910
Culture and recreation		3,271,325		3,111,617
Interest	_	1,893,926	_	1,319,979
Total expenses		81,272,026		82,405,028
Excess (Deficiency) before transfers		(2,310,322)		(6,205,847)
Transfers	_	539,520	_	585,075
Change in net assets	\$_	(1,770,802)	\$_	(5,620,772)

Governmental net assets of \$75.3 million reflects its investment in capital assets (e.g., land, construction in progress, buildings, building improvements, machinery, and equipment and infrastructure); less any related debt used to acquire those assets that are still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the investment in its capital assets is reported net of its related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of the net assets \$8.9 million represents resources that are subject to external restrictions on how they may be used. The remaining balance of *unrestricted net assets* has a year end deficit balance of \$12 million. The primary reason for this deficit balance in net assets is the recognition of other postemployment benefit liability of \$16.2 million, which was the result of the implementation of Government Auditing Standards Board (GASB) Statement 45. This statement required the Town to obtain an actuarial valuation of the Town's liability to pay other postemployment benefits to current employees and retirees. The Town is allowed to amortize the liability, which totaled \$139 million, over 30 years. Since there is no legal obligation to fund the liability at this time, the Town has opted to continue to fund other postemployment benefits on a pay-as-you-go basis. As a result, the Town is required to record the difference between the current year pay-as-you-go cost and the current year actuarial determined cost as a liability in the full accrual financial statements. This difference totaled \$4.5 million for fiscal year 2012. Fiscal year 2012 is the Town's fourth year of amortizing this liability.

The governmental expenses totaled \$81.3 million of which \$21 million (26%) was directly supported by program revenues consisting of charges for services, operating and capital grants and contributions. General revenues totaled \$58 million, primarily coming from property taxes, motor vehicle excise taxes, and non-restricted state aid.

# **Business-type Activities**

For the Town's business-type activities, assets exceeded liabilities by \$51.7 million at the close of fiscal year 2012.

Business-type net assets of \$35.9 million (70%) represent investments in capital assets. An additional \$3.6 million (7%) is restricted for depreciation within the Municipal Light Enterprise Fund, and the remaining \$12.1 million (23%) is available to be used for the ongoing operation of the Town's Water, Sewer, Harbor and Municipal Light activities. There was a net increase of \$1.5 million in total net assets reported in the business-type activities during fiscal year 2012.

The Town's Sewer, Water, and Harbor funds have a policy of appropriating available funds at the end of each fiscal year to fund capital expenses in lieu of issuing long-term debt. As a result, the net assets remain relatively consistent from year to year and there is no debt reported in the Town's business-type activities.

# Business-type Activities

	2012		2011
Assets:			
Current assets\$	19,693,990	\$	19,146,912
Capital assets, net of accumulated depreciation	33,460,358		32,613,203
Capital assets, not being depreciated	2,484,854		2,265,546
Total assets	55,639,202	,	54,025,661
Liabilities:			
Current liabilities (excluding debt)	2,643,953		2,873,718
Noncurrent liabilities (excluding debt)	1,328,832		966,739
Total liabilities	3,972,785	,	3,840,457
Net Assets:			
Invested in capital assets	35,945,212		34,878,749
Restricted	3,625,528		3,309,675
Unrestricted	12,095,677		11,996,780
Total net assets\$	51,666,417	\$	50,185,204

The Sewer Enterprise Fund's net assets totaled \$12.4 million at year end; an increase of \$273,000 from the prior year. This balance is approximately 3.5 times the annual operating expenses and has remained consistent over the past several years. Revenues in this fund consist primarily of charges for sewer services and approximately 58% of the Fund's expenses relate to the annual assessment paid to the South Essex Sewerage District.

The Water Enterprise Fund's net assets totaled \$12.4 million at year end; an increase of \$309,000 from the prior year. This balance is approximately 3.9 times the annual operating expenses and has remained consistent over the past several years. Revenues in this fund consist primarily of charges for water service and approximately 56% of the operating expenses consist of assessments paid to the Massachusetts Water Resource Authority.

The Harbor Enterprise Fund's net assets totaled \$4.3 million at year end; an increase of \$40,000 from the prior year. The balance in the Harbor Enterprise Fund has remained consistent over the past several years. Revenues in this fund consist of a combination of charges for services and boat excise taxes assessed.

The Municipal Light Enterprise Fund's net assets totaled \$22.6 million at year end; an increase of \$859,000. The majority of the revenue in this fund consists of charges for services and 85% of the expenses relate to cost of services and administration.

# Business-type Activities

	_	2012	-	2011
Program revenues:				
Charges for services - Water	\$	3,595,910	\$	3,730,846
Charges for services - Sewer		3,884,316		3,904,213
Charges for services - Municipal Light		15,420,818		15,160,793
Charges for services - Harbor		633,384		632,242
Operating grants		2,832		17,260
General revenues:				
Boat excise		134,871		136,513
Unrestricted investment income		54,338		64,263
Other revenues		8,218		-
Total revenues		23,734,687	_	23,646,130
Expenses:				
Water		3,219,258		3,114,228
Sewer		3,532,314		3,481,486
Municipal Light		14,266,683		13,797,177
Harbor	_	695,699	_	639,917
Total expenses		21,713,954		21,032,808
Excess before transfers		2,020,733		2,613,322
Transfers	_	(539,520)		(585,075)
Change in net assets	\$_	1,481,213	\$	2,028,247

# Financial Analysis of the Government's Funds

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds**. The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$26.9 million, an increase of \$3.1 million from the prior year.

The General Fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the General Fund totaled \$6.3 million, while total fund balance was \$13.1 million. Of the assigned fund balance, \$5.9 million has been allocated to balance the fiscal year 2013 budget. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents 9% of total general fund expenditures, while total fund balance represents 18% of that same amount.

The General Fund increased by \$1.7 million. This increase is due to the Town's practice to budget estimated revenue conservatively which resulted in a budget surplus of \$2.2 million in revenues; appropriations exceeded actual expenditures by \$3.1 million mainly due to group insurance surplus of \$1.5 million; these surpluses were offset by the use of prior year resources to balance the fiscal year 2012 budget.

The Capital Projects Fund is used to account for the financial activities associated with major capital projects that have been authorized by Town Meeting and approved by the voters to be funded by the proceeds of bond sales. The Town's major capital projects during fiscal year 2012 have been the Glover School design and Stoney Brook landfill remediation projects. The construction of the Glover School will begin in fiscal year 2013. The Town has complied with all remediation requirements regarding the properties on Stoney Brook Road contaminated by the Town's old landfill during fiscal year 2012. The capital projects fund had a net increase of approximately \$1.5 million during fiscal year 2012. This net increase was primarily due to the recognition of \$6.2 million in bond proceeds; \$534,000 in MSBA grant payments; capital expenditures of approximately \$2.2 million, of which most related to the Glover School design project; and \$3 million of expenditures for the landfill remediation.

The Public Funds Major Fund is used to account for contributions and earnings to support the government, where the principal portion is non-expendable. This fund had a net decrease of \$20,000 during fiscal year 2012. Revenues consisted of investment income as well as contributions, and expenditures, totaling \$41,000, were for general government, public works, and culture and recreational purposes. The largest portion of this fund, \$3.4 million, is permanently reserved for investment purposes.

# General Fund Budgetary Highlights

The Town experienced a \$2.3 million surplus of actual over budgeted revenues. The largest surpluses were in motor vehicle excises taxes, charges for services, licenses and permits, and intergovernmental revenue, which combined to a total of \$1.6 million and were primarily due to conservative budget estimates.

Actual expenditures ended the fiscal year approximately \$3.1 million under budget. The most notable is the group insurance appropriation, which ended the fiscal year \$1.5 million under budget. This was the result of a portion of retiree Medicare and employee health insurance costs being charged to the Medex and Medical Claims internal service funds respectively, to draw down the balances in those funds. The Town transferred from a self-insured program to a premium based plan beginning in fiscal year 2009. Since 2009, the internal service fund has continued to pay run off claims and revenue credits due. The fund was closed out at the end of fiscal year 2012 as all run off claims have been resolved. Additionally, actual health care costs came in lower than anticipated, further contributing to a positive budget to actual variance. The positive variance under public safety is the result of employee turnover and closely monitoring employee related expenditures including salaries and overtime. In addition, the Town had remaining reserves of approximately \$74,000.

In addition, the Town had positive balances remaining for the energy reserve and property and liability insurance due to conservative budgeting and the ongoing review of insurance policies to minimize costs to the Town.

The main changes between the original and final budget for the Town consisted of reserve fund and energy reserve fund transfers within appropriation lines, and a transfer from the education budget to fund a deficit within the school lunch fund.

# Capital Asset and Debt Administration

**Capital assets.** In conjunction with the operating budget, departments with proposed capital budgets submit them to the Finance Committee and if large enough, to the Capital Planning Committee. These committees are responsible for reviewing the proposed capital budgets and reporting to the Annual Town Meeting. The major

capital asset activity of the governmental activities during the year consisted of increases in the Glover School design project totaling \$2.0 million and \$1.6 million for the purchase of land related to the Stoney Brook Road landfill project. In addition the Town had upgrades to infrastructure totaling \$571,000. Of the \$571,000, \$365,000 was related to drain improvements and \$206,000 was used for street and sidewalk paving. Other capital asset activity consisted of library circulation of \$150,000 and the remaining activity mainly consisted of vehicle equipment purchases for various departments.

Capital additions of the business-type activities consisted of upgrades to infrastructure and purchases of new equipment in the Sewer and Water activities of approximately \$360,000 and \$495,000, respectively; the purchase of equipment, pier projects construction in process, and building improvements in the Harbor activities of \$395,000; and Municipal Light upgrades to plant and equipment of approximately \$1.8 million.

**Debt administration.** Outstanding long-term debt of the general government, as of June 30, 2012, totaled \$46.1 million, of which \$36.1 million is related to school projects, \$4.9 million is for the causeway seawall, and \$3.9 is for landfill projects.

Please refer to the notes 5, 6 and 7 of the basic financial statements for further discussion of the Town's major capital and debt activity.

# Requests for Information

This financial report is designed to provide a general overview of the Town of Marblehead's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Finance Director, Mary Alley Building, 7 Widger Road, Marblehead, Massachusetts 01945.

**Basic Financial Statements** 

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# STATEMENT OF NET ASSETS

JUNE 30, 2012

Primary Government						
Business-type		Tatal				
Activities		Total				
10,230,532	\$	38,781,08				
3,625,528		3,625,52				
-,,		992,08				
_		332,00				
_		501,30				
_		701,69				
-						
40.000		342,35				
42,839		198,59				
3,128,881		3,128,88				
-		108,19				
-		103,97				
-		27,35				
85,063		85,00				
1,314,021		1,314,02				
.,,		10,00				
4 207 420						
1,267,126		1,267,12				
19,693,990		51,187,20				
22 400 250		120 200 20				
33,460,358		139,390,38				
2,484,854		11,974,1				
35,945,212		151,364,53				
55,639,202		202,551,79				
1,255,387		2,910,98				
-		117,3				
-		968,4				
-		355,6				
_		27,8				
1,086,531		1,264,22				
71,962		71,9				
230,073		1,096,6				
-		291,4				
-		158,0				
-	- —	3,693,3				
2,643,953	_	10,955,9				
-		7,280,0				
55,999		203,7				
		392,8				
4 070 000						
1,272,833		17,424,1 42,421,5				
1,328,832		67,722,2				
3,972,785		78,678,1				
35,945,212		111,286,7				
3,625,528		3,625,5				
-		1,284,3				
-		3,437,0				
		5,707,0				
		=				
-		4,178,7				
12,095,677		61,1				
	_	123,873,62				
	51,666,417	51,666,417 \$				

See notes to basic financial statements.

# STATEMENT OF ACTIVITIES

# FISCAL YEAR ENDED JUNE 30, 2012

		Program Revenues						
		Charges for		Operating Grants and		Capital Grants and		Net (Expense)
Functions/Programs	Expenses	 Services		Contributions		Contributions	_	Revenue
Primary Government:								
Governmental Activities:								
General government\$	4,052,732	\$ 436,876	\$	437,635	\$	-	\$	(3,178,221)
Public safety	10,651,355	1,147,383		88,409		-		(9,415,563)
Education	55,866,599	1,897,607		14,597,118		533,504		(38,838,370)
Public works	4,510,987	694,942		16,493		22,150		(3,777,402)
Human services	1,025,102	178,924		53,485		-		(792,693)
Culture and recreation	3,271,325	380,824		497,451		-		(2,393,050)
Interest	1,893,926	 -		-		-	-	(1,893,926)
Total Governmental Activities	81,272,026	 4,736,556		15,690,591		555,654		(60,289,225)
Business-Type Activities:								
Sewer	3,532,314	3,884,316		-		-		352,002
Water	3,219,258	3,595,910		-		-		376,652
Municipal Light	14,266,683	15,420,818		-		-		1,154,135
Harbor	695,699	 633,384		2,832		-	-	(59,483)
Total Business-Type Activities	21,713,954	 23,534,428		2,832	•	-		1,823,306
Total Primary Government\$	102,985,980	\$ 28,270,984	\$	15,693,423	\$	555,654	\$	(58,465,919)

See notes to basic financial statements.

(Continued)

# STATEMENT OF ACTIVITIES

# FISCAL YEAR ENDED JUNE 30, 2012

	Primary Government						
	Governmental Activities	Business-Type Activities	Total				
Changes in net assets:							
Net (expense) revenue from previous page	(60,289,225)	\$ 1,823,306	\$ (58,465,919)				
General revenues:							
Real estate and personal property taxes,							
net of tax refunds payable	53,545,032	-	53,545,032				
Motor vehicle excise taxes	2,843,878	-	2,843,878				
Boat excise taxes	-	134,871	134,871				
Penalties and interest on taxes  Grants and contributions not restricted to	241,114	-	241,114				
specific programs	1,111,126	-	1,111,126				
Unrestricted investment income	237,753	54,338	292,091				
Settlements and refunds	-	8,218	8,218				
Transfers, net	539,520	(539,520)					
Total general revenues and transfers	58,518,423	(342,093)	58,176,330				
Change in net assets	(1,770,802)	1,481,213	(289,589)				
Net Assets:							
Beginning of year	73,978,010	50,185,204	124,163,214				
End of year	\$ 72,207,208	\$ 51,666,417	\$ 123,873,625				

(Concluded)

#### **GOVERNMENTAL FUNDS**

#### BALANCE SHEET

JUNE 30, 2012

ASSETS	General	_	Capital Projects Fund	 Public Funds	 Nonmajor Governmental Funds	 Total Governmental Funds
Cash and cash equivalents\$	14,316,549	\$	2,452,739	\$ 3,734,945	\$ 7,388,664	\$ 27,892,897
Investments	-		-	992,083	-	992,083
Receivables, net of uncollectibles:	501,304					E01 201
Property taxes  Real estate tax deferrals	701,694		-	-	-	501,304 701,694
Tax liens	342,351		-	-	_	342,351
Motor vehicle excise taxes	155,757		_	_	_	155,757
Departmental and other	16,145		-	-	92,048	108,193
Intergovernmental	15,612		_	_	88,361	103,973
Working capital deposit	-		-	-	10,000	10,000
Tax foreclosures	27,359	_	-	 -	 -	 27,359
TOTAL ASSETS\$	16,076,771	\$_	2,452,739	\$ 4,727,028	\$ 7,579,073	\$ 30,835,611
LIABILITIES AND FUND BALANCES						
LIABILITIES:						
Warrants payable\$	995,350	\$	398,638	\$ 5,603	\$ 245,017	\$ 1,644,608
Accrued payroll and amounts withheld	355,632		-	-	-	355,632
Due to Agency Fund	27,858		-	-	-	27,858
Other liabilities	177,697		-	-	-	177,697
Deferred revenues	1,327,662		-	-	116,180	1,443,842
Tax refunds payable	117,372		-	-	-	117,372
Notes payable	-	_	158,000	 -	 -	 158,000
TOTAL LIABILITIES	3,001,571	_	556,638	 5,603	 361,197	 3,925,009
FUND BALANCES:						
Nonspendable	-		-	3,410,414	-	3,410,414
Restricted	-		1,896,101	1,311,011	7,217,876	10,424,988
Committed	917,834		-	-	-	917,834
Assigned	5,906,121		-	-	-	5,906,121
Unassigned	6,251,245	_	-	 -	 -	 6,251,245
TOTAL FUND BALANCES	13,075,200	_	1,896,101	 4,721,425	 7,217,876	 26,910,602
TOTAL LIABILITIES AND FUND BALANCES\$	16,076,771	\$_	2,452,739	\$ 4,727,028	\$ 7,579,073	\$ 30,835,611

### RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TOTAL FUND BALANCES TO THE STATEMENT OF NET ASSETS

#### JUNE 30, 2012

Total governmental fund balances	Ş	26,910,602
Capital assets (net) used in governmental activities are not financial resources and, therefore, are not reported in the funds		115,419,325
Accounts receivable are not available to pay for current-period expenditures and, therefore, are deferred in the funds		1,443,842
Internal service funds are used by management to account for health insurance and workers' compensation activities.		
The assets and liabilities of the internal service funds are included in the governmental activities in the statement of net assets		(37,622)
In the statement of activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due		(968,470)
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds.		
Landfill closure	(7,280,000)	
Bonds and notes payable	(46,114,891)	
Compensated absences	(1,014,280)	
Other postemployment benefits	(16,151,298)	
Net effect of reporting long-term liabilities		(70,560,469)
Net assets of governmental activities	9	72,207,208

### **GOVERNMENTAL FUNDS**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

#### FISCAL YEAR ENDED JUNE 30, 2012

	General		Capital Projects Fund		Public Funds	Nonmajor Governmental Funds		Total Governmental Funds
REVENUES:	General		runu		Fullus		-	Fullus
Real estate and personal property taxes	\$ 53,542,174	\$	-	\$	-	\$ -	\$	53,542,174
Motor vehicle excise taxes	2,851,176		-		-	-		2,851,176
Penalties and interest on taxes	241,114		-		-	-		241,114
Charges for services	765,327		-		-	2,370,391		3,135,718
Licenses and permits	773,464		-		-	-		773,464
Fines and forfeitures	175,086		-		-	100		175,186
Intergovernmental	13,223,356		533,504		-	2,911,156		16,668,016
Departmental and other	-		-		-	570,975		570,975
Contributions	-		-		47,272	523,630		570,902
Investment income	202,916		-		23,930	4,444		231,290
Miscellaneous	49,656		=		-	302,310	-	351,966
TOTAL REVENUES	71,824,269		533,504		71,202	6,683,006	-	79,111,981
EXPENDITURES:								
Current:								
General government	2,013,444		-		24,575	169,998		2,208,017
Public safety	6,633,138		-		-	556,505		7,189,643
Education	28,963,304		2,150,705		-	4,714,184		35,828,193
Public works	4,427,499		3,027,665		1,841	475,421		7,932,426
Human services	477,465		-		-	231,934		709,399
Culture and recreation	1,833,559		-		14,670	607,085		2,455,314
Pension benefits	8,758,191		-		-	-		8,758,191
Property and liability insurance	216,606		-		-	2.020		216,606
Employee benefits	10,837,668		-		-	3,939		10,841,607
State and county charges  Debt service:	2,365,570		-		-	-		2,365,570
Principal	2,524,366		89,634		_	_		2,614,000
Interest	1,872,515		03,034			_		1,872,515
interest	1,072,010			-			-	1,072,313
TOTAL EXPENDITURES	70,923,325		5,268,004		41,086	6,759,066	-	82,991,481
EXCESS (DEFICIENCY) OF REVENUES								
OVER (UNDER) EXPENDITURES	900,944		(4,734,500)		30,116	(76,060)	-	(3,879,500)
OTHER FINANCING SOURCES (USES):								
Issuance of debt	-		6,195,000		-	-		6,195,000
Issuance of refunding bonds	15,860,000		-		-	-		15,860,000
Issuance of refunding long-term BANs	243,000		-		-	-		243,000
Premiums from issuance of debt	-		-		-	215,393		215,393
Premium from issuance of refunding bonds	2,055,459		-		-	-		2,055,459
Payments to refunding bond escrow agent	(17,877,492)	)	-		-	-		(17,877,492)
Payments of current refunded debt	(243,000)	)	-		-	-		(243,000)
Transfers in	935,590		-		-	185,407		1,120,997
Transfers out	(178,264)	<u> </u>	-		(50,407)	(352,806)	-	(581,477)
TOTAL OTHER FINANCING SOURCES (USES)	795,293		6,195,000		(50,407)	47,994	_	6,987,880
NET CHANGE IN FUND BALANCES	1,696,237		1,460,500		(20,291)	(28,066)		3,108,380
FUND BALANCES AT BEGINNING OF YEAR	11,378,963		435,601		4,741,716	7,245,942	-	23,802,222
FUND BALANCES AT END OF YEAR	\$ 13,075,200	\$	1,896,101	\$	4,721,425	\$7,217,876	\$_	26,910,602

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

#### FISCAL YEAR ENDED JUNE 30, 2012

Net change in fund balances - total governmental funds		\$	3,108,380
Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their			
estimated useful lives and reported as depreciation expense.			
Capital outlay	6,499,584		
Depreciation expense.	(4,831,957)		
Net effect of reporting capital assets			1,667,627
Revenues in the Statement of Activities that do not provide current financial			
resources are fully deferred in the Statement of Revenues, Expenditures and			
Changes in Fund Balances. Therefore, the recognition of revenue for various			
types of accounts receivable (i.e., real estate and personal property, motor			
vehicle excise, etc.) differ between the two statements. This amount represents			
the net change in deferred revenue			(156,093)
The issuance of long-term debt (e.g., bonds and leases) provides current financial			
resources to governmental funds, while the repayment of the principal of long-			
term debt consumes the financial resources of governmental funds. Neither			
transaction, however, has any effect on net assets. Also, governmental funds			
report the effect of premiums, discounts, and similar items when debt is			
first issued, whereas these amounts are deferred and amortized in the			
Statement of Activities.			
Issuance of debt	(6,195,000)		
Issuance of refunding bonds.	(15,860,000)		
Payments of refunded debt	17,877,492		
Premiums from issuance of debt	(1,879,202)		
Amortization of bond premiums	81,380		
Amortization of deferred charge on refunding	(210,000)		
Debt service principal payments	2,475,710		
Net effect of reporting long-term debt			(3,709,620)
Some expenses reported in the Statement of Activities do not require the use of			
current financial resources and, therefore, are not reported as expenditures			
in the governmental funds.			
Net change in compensated absences accrual	(18,070)		
Net change in landfill liability accrual	2,634,578		
Net change in accrued interest on long-term debt	(403,963)		
Net change in other postemployment benefits.	(4,484,350)		
Net effect of recording long-term liabilities.			(2,271,805)
Internal service funds are used by management to account for health			
insurance and workers' compensation activities.			
The net activity of internal service funds is reported with governmental activities		_	(409,291)
Change in net assets of governmental activities		\$	(1,770,802)

### PROPRIETARY FUNDS STATEMENT OF FUND NET ASSETS

JUNE 30, 2012

		Business-type	Activities - Enterp	orise Funds		
	Sewer	Water	Harbor	Municipal Light (as of December 31, 2011)	Total	Governmental Activities - Internal Service Funds
ASSETS						
CURRENT:						
Cash and cash equivalents\$  Restricted cash and cash equivalents  Receivables, net of allowance for uncollectibles:	1,760,982 \$ -	1,819,064 \$	695,677	5,954,809 \$ 3,625,528	10,230,532 3,625,528	\$ 657,659 -
Boat excise taxes	_	_	42,839	_	42,839	_
User fees	985,709	800,519	4,314	1,338,339	3,128,881	_
Inventory	303,703	000,319	4,514	85,063	85,063	
Investment in joint venture	1,314,021	_	_	05,005	1,314,021	
Other assets	-		<u>-</u>	1,267,126	1,267,126	
Total current assets	4,060,712	2,619,583	742,830	12,270,865	19,693,990	657,659
NONCURRENT:						
Capital assets, net of accumulated depreciation	8,566,666	10,035,634	1,624,119	13,233,939	33,460,358	_
Capital assets, not being depreciated	115,466	49,427	2,267,865	52,096	2,484,854	_
capital accord, not soling depreciation.		.0,121	2,20.,000		2, 10 1,00 1	
Total noncurrent assets	8,682,132	10,085,061	3,891,984	13,286,035	35,945,212	
TOTAL ASSETS	12,742,844	12,704,644	4,634,814	25,556,900	55,639,202	657,659
LIABILITIES CURRENT:						
Warrants payable	39,099	39,554	9,324	1,167,410	1,255,387	10,989
Compensated absences	37,257	35,824	8,912	148,080	230,073	-
Provision for rate stabilization	-	-	-	900,000	900,000	-
Other liabilities	-	-	186,531	-	186,531	-
Customer deposits payable	-	647	-	71,315	71,962	-
Workers' compensation	<u> </u>	<del>-</del> -	<u> </u>		<u> </u>	291,442
Total current liabilities	76,356	76,025	204,767	2,286,805	2,643,953	302,431
NONCURRENT:						
Compensated absences	11.443	14,759	_	29.797	55,999	_
Workers' compensation		- 1,7.00	_	-	-	392,850
Other postemployment benefits	290,379	206,408	93,480	682,566	1,272,833	
Total noncurrent liabilities	301,822	221,167	93,480	712,363	1,328,832	392,850
TOTAL LIABILITIES	378,178	297,192	298,247	2,999,168	3,972,785	695,281
NET ASSETS						
Invested in capital assets, net of related debt	8,682,132	10,085,061	3,891,984	13,286,035	35,945,212	-
Depreciation	_	_	_	3,625,528	3,625,528	_
Unrestricted	3,682,534	2,322,391	444,583	5,646,169	12,095,677	(37,622)
TOTAL NET ASSETS\$	12,364,666	12,407,452 \$	4,336,567	22,557,732 \$	51,666,417	\$ (37,622)

#### PROPRIETARY FUNDS

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

#### FISCAL YEAR ENDED JUNE 30, 2012

<u>-</u>	Business-type Activities - Enterprise Funds								
	Sewer	Water	_	Harbor		Municipal Light (as of December 31, 2011)	_	Total	Governmental Activities - Internal Service Funds
OPERATING REVENUES:			•		•	.=	•		
Charges for services\$	3,879,423	\$ 3,590,187	\$	633,384	\$	15,420,818	\$	23,523,812	\$ 285,000
Licenses and permits	3,750			- 0.010		-		3,750	
Miscellaneous	1,143	5,723		8,218			-	15,084	5,413
TOTAL OPERATING REVENUES	3,884,316	3,595,910		641,602		15,420,818	_	23,542,646	290,413
OPERATING EXPENSES:									
Cost of services and administration	480,253	345,689		260,278		12,092,658		13,178,878	_
Cost of interfund services provided	-	-				-		-, -,	705,520
Personal services	582.872	692.993		328.686		906,251		2.510.802	-
Operating assessments	2,049,761	1,816,156		-		-		3,865,917	_
Depreciation	419,428	364,420		106,735		1,267,774		2,158,357	_
_	110,120	001,120		100,100		.,201,111	-	2,100,001	
TOTAL OPERATING EXPENSES	3,532,314	3,219,258	_	695,699		14,266,683	_	21,713,954	705,520
OPERATING INCOME (LOSS)	352,002	376,652		(54,097)		1,154,135	_	1,828,692	(415,107)
NONOPERATING REVENUES (EXPENSES):									
Boat excise taxes	_	_		134,871				134,871	
Investment income	5,574	9,599		3,820		35,345		54,338	5,816
Intergovernmental assessments	5,574	9,599		2,832		35,345		2,832	3,010
intergovernmental assessments				2,032			-	2,032	
TOTAL NONOPERATING									
REVENUES (EXPENSES), NET	5.574	9,599		141,523		35,345		192,041	5,816
	0,011			111,020		00,010	-	102,011	0,010
INCOME (LOSS) BEFORE									
TRANSFERS	357,576	386,251		87,426		1,189,480	_	2,020,733	(409,291)
TRANSFERS:									
Transfers in				43.264				43.264	
	(04.000)	(77.540)		-, -		(220,000)		-, -	-
Transfers out	(84,399)	(77,519)		(90,866)		(330,000)	-	(582,784)	
TOTAL TRANSFERS	(84,399)	(77,519)	_	(47,602)		(330,000)	_	(539,520)	
CHANGE IN NET ASSETS	273,177	308,732		39,824		859,480		1,481,213	(409,291)
NET ASSETS AT BEGINNING OF YEAR	12,091,489	12,098,720		4,296,743		21,698,252	_	50,185,204	371,669
NET ASSETS AT END OF YEAR\$	12,364,666	\$ 12,407,452	\$	4,336,567	\$	22,557,732	\$_	51,666,417	\$ (37,622)

#### PROPRIETARY FUNDS

#### STATEMENT OF CASH FLOWS

#### FISCAL YEAR ENDED JUNE 30, 2012

		Business-type	Activities - E	nterprise Funds		
<del>-</del>		,,		Municipal		Governmental
				Light		Activities - Internal Service
	Sewer	Water	Harbor	(as of December 31, 2011)	Total	Funds
<del>-</del>						
CASH FLOWS FROM OPERATING ACTIVITIES:						_
Receipts from customers and users\$	3,744,557 \$	3,434,193 \$	640,489	\$ 15,971,849 \$	23,791,088	
Receipts from interfund services provided	(0.500.000)	- (0.404.045)	(070 007)	(10.004.740)	(47,000,044)	290,413
Payments to vendors  Payments to employees	(2,563,980)	(2,161,845)	(272,697)	(12,034,719)	(17,033,241) (2,097,067)	(740,367)
rayments to employees	(494,869)	(648,138)	(315,913)	(638,147)	(2,097,007)	
NET CASH FROM OPERATING ACTIVITIES	685,708	624,210	51,879	3,298,983	4,660,780	(449,954)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:						
Transfers in	-	-	43,264	-	43,264	-
Transfers out	(84,399)	(77,519)	(90,866)	(330,000)	(582,784)	-
Boat excise taxes	-	-	134,871	-	134,871	-
Intergovernmental assessments	<u> </u>		2,832		2,832	
NET CASH FROM NONCAPITAL FINANCING ACTIVITIES	(84,399)	(77,519)	90,101	(330,000)	(401,817)	
CASH FLOWS FROM CAPITAL						
AND RELATED FINANCING ACTIVITIES:						
Acquisition and construction of capital assets	(491,992)	(890,113)	(395,093)	(1,843,949)	(3,621,147)	-
<u>-</u>						
NET CASH FROM CAPITAL						
AND RELATED FINANCING ACTIVITIES	(491,992)	(890,113)	(395,093)	(1,843,949)	(3,621,147)	
CASH FLOWS FROM INVESTING ACTIVITIES:						
Investment income	5,574	9,599	3,820	35,345	54,338	5,816
NET CHANGE IN CASH AND CASH EQUIVALENTS	114,891	(333,823)	(249,293)	1,160,379	692,154	(444,138)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,646,091	2,152,887	944,970	8,419,958	13,163,906	1,101,797
CASH AND CASH EQUIVALENTS AT END OF YEAR\$	1,760,982 \$	1,819,064 \$	695,677	9,580,337 \$	13,856,060	\$ 657,659
· ·	<b>,</b>	, , , , , , , , , , , , , , , , , , ,				
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH FROM OPERATING ACTIVITIES:						
Operation income (loss)	252.000 f	270 CE2	(54.007)	1 454 405 0	4 000 000	Φ (44Ε 4Ω <del>7</del> )
Operating income (loss)\$_ Adjustments to reconcile operating income (loss) to net	352,002 \$	376,652 \$	(54,097)	\$ <u>1,154,135</u> \$	1,828,692	\$ (415,107)
cash from operating activities:						
Depreciation	419,428	364,420	106,735	1,267,774	2,158,357	-
Changes in assets and liabilities:						
User fees	(139,759)	(161,717)	490	500,786	199,800	-
Inventory	-	-	-	6,654	6,654	-
Investment in joint venture	(33,966)	-	-	-	(33,966)	-
Working capital deposit	-	-	-	-	-	15,925
Other assets	-	-	-	(25,809)	(25,809)	- (45.040)
Warrants payable Accrued liabilities	-	-	(14,742)	77,094	62,352	(15,816)
Liabilities due depositors	-	-	-	50,245	50,245	(32,129)
Other liabilities	-	_	2,323	-	2,323	-
Accrued compensated absences	7,380	(5,977)	(13,181)	58,920	47,142	-
Workers' compensation	-	(6,476)	-	-	(6,476)	(2,827)
Other postemployment benefits	80,623	57,308	25,954	209,184	373,069	
Total adjustments	333,706	247,558	105,976	2,144,848	2,832,088	(34,847)
NET CASH FROM OPERATING ACTIVITIES\$	685,708 \$	624,210 \$	51,879	\$ 3,298,983 \$	4,660,780	\$ (449,954)
THE TOACHT NOW OF ENATING ACTIVITIES	υυυ, τυυ φ	υ24,210 Φ	31,018	Ψ <u> 3,280,803</u> Φ	4,000,700	ψ ( <del>443,334)</del>

# FIDUCIARY FUNDS STATEMENT OF FIDUCIARY NET ASSETS

#### JUNE 30, 2012

	Pension Trust Fund (as of December 31, 2011)	Private Purpose Trust Funds		Agency Funds
ASSETS				
Cash and cash equivalents	6,197	\$ 3,375,423	\$	114,163
Investments - external investment pool	71,411,312	-		-
Receivables, net of allowance for uncollectibles:				
Departmental and other	-	175		-
Intergovernmental	1,188,771	-		-
Due from other funds	-	-		27,858
Capital assets, net of accumulated depreciation	-	92,905		-
Capital assets, not being depreciated		2,045		
TOTAL ASSETS	72,606,280	3,470,548		142,021
LIABILITIES				
Warrants payable	620	11,557		36
Liabilities due depositors	-	-		141,985
Other Liabilities		175		
TOTAL LIABILITIES	620	11,732	<u> </u>	142,021
NET ASSETS				
Held in trust for pension benefits and other purposes \$	72,605,660	\$ 3,458,816	_ \$	-

# **FIDUCIARY FUNDS**STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS

#### FISCAL YEAR ENDED JUNE 30, 2012

	Pension Trust Fund (as of December 31, 2011)		Private Purpose Trust Funds
ADDITIONS:			
Contributions:			
Employer\$		\$	-
Plan members	1,520,032		-
Private donations		-	45,305
Total contributions	3,910,746	-	45,305
Net investment income (loss):			
Net change in fair value of investments	(2,041,311)		_
Investment income.	2,260,579		13,632
		-	,
Net investment income (loss)	219,268	_	13,632
Intergovernmental	145,940	-	
Transfers from other systems	87,634	-	
TOTAL ADDITIONS	4,363,588	-	58,937
DEDUCTIONS:			
Administration	503,002		19,768
Depreciation	-		7,011
Transfers to other systems.	147,105		-
Retirement benefits and refunds.	7,314,888		_
Educational scholarships	-		20,450
·		-	· · · · · ·
TOTAL DEDUCTIONS	7,964,995	-	47,229
CHANGE IN NET ASSETS	(3,601,407)		11,708
NET ASSETS AT BEGINNING OF YEAR	76,207,067	-	3,447,108
NET ASSETS AT END OF YEAR	72,605,660	\$	3,458,816

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accompanying summary of the Town of Marblehead's significant accounting policies is presented to assist the reader in interpreting the financial statements and other data in this report. These policies, as presented, should be viewed as an integral part of the accompanying financial statements. The financial statements and notes are representations of the Town's management, which is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principals (GAAP), as applicable to governments, and have been consistently applied in the preparation of the financial statements. The Governmental Accounting Standards Board (GASB) is the recognized standard-setting body for establishing governmental accounting and financial reporting principles.

#### A. Reporting Entity

The Town of Marblehead is a municipal corporation that is governed by an elected five member Board of Selectmen.

For financial reporting purposes, the Town has included all funds, organizations, agencies, boards, commissions and institutions. As required by generally accepted accounting principles, these financial statements present the government and its component units, entities for which the Town is considered to be financially accountable. Component units, although legally separate entities, are, in substance, part of the government's operations and data from these units are combined with the data of the primary government. Specifically excluded from the Town's financial statements because they are autonomous entities or agencies are the Marblehead Housing Authority and North Shore Regional Vocational School District.

Blended component units are entities which are legally separate from the Town, but are so related to the Town that they are, in substance, the same as the Town or entities providing services entirely or almost entirely for the benefit of the Town. The Marblehead Contributory Retirement System (the System) is blended within the Primary Government as a Pension Trust Fund within the Fiduciary Fund financial statements. The System is governed by a five member board comprised of the Town's Finance Director (ex-officio), two elected members and one member appointed by the Board of Selectmen and one member appointed by the Board members. The System is a legally separate entity, but the nature and significance of its relationship with the Town warrants inclusion in the basic financial statements. The System is presented using the accrual basis of accounting. The System issues a publicly available unaudited financial report in accordance with guidelines established by the Commonwealth of Massachusetts' Public Employee Retirement Administration Commission (PERAC). That report may be obtained by contacting the System at 7 Widger Road, Marblehead, MA 01945.

The Town presents the financial position of the Marblehead Municipal Light Plant (MMLP) and the results of its operations on a calendar year basis as an Enterprise Fund in the Proprietary Fund Financial Statements. The MMLP maintains a separate set of books and records on a calendar year basis, and issues yearly financial statements. The MMLP's financial statements for the year ended December 31, 2011, were audited by other independent public accountants. A copy of the report can be obtained by contacting the MMLP at 80 Commercial Street, Marblehead, MA 01945.

The Town is a member of the South Essex Sewerage District (the District), a joint venture with the Cities of Salem, Peabody and Beverly and the Towns of Marblehead and Danvers, for the operation of a septage disposal facility. The members share in overseeing the operations of the District. Each member is responsible for its proportionate share of the operational costs of the District, which are paid in the form of assessments. As of June 30, 2012, the Town's equity interest in the operations of the District is \$1,314,021, which is recorded in the Sewer Enterprise Fund. Complete financial statements can be obtained directly from their administrative offices located at 50 Fort Avenue, Salem, MA 01970.

#### B. Government-Wide and Fund Financial Statements

#### Government-Wide Financial Statements

The government-wide financial statements (i.e. statement of net assets and the statement of changes in net assets) report information on all of the non-fiduciary activities of the primary government and its component units. Governmental activities, which are primarily supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which are supported primarily by user fees and charges.

#### Fund Financial Statements

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though fiduciary funds are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements. Nonmajor funds are aggregated and displayed in a single column.

#### Major Fund Criteria

Major funds must be reported if the following criteria are met:

- If total assets, liabilities, revenues, or expenditures/expenses of an individual governmental or enterprise fund are at least 10 percent of the corresponding element (assets, liabilities, etc.) for all funds of that category or type (total governmental or total enterprise funds), and
- If the total assets, liabilities, revenues, or expenditures/expenses of the individual governmental fund
  or enterprise fund are at least 5 percent of the corresponding element for all governmental and
  enterprise funds combined.

Additionally, any other governmental or enterprise fund that management believes is particularly significant to the basic financial statements may be reported as a major fund.

Internal service funds and fiduciary funds are reported by fund type.

#### C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

#### Government-Wide Financial Statements

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when the liabilities are incurred. Real estate and personal property taxes are recognized as revenues in the fiscal year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The statement of activities demonstrates the degree to which the direct expenses of a particular function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include the following:

 Charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment.

- Grants and contributions that are restricted to meeting the operation requirements of a particular function or segment.
- Grants and contributions that are restricted to meeting the capital requirements of a particular function or segment.

Taxes and other items are not identifiable as program revenues and are reported as general revenues.

For the most part, the effect of interfund activity has been removed from the government-wide financial statements. However, the effect of interfund services provided and used between functions is not eliminated as the elimination of these charges would distort the direct costs and program revenues reported for the functions affected.

#### Fund Financial Statements

Governmental funds are accounted for using the flow of current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., measurable and available). Measurable means the amount of the transaction can be determined and available means collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on general long-term debt which is recognized when due, and certain compensated absences, claims and judgments which are recognized when the obligations are expected to be liquidated with current expendable available resources.

Property taxes, excise taxes, and trash user charges are considered available if they are collected within 60 days after fiscal year-end. Investment income is susceptible to accrual. Other receipts and tax revenues become available when the cash is received and are recognized as revenue at that time.

Entitlements and shared revenues are recorded at the time of receipt or earlier if the susceptible to accrual criteria is met. Expenditure driven grants recognize revenue when the qualifying expenditures are incurred and all other grant requirements are met.

The following major governmental funds are reported:

The *General Fund* is the primary operating fund. It is used to account for all financial resources, except those required to be accounted for in another fund.

The Capital Projects Fund is used to account for the financial activities associated with major capital projects that have been authorized by Town Meeting and approved by the voters to be funded by the proceeds of bonds sales.

The *Public Funds* are the Town's *Permanent Funds* which are used to account for financial resources that are legally restricted to the extent that only earnings, not principal, may be used for purposes that support the governmental programs.

The nonmajor governmental funds consist of special revenue funds that are aggregated and presented in the *nonmajor governmental funds* column on the governmental funds financial statements. The following describe the general use of this fund type:

The *special revenue fund* is used to account for and report the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes other than permanent funds or capital projects.

**Proprietary funds** are accounted for using the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when the liabilities are incurred.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the proprietary funds principal ongoing operations. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The following major enterprise funds are reported:

The Water enterprise fund is used to account for the Town's water activities.

The Sewer enterprise fund is used to account for the Town's sewer activities.

The *Harbor* enterprise fund is used to account for the Town's harbor activities.

The Municipal Light enterprise fund is used to account for the Town's electricity activities.

The *Internal Service Funds* are used to account for the financing of services provided by one department to other departments or governmental units.

The following activities within the internal service fund are reported:

The medical claims activity is used to account for the payment of certain medical claims of the Town's employees and covered dependents.

The medex claims activity is used to account for the payment of certain medical claims of the Town's retired employees over the age of 65 as a supplement to medicare.

The workers' compensation activity is used to account for Town appropriations and investment earnings which are expended for the payment of injury claims, resulting from on-the-job accidents of Town employees.

**Fiduciary funds** are reported using the flow of economic resources measurement focus and use the accrual basis of accounting excluding Agency Funds. Fiduciary funds are used to account for assets held in a trustee capacity for others that cannot be used to support the governmental programs.

The following Fiduciary funds are reported:

The *private-purpose trust fund* is used to account for trust arrangements that exclusively benefit individuals, private organizations, or other governments. Some of these trusts have donor restrictions and trustee policies that do not allow the endowment portion and any unrealized appreciation to be spent. The donor restrictions and trustee policies only allow the trustees to authorize spending of the realized investment earnings. The Town's educational scholarships and assistance to benefit the needy are accounted for in this fund.

The agency fund is used to account for assets held in a purely custodial capacity. Agency funds apply the accrual basis of accounting but do not have a measurement focus. The Town's agency fund consist of performance bonds and the collection and payment of hunting and fishing licenses, firearm permits, sales taxes, meals taxes, and dog licenses to the State, proceeds of extra work details to the Town employees, and school student activity accounts.

The *pension trust fund* is used to account for the activities of the System, which accumulates resources to provide pension benefits to eligible retirees and their beneficiaries.

#### D. Cash and Investments

Government-Wide and Fund Financial Statements

Cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with an original maturity of three months or less from the date of acquisition.

Investments are carried at fair value. The fair values were determined by the closing price for those securities traded on national stock exchanges and at the average bid-and-asked quotation for those securities traded in the over-the-counter market. The fair value of real estate investments is based upon independent appraisals. Investments that do not have an established market are reported at estimated fair values.

#### E. Accounts Receivable and Allowance for Uncollectible Accounts

Government-Wide and Fund Financial Statements

The recognition of revenue related to accounts receivable reported in the government-wide financial statements and the proprietary and fiduciary funds financial statements are reported under the accrual basis of accounting. The recognition of revenue related to accounts reported in the governmental funds financial statements are reported under the modified accrual basis of accounting.

Real and personal property taxes are based upon values assessed as of January 1 and are levied each July for the following fiscal year ending June 30. Taxes for each year are due in quarterly installments and are normally payable August 1, November 1, February 1 and May 1. Interest accrues on delinquent taxes and is recognized as revenue when received. Tax liens are processed within twelve months after the close of the valuation year on delinquent properties.

The persons against whom real or personal property taxes are assessed are personally liable for the tax (subject to bankruptcy and insolvency laws). In the case of real property, this personal liability is effectively extinguished by the sale or taking of the property by the Town.

Motor vehicle excise taxes are assessed annually for each vehicle registered and are recorded as receivables in the fiscal year of the levy. The Commonwealth is responsible for reporting the number of vehicles registered and

the fair values of those vehicles. The tax calculation is the fair value of the vehicle multiplied by \$25 per \$1,000 of value.

Boat excise taxes are assessed annually for each boat registered and are recorded as receivables in the fiscal year of the levy. The Commonwealth is responsible for reporting the number of boats registered and the fair value of those boats. The tax calculation is the fair value of the boat multiplied by \$10 per \$1,000 of value.

Various federal and state grants for operating and capital purposes are applied for and received annually. For non-expenditure driven grants, receivables are recorded as soon as all eligibility requirements imposed by the provider have been met. For expenditure driven grants, receivables are recorded when the qualifying expenditures are incurred and all other grant requirements are met.

Water and Sewer fees are based on individual meter readings and are subject to penalties and interest if they are not paid by the respective due date. Unbilled user fees are estimated at year-end and are recorded as revenue in the current period.

Harbor fees are assessed based on an annual basis and the portion of the fees that relate to July 1 through December 31 is recorded as unearned revenue at June 30.

The allowance for uncollectible accounts has been estimated based on historical trends and is reflected as a reduction to the receivables in the asset section of the financial statements.

#### F. Inventories

#### Government-Wide and Fund Financial Statements

Inventories are recorded as expenditures at the time of purchase except in the Municipal Light Enterprise Fund where inventories of parts and accessories purchased for use in the utility business for construction, operation and maintenance purposes are stated at average cost, which approximates market value at December 31, 2011. Such inventories of both the Governmental Funds and Enterprise Funds, except the Municipal Light Fund, are not material in total to the basic financial statements and therefore are not reported.

#### G. Capital Assets

#### Government-Wide and Fund Financial Statements

Capital assets, which include land, construction in progress, piers, buildings, building improvements, machinery and equipment, and infrastructure (e.g., roads, water mains, sewer mains, and similar items), are reported in the applicable governmental, business-type activity and fiduciary column of the government-wide and fund based financial statements. Capital assets are recorded at historical cost or at estimated historical cost if actual historical cost is not available. Donated capital assets are recorded at the estimated fair market value at the date of donation. Except for capital assets of the governmental activities column in the government-wide financial statements, construction period interest is capitalized on constructed capital assets.

All purchases and construction costs in excess of \$5,000, and with the expected useful lives of greater than one year, are capitalized at the date of acquisition or construction. Capital assets (excluding land and construction in progress) are depreciated on a straight-line basis.

The estimated useful lives of capital assets are as follows:

Capital Asset Type	Estimated Useful Life (in years)
_	
Building improvements	6-20
Buildings	40
Infrastructure	5-50
Land improvements	10-30
Machinery and equipment	3-15
Light plant and equipment	20
Piers	15-75

#### H. Compensated Absences

#### Government-Wide and Fund Financial Statements

Under the terms of various union contracts, Town employees are granted vacation and sick leave benefits in varying amounts. In the event of termination, an employee is paid for all accumulated vacation. Vacation earned in one year may be carried forward to be used in the following year. Town employees are granted a varying proportion of their unused sick leave upon death or retirement. Accumulated unpaid vacation, sick pay and other employee benefit amounts are reported as liabilities in the government-wide and enterprise financial statements.

#### I. Deferred Revenue

Deferred revenue at the fund financial statement level represents billed receivables that do not meet the available criterion in accordance with the current financial resources measurement focus and the modified accrual basis of accounting. Deferred revenue is recognized as revenue in the conversion to the government-wide (full accrual) financial statements.

#### J. Long-term Debt

#### Government-Wide and Proprietary Fund Financial Statements

Long-term debt is reported as liabilities in the government-wide and proprietary fund statement of net assets. Material bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

#### Governmental Fund Financial Statements

The face amount of governmental funds long-term debt is reported as other financing sources. Bond premiums and discounts, as well as issuance costs, are recognized in the current period. Bond premiums are reported as other financing sources and bond discounts are reported as other financing uses. Issuance costs, whether or not withheld from the actual bond proceeds received, are reported as general government expenditures.

#### K. Net Assets and Fund Equity

Government-Wide Financial Statements (Net Assets)

Net assets are reported as restricted when amounts that are not available for appropriation or are legally restricted by outside parties for a specific future use.

Net assets reported as "invested in capital assets, net of related debt" includes capital assets, net of accumulated depreciation, less the principal balance of outstanding debt used to acquire capital assets. Unspent proceeds of capital related debt are not considered to be capital assets.

Net Assets has been "restricted for" the following:

<u>Permanent Funds - Expendable</u> represents the amount of realized and unrealized investment earnings of donor restricted trusts. The donor restrictions and trustee policies only allows the trustees to approve spending of the realized investment earnings that support governmental programs.

<u>Permanent Funds - Nonexpendable</u> represents the endowment portion of donor restricted trusts that support governmental programs.

Gifts and Grants - represents grants and gifts restricted by outside parties.

Fund Financial Statements (Fund Balance)

"Nonspendable" fund balance includes amounts that cannot be spent because they are either not in spendable form or they are legally or contractually required to be maintained intact.

"Restricted" fund balance includes amounts subject to constraints placed on the use of resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments; or that are imposed by law through constitutional provisions or enabling legislation.

"Committed" fund balance includes amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the government's highest level of decision-making authority. For the Town, Town Meeting is the highest level of decision making authority that can vote to commit fund balance. Once committed, the limitation imposed by the vote remains in place until the funds are used for their intended purpose or a Town Meeting vote is taken to remove or revise the commitment.

"Assigned" fund balance includes amounts that are constrained by the Town's intent to be used for specific purposes, but are neither restricted nor committed. The decision to assign a portion of fund balance vests solely with management of the Town. The Town's highest level of decision making authority does not have to be involved with this process. Accordingly, the process to remove or modify an assignment is not as restrictive as the process involving committed or restricted fund balances. This allows for the easy removal or modification of the assignment.

"Unassigned" fund balance includes the residual classification for the general fund. This classification represents fund balance that has not been assigned to other funds and that has not been restricted, committed, or assigned to specific purposes within the general fund.

The Town's spending policy is to spend restricted fund balance first, followed by committed, assigned and unassigned fund balance. Most governmental funds are designated for one purpose at the time of their creation. Therefore, any expenditure from the fund will be allocated to the applicable fund balance classifications in the

order of the aforementioned spending policy. The general fund and certain other funds may have more than one purpose.

#### L. Investment Income

Investment income from Special Revenue, Capital Projects, and Agency Funds is legally assigned to the General Fund unless otherwise directed by Massachusetts General Law (MGL).

#### M. Total Columns

#### Government-Wide Financial Statements

The total column presented on the government-wide financial statements represents consolidated financial information.

#### Fund Financial Statements

The total column presented on the fund financial statements is presented only to facilitate financial analysis. Data in this column is not the equivalent of consolidated financial information.

#### N. On-Behalf Payments

#### Government-Wide and Fund Financial Statements

The Commonwealth makes contributions to a contributory retirement plan administered by the Massachusetts Teachers' Retirement Board (the "State Plan") on behalf of the Town's teaching employees. The Town is not legally required to contribute to the State Plan, which is fully funded by the Commonwealth. The accompanying basic financial statements include the required adjustments, which have increased both intergovernmental revenue and pension expenditures by the same amount. The effect of such an adjustment has not changed the excess of revenues and other financing sources over expenditures and other financing uses or fund balances.

#### O. Fund Deficits

In the Internal Service Fund, the Workers' Compensation Fund deficit of approximately \$37,622 will be funded by Town appropriations. This deficit is related to the estimate of future liability associated with long-term claims.

#### P. Use of Estimates

#### Government-Wide and Fund Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the basic financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

#### **NOTE 2 - CASH AND INVESTMENTS**

A cash and investment pool is maintained that is available for use by all funds. Each fund type's portion of this pool is displayed on the balance sheet as "Cash and cash equivalents." The deposits and investments of the trust funds are held separately from those of other funds.

Statutes authorize the investment in obligations of the U.S. Treasury, agencies, and instrumentalities, certificates of deposit, repurchase agreements, money market accounts, bank deposits and the State Treasurer's Investment Pool (the Pool). The Treasurer may also invest trust funds in securities, other than mortgages or collateral loans, which are legal for the investment of funds of savings banks under the laws of the Commonwealth.

The Pool meets the criteria of an external investment pool. The Pool is administered by the Massachusetts Municipal Depository Trust (MMDT), which was established by the Treasurer of the Commonwealth who serves as Trustee. The fair value of the position in the Pool is the same as the value of the Pool shares.

The Town's trust funds and retirement system have expanded investment powers including the ability to invest in equity securities, corporate bonds, annuities and other investments. The retirement system participates in the Pensions Reserves Investment Trust (PRIT) Fund which is a pooled investment fund that meets the criteria of an external investment pool. The Pension Reserves Investment Management (PRIM) Board is charged with the general supervision of the PRIT Fund. The fair value of the position in the PRIT fund is the same as the value of the PRIT shares.

#### Custodial Credit Risk - Deposits

In the case of deposits, this is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Town does not have a deposit policy for custodial credit risk. At fiscal year-end, the carrying amount of deposits totaled \$37,363,495 and the bank balance totaled \$37,600,565. Of the bank balance, \$1,389,919 was covered by Federal Depository Insurance, \$5,789,070 was covered by DIF Insurance, \$30,350,051 was collateralized and \$71,525 was exposed to custodial credit risk because it was uninsured and uncollateralized.

At December 31, 2011, the carrying amount of deposits for the System totaled \$6,197 and the bank balance of \$20,388 was fully covered by Federal Depository Insurance.

#### **Investments**

At fiscal year end, the Town and the System had the following investments:

#### Town balances at June 30, 2012:

	Fair Value
Investment Type	
Other Investments	
Equity Securities	\$ 992,083
MMDT	8,532,707
Total Investments	\$ 9,524,790

#### System balances at December 31, 2011:

	Fair Value
Investment Type	
PRIT	\$ 71,411,312

The Town participates in the MMDT Cash Portfolio. MMDT maintains a cash portfolio and a short-term bond portfolio with combined average maturities of approximately 3 months. The Town's investment in MMDT is unrated.

The System participates in PRIT. The effective weighted duration rate for PRIT investments ranged from .08 to 9.69 years.

#### Custodial Credit Risk – Investments

For investments, custodial credit risk is the risk that, in the event of a failure by the counterparty, the government will not be able to recover the value of its investments or collateral security that are in the possession of an outside party. The Town does not have any custodial credit risk exposure as of June 30, 2012 because the \$992,083 in equity securities are held by the Town and the \$8,532,707 in shares of MMDT are not subject to custodial credit risk because they are not evidenced by securities that exist in physical or book entry form.

The Town has not adopted a formal policy related to custodial credit risk.

At December 31, 2011, the System's \$71,411,312 investment in PRIT is not subject to custodial credit risk exposure because it is not evidenced by securities that exist in physical or book-entry form.

The System has not adopted a formal policy related to custodial credit risk.

#### Interest Rate Risk

Neither the Town nor the System has a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

#### Credit Risk

The Town has not adopted a formal policy related to Credit Risk. The Town's investments in MMDT are unrated.

The System has not adopted a formal policy related to Credit Risk. The System's investments in PRIT are unrated.

#### Concentration of Credit Risk

The Town and the System do not place a limit on the amount that may be invested in any one issuer.

#### **NOTE 3 - RECEIVABLES**

At June 30, 2012, receivables for the individual major and non-major governmental funds and the internal service funds; and the fiduciary funds in the aggregate, including the applicable allowance for uncollectible accounts are as follows:

#### **GOVERNMENTAL, INTERNAL SERVICE AND FIDUCIARY FUNDS RECEIVABLES**

			Allowance		
	Gross	Net			
_	Amount		Uncollectibles		Amount
Receivables:			_		
Real estate and personal property taxes\$	516,830	\$	(15,526)	\$	501,304
Real estate tax deferrals	701,694		-		701,694
Tax liens	342,351		-		342,351
Motor vehicle excise taxes	265,896		(110,139)		155,757
Departmental and other	108,980		(612)		108,368
Intergovernmental - pension fund	1,188,771		-		1,188,771
Intergovernmental - governmental funds	103,973	_	<u>-</u>		103,973
			_		
Total\$ _	3,228,495	\$	(126,277)	\$	3,102,218

At June 30, 2012, receivables for the enterprise funds consist of the following:

#### **ENTERPRISE FUND RECEIVABLES**

			Allowance		
	Gross		for		Net
_	Amount	_	Uncollectibles		Amount
Receivables:		_	_		_
Sewer user fees\$	1,012,457	\$	(26,748)	\$	985,709
Water user fees	822,542		(22,023)		800,519
Harbor user fees	5,392		(1,078)		4,314
Municipal Light user fees (December 31, 2011)	1,734,998		(396,659)		1,338,339
Boat excise taxes	45,095		(2,256)	_	42,839
Total\$	3,620,484	\$	(448,764)	\$	3,171,720

#### **Deferred Revenue**

Property taxes and other receivables in Governmental Funds that are measurable but not available have been classified as deferred revenue on June 30, 2012 as follows:

COMPONENTS OF DEFERRED REVENUE		Other	
	General	Governmental	
	Fund	Funds	Total
Receivable and other asset type:			
Real estate and personal property taxes\$	185,170	\$ - \$	185,170
Real estate tax deferrals	701,694	-	701,694
Tax liens	339,626	-	339,626
Motor vehicle excise taxes	83,111	-	83,111
Departmental and other	2,449	27,819	30,268
Intergovernmental	15,612	88,361	103,973
Total\$	1,327,662	\$ 116,180 \$	1,443,842

#### **NOTE 4 – INTERFUND TRANSFERS AND BALANCES**

#### Interfund Receivables / Payables

Individual fund's interfund receivable and payable balances at June 30, 2012 are as follows:

Fund	_	Interfund Receivable	 Interfund Payable	_
General FundAgency Funds		- 27,858	\$ 27,858 -	(1)
	\$	27,858	\$ 27,858	- -

<sup>(1)</sup> Represents \$27,858 in cash reported in the General Fund due to the Agency Funds related to the timing of deposits held by the General Fund.

Funds are transferred from one fund to support expenditures of other funds in accordance with the authority established for the individual fund. Transfers within fund types have been eliminated. Transfers between funds during the year ended June 30, 2012 were:

_			Transfers In		
Transfers Out	General Fund	(	Nonmajor Governmental Funds	Harbor Enterprise Fund	
General Fund\$	-	\$	135,000 \$	43,264	(1),(6)
Public Funds	50,000		407	-	(2),(4)
Nonmajor Governmental Funds.	302,806		50,000	-	(2),(5)
Water Enterprise	77,519		-	-	(3)
Sewer Enterprise	84,399		-	-	(3)
Municipal Light Enterprise	330,000		-	-	(3)
Harbor Enterprise	90,866	_	<u> </u>		(3)
Total\$_	935,590	\$_	185,407 \$	43,264	

- (1) Transfer from the school department's budget to fund a deficit in the School Lunch Revolving Fund.
- (2) Transfers from Nonmajor Governmental Funds and the Public Funds major fund to the General Fund to support the general operating budget.
- (3) Payments in lieu of taxes and reimbursements for general government services.
- (4) Transfer from the Public Funds major fund to Special Revenue Trust Funds classified within the Nonmajor Governmental Funds to reallocate fund resources.
- (5) Transfer to the Other Grant Fund from the Special Revenue Trust Funds both reported within the Nonmajor Governmental Funds to reallocate fund resources.
- (6) Transfer from General fund reserve fund to the Harbor Enterprise fund.

#### **NOTE 5 – CAPITAL ASSETS**

Capital asset activity in the Governmental Funds for the fiscal year ended June 30, 2012 was as follows:

	Beginning Balance	_	Additions	-	(Retirements)	_	Ending Balance
Governmental Activities:							
Capital assets not being depreciated:							
Land\$	4,964,922	\$	1,577,135	\$	-	\$	6,542,057
Construction in progress	913,258	_	2,033,983	-		_	2,947,241
Total capital assets not being depreciated	5,878,180	_	3,611,118	-	<u>-</u>	_	9,489,298
Capital assets being depreciated:							
Land improvements	2,971,246		932,104		-		3,903,350
Buildings	82,855,410		-		=		82,855,410
Building improvements	29,702,313		446,813		-		30,149,126
Machinery and equipment	9,420,201		938,347		(592,483)		9,766,065
Infrastructure	29,673,367	_	571,202	_	(6,000)	_	30,238,569
Total capital assets being depreciated	154,622,537	_	2,888,466	-	(598,483)	_	156,912,520
Less accumulated depreciation for:							
Land improvements	(1,192,890)		(108,858)		-		(1,301,748)
Buildings	(24,784,000)		(1,876,104)		-		(26,660,104)
Building improvements	(7,193,808)		(842,596)		=		(8,036,404)
Machinery and equipment	(5,917,435)		(1,203,592)		592,483		(6,528,544)
Infrastructure	(7,660,886)	_	(800,807)	-	6,000	_	(8,455,693)
Total accumulated depreciation	(46,749,019)	_	(4,831,957)	-	598,483	_	(50,982,493)
Total capital assets being depreciated, net	107,873,518	_	(1,943,491)	-	<u>-</u>	_	105,930,027
Total governmental activities capital assets, net \$	113,751,698	\$_	1,667,627	\$	-	\$_	115,419,325

Capital asset activity for the Business Type Activities for the fiscal year ended June 30, 2012 was as follows:

iness-Type Activities:		Beginning Balance	_	Additions	(Retirements)		Ending Balance
<u>Sewer:</u>							
Capital assets not being depreciated:							
Land	\$	115,466	\$_	-	\$ -	<b>\$</b> _	115,466
Capital assets being depreciated:							
Buildings		114,350		-	-		114,350
Machinery and equipment		1,054,548		173,484	(121,926)		1,106,106
Infrastructure	_	13,842,234	_	186,665	(491,000)		13,537,899
Total capital assets being depreciated	_	15,011,132	_	360,149	(612,926)		14,758,355
Less accumulated depreciation for:							
Buildings		(114,350)		-	_		(114,350)
Machinery and equipment		(590,597)		(150,537)	121,926		(619,208)
Infrastructure	_	(5,680,240)	_	(268,891)	491,000		(5,458,131)
Total accumulated depreciation		(6,385,187)	_	(419,428)	612,926		(6,191,689)
Total capital assets being depreciated, net		8,625,945	_	(59,279)	<u>-</u>		8,566,666
Total sewer activities capital assets, net	\$	8,741,411	\$_	(59,279)	\$ 	\$	8,682,132
Water:	_	Beginning Balance	_	Additions	(Retirements)	_	Ending Balance
Capital assets not being depreciated:							
Land	\$	49,427	\$_	-	\$ 	\$_	49,427
Capital assets being depreciated:							
Land improvements		45,856		-	_		45,856
Buildings		946,475		-	-		946,475
Machinery and equipment		786,438		139,558	(79,126)		846,870
Infrastructure	_	13,526,105	_	355,331		_	13,881,436
Total capital assets being depreciated	_	15,304,874	_	494,889	(79,126)	_	15,720,637
Less accumulated depreciation for:							
Land improvements		(8,407)		(1,529)	_		(9,936)
Buildings		(448,614)		(22,247)	_		(470,861)
Machinery and equipment		(450,699)		(49,738)	79,126		(421,311)
Infrastructure		(4,622,729)	_	(160,166)	-		(4,782,895)
Total accumulated depreciation		(5,530,449)	_	(233,680)	79,126		(5,685,003)
Total capital assets being depreciated, net		9,774,425	_	261,209		_	10,035,634

	Beginning Balance		Additions		(Retirements)		Ending Balance
<u>Harbor:</u>		_		•			
Capital assets not being depreciated:							
Land\$	2,004,077	\$	-	\$	-	\$	2,004,077
Construction in progress	44,480	_	219,308			_	263,788
Total capital assets not being depreciated	2,048,557	_	219,308			_	2,267,865
Capital assets being depreciated:							
Piers	61,501		-		-		61,501
Buildings	883,440		-		-		883,440
Building improvements	102,336		21,011		-		123,347
Land improvements	927,979		-		=		927,979
Machinery and equipment	994,221	_	154,774	,	(49,838)	_	1,099,157
Total capital assets being depreciated	2,969,477	_	175,785		(49,838)	_	3,095,424
Less accumulated depreciation for:							
Piers	(46,682)		(1,133)		_		(47,815)
Buildings	(300,655)		(21,610)		-		(322,265)
Building improvements	(45,088)		(4,214)		_		(49,302)
Land improvements	(381,796)		(19,528)		_		(401,324)
Machinery and equipment	(640,187)	_	(60,250)		49,838	_	(650,599)
Total accumulated depreciation	(1,414,408)	_	(106,735)		49,838		(1,471,305)
Total capital assets being depreciated, net	1,555,069	_	69,050	į		_	1,624,119
Total harbor activities capital assets, net\$	3,603,626	\$_	288,358	\$	-	\$_	3,891,984
	Beginning Balance	. <u>-</u>	Additions		(Retirements)	_	Ending Balance
Municipal Light: Capital assets not being depreciated:							
Land\$	52,096	\$_	<u>-</u>	\$	-	\$_	52,096
Capital assets being depreciated:  Light plant and equipment	25,353,931		1,843,949		(206,565)		26,991,315
		_		•	· ,		
Less accumulated depreciation for:  Light plant and equipment	(12,696,167)	_	(1,267,774)		206,565	_	(13,757,376)
Total capital assets being depreciated, net	12,657,764	_	576,175	į		_	13,233,939
Total light activities capital assets, net\$	12,709,860	\$	576,175	\$	-	\$	13,286,035
	l=====================================	_				=	

Capital asset activity for the Fiduciary Funds for the fiscal year ended June 30, 2012 was as follows:

	Beginning Balance		Additions	(Retirements)		Ending Balance
Fiduciary Activities: Capital assets not being depreciated: Land\$	2,045	\$	-	\$	\$_	2,045
Capital assets being depreciated:  Buildings and building improvements	123,056		53,399			176,455
Less accumulated depreciation for:  Buildings	(76,539)		(7,011)			(83,550)
Total capital assets being depreciated, net	46,517	_	46,388			92,905
Total fiduciary activities capital assets, net\$	48,562	\$_	46,388	\$	\$	94,950

Depreciation expense was charged to functions/programs of the primary government as follows:

_		A 41 141
(inver	1mantai	Activities:
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General government\$	102,271
Public safety	233,772
Education	2,694,009
Public works	1,409,430
Human services	38,589
Culture and recreation	353,886
Total depreciation expense - governmental activities\$	4,831,957
Business-Type Activities:	
Sewer\$	419,428
Water	364,420
Harbor	106,735
Municipal Light	1,267,774
Total depreciation expense - business-type activities\$	2,158,357

#### **NOTE 6 - SHORT-TERM FINANCING**

The Town of Marblehead is authorized, through its Treasurer, to borrow in anticipation of taxes (TANS), to fund capital project costs in anticipation of the issuance of bonds (BANS) or in anticipation of the receipt of federal (FANS) and state (SANS) grants.

During fiscal 2012, \$6.2 million of the Town's BAN activity has been classified as long term. Refer to Note 7 for information regarding BANs classified as long-term debt as of June 30, 2012. Subsequent to year end, the Town retired the \$158,000 of remaining BAN's outstanding with \$51,000 in grants received from the MSBA and with \$107,000 in available Town funds.

					Balance				Balance
	Issue	Due	Interest		at June 30,				at June 30,
Description	Date	Date	Rate	_	2011	 Issued	_	Retired	 2012
General Obligation BAN of 2012	07/28/11	08/10/12	1.50%	\$_	-	\$ 6,353,000	\$_	(6,195,000)	\$ 158,000

#### **NOTE 7 – LONG-TERM DEBT**

The Town of Marblehead's long-term debt issues constitute a pledge of the Town's full faith and credit. Payment is not limited to a particular revenue source. However, as previously noted, the Town's ability to raise property taxes is restricted by the enactment of legislation known as "Proposition 2½."

State law permits the Town, under the provisions of Chapter 44, Section 10, to authorize indebtedness up to a limit of 5% of its equalized valuation. Debt issued in accordance with this section of the law is designated as being "inside the debt limit." In addition, however, a Town may authorize debt in excess of that limit for specific purposes. Such debt, when issued, is designated as being "outside the debt limit."

The following is a summary of the long-term debt transactions of the Town for the year ended June 30, 2012:

Project	Original Amount	Interest % Rate	_	Balance 6/30/11	Issued and Transferred	Redeemed	Balance 6/30/12		
School Construction, maturities through 2025\$	25,800,000	4.79	\$	20,105,000 \$	- \$	(16,705,000) \$	3,400,000		
Causeway Seawall, maturities through 2018	6,500,000	2.00		5,685,000	- '	(815,000)	4,870,000		
Glover School Feasibility Study, Long-term BAN	312,000	2.00		312,000	-	(312,000)	-		
Village School, Long-term BAN	420,000	2.00		420,000	-	(420,000)	-		
Village School, maturities through 2031	2,600,000	3.08		2,600,000	-	-	2,600,000		
Village School, maturities through 2031	12,000,000	3.06		12,000,000	-	(255,000)	11,745,000		
Village School, Long-term BAN refunding	243,000	1.50		-	243,000	-	243,000		
School Refunding Bonds of 2012, maturities through 2025	15,860,000	5.00		-	15,860,000	-	15,860,000		
General Obligation Long-term BAN of 2012	874,000	1.50		-	874,000	-	874,000		
General Obligation Bonds of 2012, maturities through 2033	5,321,000	2.39		-	5,321,000	<u> </u>	5,321,000		
Total General Obligation Bonds and Notes				41,122,000	22,298,000	(18,507,000)	44,913,000		
Unamortized Premiums on Bonds and Notes			_	1,283,271		(81,380)	1,201,891		
Total Governmental Bonds Payable as reported on the Statement of Net Assets									
General obligation bonds issued August 10, 2012 (see below)									
Less unamortized premiums on bonds and notes.									
Total Bonds Payable as listed in the annual debt service requirements schedule									

As of June 30, 2012, the Town has approximately \$2.5 million in Massachusetts School Building Authority (MSBA) reimbursements and unamortized premiums on bonds reserved in a special revenue fund to offset future interest expenses related to long-term bonds.

The Town had \$732,000 in long-term BANs outstanding on July 1, 2011. During fiscal year 2012, the Town paid down \$489,000 of the long-term BANs through MSBA grant proceeds MSBA and appropriated Town funds. The remaining balance of \$243,000 was reissued through a new BAN with an interest rate of 1.5% due August 10, 2012 which has been classified as a long-term BAN. This current refunding did not have an economic gain or loss. Subsequent to year end, the \$243,000 BAN was retired with appropriated funds in the general fund.

At fiscal year end, the Town had \$6.4 million in BANs outstanding which were due on August 10, 2012. In fiscal year 2013, the Town retired approximately \$5.3 million through the issuance of long-term debt, reissued \$874,000 to a new BAN with an interest rate of 1.5% due August 9, 2013 and retired \$158,000 through MSBA grant proceeds and appropriated Town funds. The \$5.3 million bond and the \$874,000 BAN have been classified as long-term debt in the financial statements.

During fiscal year 2012, the Town issued \$15,860,000 of General Obligation Refunding Bonds which together with a net bond premium of approximately \$2 million was used to refund on an advance basis \$15,650,000 of outstanding debt related to school construction. The proceeds of the Refunding Bonds and the net premium, for a total of \$17,877,492, were placed in an irrevocable trust to provide for all future debt service payments on the refunded bonds. Accordingly, the trust account's assets and liabilities for the defeased bonds are not included in the basic financial statements. Through this refunding, the Town has decreased its aggregate debt service payments by \$1,230,087 and will experience an economic gain of \$1,095,799. As of June 30, 2012, \$15,650,000 of the refunded bonds are considered defeased.

#### **Annual Requirements**

The annual requirements to amortize all long-term debt outstanding as of June 30, 2012, are as follows:

	_	Gove				
		Exen	npt f	rom		
Fiscal		Propos	itior	n 2 1/2		Total
Year		Principal	_	Interest	_	Requirement
2013	\$	3,612,000	\$	1,409,058	\$	5,021,058
2014		2,866,000		1,691,103		4,557,103
2015		3,065,000		1,461,758		4,526,758
2016		3,140,000		1,355,108		4,495,108
2017		3,235,000		1,239,370		4,474,370
2018		3,325,000		1,115,133		4,440,133
2019		2,600,000		999,826		3,599,826
2020		2,685,000		895,044		3,580,044
2021		2,800,000		782,594		3,582,594
2022		2,905,000		666,863		3,571,863
2023		3,030,000		550,356		3,580,356
2024		3,005,000		438,856		3,443,856
2025		3,095,000		342,219		3,437,219
2026		1,295,000		278,764		1,573,764
2027		1,335,000		240,344		1,575,344
2028		1,375,000		198,978		1,573,978
2029		1,430,000		154,362		1,584,362
2030		1,480,000		106,021		1,586,021
2031		1,440,000		55,966		1,495,966
2032		515,000		23,625		538,625
2033	_	530,000	_	7,950	_	537,950
		<u> </u>		_		
Totals	\$	48,763,000	\$	14,013,298	\$	62,776,298

#### **Bond Authorizations**

Long-term debt authorizations voted by Town Meetings which have not been issued or rescinded as of June 30, 2012, are as follows:

Date Authorized	Project	Amount
June 2008	Village School Reconstruction\$	841,370
June 2011	Landfill Remediation and Transfer Station	14,191,578
June 2011	Glover School Construction	22,699,496
June 2012	Surface Drainage Construction	4,937,687
June 2012	Ladder Truck - Fire Department	1,150,000
June 2012	Old Town House Improvements	610,168
June 2012	Land Acquisition - Lead Mills	1,500,000
	Total\$	45,930,299

#### Changes in Long-term Liabilities

During the fiscal year ended June 30, 2012, the following changes occurred in long-term liabilities:

	Beginning						Ending		Due Within
	Balance	_	Additions		Reductions	_	Balance	_	One Year
Governmental Activities:								_	_
Long-term bonds and notes	\$ 41,122,000	\$	22,298,000	\$	(18,507,000)	\$	44,913,000	\$	3,612,000
Unamortized bond premium	1,283,271		215,393		(296,773)		1,201,891		81,380
Other postemployment benefits	11,666,948		9,627,696		(5,143,346)		16,151,298		-
Compensated absences	996,210		865,690		(847,620)		1,014,280		866,563
Landfill Closure	9,914,578		438,000		(3,072,578)		7,280,000		_
Workers' compensation	687,119		208,609		(211,436)		684,292		291,442
Total governmental activity long-term liabilities	\$65,670,126	\$_	33,653,388	\$_	(28,078,753)	\$_	71,244,761	\$_	4,851,385
Business-Type Activities:									
Other postemployment benefits  Compensated absences	\$ 899,764 238,930	\$_	821,541 219,096	\$	(448,472) (171,954)	\$ -	1,272,833 286,072	\$	230,073
Total business-type activity long-term liabilities	\$1,138,694	\$_	1,040,637	\$	(620,426)	\$_	1,558,905	\$	230,073

Long-term liabilities related to both governmental and business-type activities are normally paid from the funds reporting payroll and related expenditures, which consist of the general fund and the sewer, water, and harbor enterprise funds.

#### **NOTE 8 – GOVERNMENTAL FUND BALANCE CLASSIFICATIONS**

The Town classifies fund balance according to the constraints imposed on the use of the resources.

There are two major types of fund balances, which are nonspendable and spendable. Nonspendable fund balances are balances that cannot be spent because they are not expected to be converted to cash or they are legally or contractually required to remain intact. Examples of this classification are prepaid items, inventories, and principal (corpus) of an endowment fund. The Town has reported principal portions of endowment funds as nonspendable.

In addition to the nonspendable fund balance, spendable fund balances are classified based on a hierarchy of spending constraints.

- Restricted: fund balances that are constrained by external parties, constitutional provisions, or enabling legislation.
- <u>Committed</u>: fund balances that contain self-imposed constraints of the government from its highest level of decision making authority. The Town's highest level of decision making authority is the Town Meeting.
- <u>Assigned</u>: fund balances that contain self-imposed constraints of the government to be used for a
  particular purpose. Management determines the need for an assignment of fund balance. The approval
  of the Town's highest level of decision making authority is not required for the assignment.
- <u>Unassigned</u>: fund balance of the general fund that is not constrained for any particular purpose.

As of June 30, 2012, the governmental fund balances consisted of the following:

	GOVERNMENTAL FUNDS							
	General	Capital Projects Fund	Public Funds	Nonmajor Governmental Funds	Total Governmental Funds			
FUND BALANCES								
Nonspendable:								
Permanent fund principal\$	- \$	- \$	3,410,414 \$	- (	3,410,414			
Restricted for:	,	•	-, -, ,		, -,			
Capital projects fund	-	1,896,101	-	-	1,896,101			
Public funds	-	· · ·	1,311,011	-	1,311,011			
Town revolving funds	-	-	-	544,872	544,872			
Town gift funds	-	-	-	275,373	275,373			
Town federal grant funds	-	-	-	9,495	9,495			
Town state grant funds	-	-	-	78,026	78,026			
Town other grant funds	-	-	-	712,602	712,602			
Town receipts reserved for appropriations	-	-	-	2,582,639	2,582,639			
Special revenue trust funds	-	-	-	3,014,869	3,014,869			
Committed to:				-				
General government	86,772	-	-	-	86,772			
Public safety	1,300	-	-	-	1,300			
Public works	825,462	-	-	-	825,462			
Culture and recreation	4,300	-	-	-	4,300			
Assigned to:								
General government	6,829	-	-	-	6,829			
Free cash used for subsequent year's expenditures	5,899,292	-	-	-	5,899,292			
Unassigned	6,251,245		-		6,251,245			
TOTAL FUND BALANCES\$	13,075,200 \$	1,896,101 \$	4,721,425 \$	7,217,876	\$ 26,910,602			

#### **NOTE 9 - PENSION PLAN**

#### A. Defined Benefit Plan

Pensions for employees other than School Department teaching staff and certain school administrators are provided through the Town of Marblehead Contributory Retirement System (the System), a cost-sharing multiple employer defined benefit plan, administered by the Marblehead Contributory Retirement Board. Massachusetts contributory retirement system benefits are uniform from system to system. For members employed before April 2, 2012, the System provides for retirement allowance benefits up to a maximum of 80% of a participant's highest three-year average annual rate of regular compensation, as defined. For members employed on or after April 2, 2012, benefits are based on a five year average. Benefit payments are based upon a participant's age, length of creditable service, level of compensation, and group classification.

Permanent employees who are employed on a basis, which anticipates work at an annual rate to exceed 1,040 hours, are eligible to participate from the date of their employment. Participants' contributions are fully vested at all times. A superannuation allowance may be received upon completion of twenty years of service or upon reaching the age of 55 with ten years of service. Normal retirement for most employees occurs at age 65 (for certain hazardous duty and public safety positions, normal retirement is at age 55).

As of December 31, 2011, the System's membership consisted of:

Retirees and beneficiaries currently receiving benefits	332
Active employees	342
Inactive employees	29
Total	703
10tal	700

Participants who become permanently and totally disabled from further duty may be eligible to receive a disability retirement allowance. The amount of benefits to be received in such cases is dependent upon several factors, including whether the disability is work-related, the participant's age, years of creditable service, level of compensation, veteran status, and group classification.

Participants who resign from service and who are not eligible to receive a retirement allowance are entitled to request a refund of their accumulated contributions. In addition, such employees are entitled to receive interest which has accrued on those contributions. Employees who involuntarily terminate and those voluntarily terminating with greater than 10 years of service are entitled to regular interest on their accumulated contributions. Those who voluntarily terminate with less than 10 years of service are entitled to 3% interest on their accumulated contributions.

Survivor benefits are extended to eligible beneficiaries of participants whose deaths occur prior to or following retirement.

From time to time, cost-of-living increases are granted to benefits being paid to retirees. These increases are expressed as a percentage of the retiree's allowance, subject to a maximum dollar increase (presently \$12,000). The Massachusetts legislature voted these increases until 1997, and the cost was borne by the System until 1980 and from 1981 to 1997 are the financial responsibility of the Commonwealth. Since July 1, 1998, the Town Retirement Board is authorized to vote annual cost-of-living increases up to a maximum of 3% which are the financial responsibility of the System.

State Legislation requires that both the employee and the Town contribute to the System. Employees contribute an amount equal to 5%, 7%, 8% or 9% of their base salary, based on the date hired. Active participants who

were hired on or after January 1, 1979 contribute an additional 2% of salary in excess of \$30,000. The Town is required to contribute at an actuarially determined rate, which is the amount required to cover normal cost plus amortization of unfunded prior service cost as approved by the Commonwealth's Public Employee Retirement Administration Commission. The Town's contributions for each employee (and interest allocated to the employee's account) are fully vested after ten years of continuous service.

School Department teaching staff and certain administrators contribute to a pension plan administered by the Massachusetts Teachers Retirement Board. The Town makes no contributions to this plan. Contributions are made by the Commonwealth of Massachusetts as required by law. The amount of these on-behalf payments totaled \$6,768,764 for the fiscal year ended June 30, 2012. Employees in this plan are vested after ten years of service. Employer contributions are funded based on a funding schedule as approved by the Commonwealth's Public Employee Retirement Administration Commission.

The system may be amended or terminated in whole or in part at any time by the Massachusetts Legislature, provided that no such modification, amendment or termination will be made that would deprive a current member of superannuation pension rights or benefits provided under applicable laws of the Commonwealth, if such member has paid the stipulated contributions specified in sections or provisions of such laws.

The System issues a publicly available financial report in accordance with guidelines established by the PERAC. That report may be obtained from the System located at 7 Widger Road, Marblehead, MA 01945.

#### B. Summary of Significant Accounting Policies

<u>Basis of Accounting</u> - The Marblehead Contributory Retirement System (the System) follows the policies mandated by the Commonwealth of Massachusetts. Its accounting records are maintained on the accrual basis. Town and participant contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of Massachusetts General Law and the plan.

#### C. Funding Status and Progress

The most recent actuarial valuation of the System was prepared as of January 1, 2010. Additional information as of the latest actuarial valuation follows:

Actuarial cost method......Individual entry age normal

Amortization method.......4.5% Increasing amortization using a level percentage of projected payroll

Remaining closed amortization period... 20 years from January 1, 2010

Asset valuation method...... Asset Smoothing

Actuarial assumptions:

Investment rate of return...... 8%

Projected salary increases.......3% (2010), 3.5% (2011-2014), and 4% (2015 and beyond)

Cost-of-living adjustments....... 3% on first \$12,000 of retirement income

Inflation rate...... 4%

#### D. Contributions Required and Contributions Made

The System's funding policy provides for annual employer contributions at actuarially determined rates that are expressed as percentages of annual covered payroll, are sufficient to accumulate assets to pay benefits when due, based on the above assumptions. Level percentage of payroll employer contribution rates is determined using the entry age normal actuarial cost funding method. The Retirement Plan will amortize the unfunded liability over a 20-year period.

Generally accepted accounting principles require that the minimum cost charged each year by the Town for its pension obligation should be the present value of benefits estimated to be payable in the future, (computed using an acceptable actuarial valuation method using assumptions that reflect the best judgments of future events, including salary projections) plus amortization of the liability for past services, as of the balance sheet date.

Employer appropriation, required for the last three fiscal years are as follows:

Fiscal	Required	Percent
Year	Contribution	Contributed
2012	\$ -	100%
2011	2,305,578	100%
2010	2,305,578	100%

#### E. Funding Status and Historical Data

An analysis of the funding progress since 1998 is as follows:

Actuarial Valuation As of	•	Actuarial Value of Assets (a)	 Actuarial Accrued Liability (AAL) (b)	. <u>-</u>	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a % of Covered Payroll ((b-a)/c)
01/01/10	\$	77,353,879	\$ 98,858,864	\$	21,504,985	78.2% \$	16,244,071	132.4%
01/01/08		84,442,905	93,908,490		9,465,585	89.9%	15,827,608	59.8%
01/01/06		69,105,082	82,948,269		13,843,187	83.3%	14,159,647	97.8%
01/01/04		64,490,373	76,875,640		12,385,267	83.9%	13,982,752	88.6%
01/01/02		60,615,356	71,022,123		10,406,767	85.3%	13,268,405	78.4%
01/01/00		54,015,622	63,939,027		9,923,405	84.5%	11,833,509	83.9%
01/01/98		42,540,310	55,347,500		12,807,190	76.9%	10,533,300	121.6%
01/01/00		54,015,622	63,939,027		9,923,405	84.5%	11,833,509	83.9%

#### F. Schedule of Funding Progress

The schedule of progress, presented as required supplementary information, following the notes to the basic financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits. Additionally, the schedule of employer contributions, presented as required supplementary information, following the notes to the basic financial statements, presents multiyear trend information for required and actual contributions relating to the cost-sharing plan as a whole, of which the Town is one participating employer, as well as the Town's proportionate share of the plan's annual contributions. This information is designed to be helpful for understanding the scale of the information presented relative to the Town.

#### G. Noncontributory Retirement Plan

The Town also has a noncontributory pension plan which covers certain employees hired prior to the adoption of the Contributory Retirement System. Total payments for the Town's share of this plan amounted to \$108,000 during the year ended June 30, 2012.

#### **NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS**

Plan Description – The Town of Marblehead administers a single-employer defined benefit healthcare plan ("the Retiree Health Plan"). The plan provides lifetime healthcare insurance for eligible retirees and their spouses through the Town's group health insurance plan, which covers both active and retired members. Chapter 32B of the MGL assigns authority to establish and amend benefit provisions of the plan. Benefit provisions are negotiated between the Town and the unions representing Town employees and are renegotiated each bargaining period. The Retiree Health Plan does not issue a publicly available financial report.

Funding Policy – The Town's required contribution is based on a pay-as-you-go financing requirement. The Town contributes 60-80 percent of the cost of pre-Medicare coverage and 75 percent of the cost of the Medex plan and Medicare Part B. Plan members receiving benefits contribute the remaining 20-40 percent of the cost of pre-Medicare and 25 percent of the cost of Medex plan and Medicare Part B. For fiscal year 2012, the Town contributed \$4.4 million to the plan, and member contributions totaled \$1.4 million. The Town's contribution to the plan when adjusted for the implicit rate subsidy was approximately \$5.6 million.

Annual OPEB Cost and Net OPEB Obligation – The Town's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The components of the Town's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the Town's net OPEB obligation are summarized in the following table:

Annual required contribution\$ Interest on net OPEB obligation Adjustments to annual required contribution *Adjustment for Electric Light Department Annual OPEB cost (expense)	10,565,221 575,913 (445,799) (246,098) 10,449,237
Contributions made	(5,591,818)
Increase in net OPEB obligation	4,857,419
Net OPEB obligation-beginning of year	12,566,712
Net OPEB obligation-end of year\$	17,424,131

<sup>\*</sup>Electric Light amounts are shown for the six months ended December 31, 2011

The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for fiscal year 2012 was as follows:

Fiscal Year Ended	Annual OPEB Cost	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation
6/30/2012 \$ 6/30/2011	10,449,237 9,781,627	54% 54%	\$ 17,424,131 12,566,712
6/30/2010	8,640,091	54%	7,946,591

Funded Status and Funding Progress – As of July 1, 2010, the most recent actuarial valuation date, the actuarial accrued liability for benefits was \$139.2 million, all of which was unfunded. The covered payroll (annual payroll of active employees covered by the plan) was \$41.5 million, and the ratio of the UAAL to the covered payroll was 335.3%.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions – Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2010, actuarial valuation, actuarial liabilities were determined using the entry age normal cost method. The actuarial assumptions included a 4.5% investment return assumption, which is based on the expected yield on the assets of the Town, calculated based on the funded level of the plan at the valuation date, and an annual medical/drug cost trend rate of 10% initially, graded to 5% over 10 years. The UAAL is being amortized over a 30 year closed period using a level percentage of projected payroll, with amortization payments increasing at 4.5% per year. The inflation rate assumption is based on projected payroll which is assumed to increase at 4% a year.

#### **NOTE 11 - COMMITMENTS**

The Town has various commitments through its participation in a bulk power supply agency, as discussed more fully in Note 13.

In May of 2011, the Town voted to authorize the Treasurer to borrow \$24,450,000, for the construction a new Glover School. The Town has been approved by the MSBA for reimbursement of 40% of the eligible costs associated with this project, provided that the Town complies with all necessary steps set forth by the MSBA. During FY12 the Town began construction activities related to a new Glover School. Most of the activities, related

to this project, centered on completion of design and planning for the project. Demolition of the old Glover School took place during the summer of 2012. Construction of the planned two-story, 79,000-square-foot school will take approximately 18 months to complete.

In May of 2011, the Town voted to authorize the Treasurer to borrow \$18,174,578 to finance capping of the Town's old landfill, the construction of a new transfer station and the cleanup of certain properties on Stoney Brook Road. The clean-up of four landfill-contaminated properties on Stony Brook Road, which cost \$3.0 million, was completed in FY12. This project involved the purchase of certain properties and purchase of easements on others. Contaminated soil and materials were removed from the sites and deposited at the town landfill, which is scheduled to be capped. The Town is currently in the permitting phase of the landfill capping phase of this project.

In May of 2012, the Town voted to authorize the Treasurer to borrow \$4,937,687 to finance drainage improvements in the Pleasant Street Area, \$1,150,000 to finance the purchase of a new Quint Fire Truck, \$1,500,000 to finance land acquisition of the so-called Lead Mills site by the town, and \$610,168 to finance accessibility improvements to the town's historic Old Town House. The Town is expected to commence each of these projects during FY13.

#### **NOTE 12 - CONTINGENCIES**

The Town participates in a number of federal and state assisted grant programs, principal of which are educational grants. These programs are subject to program compliance and audits by the grantors or their representatives. The amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

There are several pending lawsuits in which the Town is involved. Town Counsel estimates that the potential claims against the Town, resulting from such litigation, which are not covered by insurance, would not materially affect the financial statements of the Town.

#### NOTE 13 – PARTICIPATION IN MASSACHUSETTS MUNICIPAL WHOLESALE ELECTRIC COMPANY

The Town of Marblehead acting through its Municipal Light Department is a Participant in certain Projects of the Massachusetts Municipal Wholesale Electric Company (MMWEC).

MMWEC is a public corporation and political subdivision of the Commonwealth of Massachusetts created as a means to develop a bulk power supply for its Members and other utilities. MMWEC is authorized to construct, own or purchase ownership interests in and to issue revenue bonds to finance electric facilities (Projects). MMWEC has acquired ownership interests in electric facilities operated by other utilities and also owns and operates its own electric facilities. MMWEC sells all of the capability (Project Capability) of each of its Projects to its Members and other utilities (Project Participants) under Power Sales Agreements (PSAs).

Among other things, the PSAs require each Project Participant to pay its pro rata share of MMWEC's costs related to the Project, which costs include debt service on the revenue bonds issued by MMWEC to finance the Project, plus 10% of MMWEC's debt service to be paid into a Reserve and Contingency Fund. In addition, should any Project Participant fail to make payment when due, other Project Participants may be required to increase (step-up) their payments and correspondingly their Participants' share of Project Capability to an additional amount not to exceed 25% of their original Participants' share of the Project Capability. Project Participants have covenanted to fix, revise, and collect rates at least sufficient to meet their obligations under the PSAs.

MMWEC has issued separate issues of bonds for each of its eight Projects, which are payable solely from, and secured solely by, the revenues derived from the Project to which the bonds relate plus available funds pledged under the Amended and Restated General Bond Resolution (GBR) with respect to the bonds of that Project. The MMWEC revenues derived from each Project are used solely to provide for the payment of the bonds of any bond issue relating to such Project and are not used to provide for the payment of the bonds of any bond issue relating to any other Project.

MMWEC operates the Stony Brook Intermediate Project and the Stony Brook Peaking Project, both fossil-fueled power plants. MMWEC has a 3.7% interest in the W.F. Wyman Unit No. 4 plant, which is operated and owned by its majority owner, FPL Energy Wyman IV, LLC, a subsidiary of NextEra Energy Resources LLC (formerly FPL Energy LLC), and a 4.8% ownership interest in the Millstone Unit 3 nuclear unit, operated by Dominion Nuclear Connecticut, Inc. ("DNCI"), the majority owner and an indirect subsidiary of Dominion Resources, Inc. DNCI also owns and operates the Millstone Unit 2 nuclear unit. The operating license for the Millstone Unit 3 nuclear unit extends to November 25, 2045.

A substantial portion of MMWEC's plant investment and financing program is an 11.6% ownership interest in the Seabrook Station nuclear generating unit operated by NextEra Energy Seabrook, LLC (NextEra Seabrook) (formerly FPL Energy Seabrook, LLC), the majority owner and an indirect subsidiary of NextEra Energy Resources LLC (formerly FPL Energy LLC). The operating license for Seabrook Station extends to March 2030. NextEra Seabrook has submitted an application to extend the Seabrook Station operating license for an additional 20 years.

Pursuant to the PSAs, the MMWEC Seabrook and Millstone Project Participants are liable for their proportionate share of the costs associated with decommissioning the plants, which costs are being funded through monthly Project billings. Also, the project participants are liable for their proportionate share of the uninsured costs of a nuclear incident that might be imposed under the Price-Anderson Act. Originally enacted in 1957, the act has been renewed several times. In July 2005, as part of the Energy Policy Act of 2005, Congress extended the Act until the end of 2025.

Marblehead Municipal Light Department has entered into PSAs and Power Purchase Agreements (PPAs) with MMWEC. Under both the PSAs and PPAs, the Department is required to make certain payments to MMWEC payable solely from Departmental revenues. Under the PSAs, each Participant is unconditionally obligated to make all payments due to MMWEC whether or not the Project(s) is completed or operating and notwithstanding the suspension or interruption of the output of the Project(s).

MMWEC is involved in various legal actions. In the opinion of management, the outcome of such litigation or claims will not have a material adverse effect on the financial position of the department.

Seven municipal light departments that are Participants under PSAs with MMWEC have submitted a demand for arbitration of a dispute relating to charges under the PSAs. MMWEC cannot predict the outcome of the arbitration demand, but in the opinion of MMWEC management, it will not have a material adverse effect on the financial position of MMWEC.

As of December 31, 2010, total capital expenditures amounted to \$1,581,599,000 of which \$25,944,000 represents the amount associated with the Department's share of Project Capability of the Projects in which it participates, although such amount is not allocated to the Department. MMWEC's debt outstanding for the Projects includes Power Supply System Revenue Bonds totaling \$358,420,000, of which \$5,017,000 is associated with the Department's share of Project Capability of the Projects in which it participates, although such amount is not allocated to the Department. As of December 31, 2011, MMWEC's total future debt service requirement on outstanding bonds issued for the Projects is \$380,165,000, of which \$5,113,000 is anticipated to be billed to the Department in the future.

The estimated aggregate amount of Marblehead Municipal Light Department's required payments under the PSAs and PPAs, exclusive of the Reserve and Contingency Fund billings, to MMWEC at December 31, 2011, is shown below:

		Annual Costs
2012	\$_	1,272,000
2013		1,151,000
2014		953,000
2015		837,000
2016		609,000
2017 to 2020		291,000
Total	\$_	5,113,000
	2013 2014 2015 2016 2017 to 2020	2013 2014 2015 2016 2017 to 2020

In addition, under the PSAs, the Department is required to pay MMWEC its share of the Operation and Maintenance (O&M) costs of the Projects in which it participates. The Department's total O&M costs including debt service under the PSAs were \$3,860,000 and \$3,706,000 for the years ended December 31, 2011 and 2010, respectively.

#### **NOTE 14 - RISK FINANCING**

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Town carries commercial insurance. The amount of claim settlements has not exceeded insurance coverage in any of the previous three fiscal years.

The Town provides premium based health insurance plans for its active employees and retirees. In January 2012, the Town adopted Section 19 of Massachusetts General Law Chapter 32B. The law allows the Town to transfer their health insurance subscribers to the Commonwealth's Group Insurance Commission's (GIC) plan or another lower cost plan after reaching an agreement with its Public Employee Committee, comprised of representatives from each of the various municipal unions as well as a representative from the retirees. As a result of this process, the Town reached an agreement with the Public Employee Committee to transfer their health insurance subscribers to the GIC as of July 1, 2012.

The Town is self-insured for its workers' compensation activities. These activities are accounted for in the Town's Internal Service Fund where revenues are recorded when earned and expenses are recorded when the liability is incurred.

The Town provides statutory workers' compensation benefits under a self-insurance plan. In fiscal 1989, the Town established a workers' compensation fund by accepting the provisions of Massachusetts General Laws, Chapter 40, Section 13a. A private consultant hired by the Town administers workers' compensation claims. Claims are recorded as expenses in the year payment is made. The Town estimates its future workers' compensation liability based on history and type and records the liability in the Internal Service Fund.

An analysis of workers' compensation activity is presented below:

	Balance at Beginning of Fiscal Year  Current Year Claims and Changes in Estimate		Claims Payments		Balance at Fiscal Year-End	Current Portion	_		
Fiscal Year 2011 Fiscal Year 2012	\$ 702,356 687,119	\$	116,126 208,609	\$	(131,363) (211,436)	\$	687,119 \$ 684,292	282,631 291,442	

#### NOTE 15 – CLEANUP AND REMEDIATION LIABILITY RELATED TO THE OLD LANDFILL

State and federal laws and regulations require the Town to construct a final capping system on its inactive landfill located at the rear of the Transfer Station at 5 Woodfin Terrace and to perform certain maintenance and monitoring functions at the site after closure. The Town stopped accepting waste and closed the site in 1975 in accordance with the regulations in place at that time. Recently the Town was compelled to provide for the capping and monitoring of its landfill by an administrative consent order issued by the Department of Environmental Protection. The Town completed a study in order to estimate the cost of the landfill closure and postclosure care costs. As a result, the estimate of \$7.3 million has been recorded as a liability in the entity-wide financial statements. Actual costs may be higher due to inflation, changes in technology, or changes in applicable laws or regulations.

#### NOTE 16 - IMPLEMENTATION OF NEW GASB PRONOUNCEMENTS

During fiscal year 2012, the following GASB pronouncements were implemented:

- GASB <u>Statement #62</u>, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements. The implementation of this pronouncement did not impact the basic financial statements.
- GASB <u>Statement #64</u>, Derivative Instruments: Application of Hedge Accounting Termination Provisions, an amendment of GASB Statement No. 53. The implementation of this pronouncement did not impact the basic financial statements.

The following GASB pronouncements will be implemented in future fiscal years:

- The GASB issued <u>Statement #60</u>, *Accounting and Financial Reporting for Service Concession Arrangements*, which is required to be implemented in fiscal year 2013.
- The GASB issued <u>Statement #61</u>, *The Financial Reporting Entity: Omnibus*, which is required to be implemented in fiscal year 2013.
- The GASB issued <u>Statement #63</u>, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, which is required to be implemented in fiscal year 2013.
- The GASB issued <u>Statement #65</u>, *Items Previously Reported as Assets and Liabilities*, which is required to be implemented in fiscal year 2013.

- The GASB issued <u>Statement #66</u>, <u>Technical Corrections 2012</u>, an amendment of GASB Statements No. 10 and No. 62, which is required to be implemented in fiscal year 2013.
- The GASB issued <u>Statement #67</u>, Financial Reporting for Pension Plans, an amendment of GASB Statement No. 25, which is required to be implemented in fiscal year 2014.
- The GASB issued <u>Statement #68</u>, Accounting and Financial Reporting for Pensions, an amendment of GASB Statement No. 27, which is required to be implemented in fiscal year 2015.

Management is currently assessing the impact that the implementation of these pronouncements will have on the basic financial statements.

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Required Supplementary Information

# General Fund

The General Fund is used to account for all transactions encompassing the approved current operating budget, the related revenues, expenditures, assets, liabilities and fund balances which are not accounted for in other funds. The budget of the Town is recorded in detail in the general fund by line item within department and, as a result, most of the current operations of the Town are recorded here.

#### GENERAL FUND

# SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - $$\operatorname{\mathsf{BUDGET}}$ AND ACTUAL

# FISCAL YEAR ENDED JUNE 30, 2012

Amounts	_	Budgeted Amounts					
Real estate and personal property taxes, not of tax refunds.   S   S   S   S   S   S   S   S   S		Carried forward		Voted		Original	
Motor vehicle excise laxes   \$   \$   \$   \$   \$   \$   \$   \$   \$	REVENUES:		_		_		
Motor vehicle excise taxes.   2,135,149   2,135,149   497,000   497,000   497,000   497,000   497,000   497,000   497,000   497,000   497,000   497,000   497,000   497,000   425,000	Real estate and personal property taxes,						
Changes for services	net of tax refunds\$	-	\$	53,251,135	\$	53,251,135	\$ 53,251,135
Penalities and inferest on taxes.	Motor vehicle excise taxes	-		2,135,149		2,135,149	2,135,149
Licenses and permiss	Charges for services	-		497,000		497,000	497,000
Fines and forfeitures	Penalties and interest on taxes	-		125,000		125,000	125,000
Intergovernmental.	Licenses and permits	-		425,000		425,000	425,000
Investment income	Fines and forfeitures	-		110,000		110,000	110,000
Miscellaneous   -	Intergovernmental	-		6,145,527		6,145,527	6,145,527
EXPENDITIRES:   Current:   GENERAL GOVERNMENT   Moderator Officials Expense	Investment income	-		80,000		80,000	80,000
EXPENDITURES:   Current:   GENERAL GOVERNMENT	Miscellaneous	-		21,000	_	21,000	 21,000
Current   GENERAL GOVERNMENT   Moderator - Officials Expense	TOTAL REVENUES	-		62,789,811	_	62,789,811	 62,789,811
Moderator - Officials Expense.   100   1	EXPENDITURES:						
Moderator - Officials Expense.         -         100         100           Selectmen Officials Expense.         5,500         5,500         5,500           Salaries.         -         341,171         341,171         341,171           Expense.         -         98,163         98,163         98,163           Art 44,2001 - For Sewall         2,206         -         2,206         2,206           Zoning Board Legal Services.         -         7,000         7,000         7,000           Out of State Travel.         -         2,000         2,000         2,000           Finance Committee - Salaries.         -         8,310         8,310         8,310           Expense.         -         5,585         5,585         5,585           Local Travel.         -         117,5         175         175           Reserve Fund.         -         144,000         144,000         73,886           Finance - Salaries.         -         611,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231							
Selectmen Officials Expense.         -         341,171         341,200         3400         3400	·						
Salaries.         -         341,171         341,171         341,171           Expense.         -         98,163         98,163         98,163           Art 44, 2001 - Fort Sewall.         2,206         -         2,206         2,206         2,206         2,206         2,200         2,200         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         1,000         3,10         8,310         3,310         8,310         8,316         3,318         4,4231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231	•	-					
Expense.         -         98,163         98,163         28,163           Art 44, 2001 - Fort Sewall.         2,206         -         2,206         2,206         2,206           Zoning Board Legal Services.         -         7,000         7,000         2,000         2,000           Out of State Travel.         -         -         2,000         2,000         2,000           Finance Committee - Salaries.         -         8,310         8,310         8,310           Expense.         -         5,585         5,585         5,585           Local Travel.         -         175 <td>· · · · · · · · · · · · · · · · · · ·</td> <td>-</td> <td></td> <td></td> <td></td> <td>•</td> <td></td>	· · · · · · · · · · · · · · · · · · ·	-				•	
Art 44, 2001 - Fort Sewall. 2,206 Zoning Board Legal Services 7,000 7,000 7,000 Out of State Travel 2,2000 2,000 2,000 Finance Committee - Salaries 8,310 8,310 8,310 Expense 5,585 5,585 5,585 Local Travel 175 175 175 Reserve Fund 144,000 144,000 73,886 Finance - Salaries 641,231 641,231 641,231 Expense 1700 246,205 263,205 263,205 Assessors - Chicials Expense 300 300 300 300 Assessors - Salaries 178,166 178,166 178,166 Expense 33,785 33,785 33,785 Local Travel 400 400 400 Town Coursel - Salaries 2,000 2,000 Expense 62,932 62,932 65,932 Parking Tickets - Expense 10,484 10,484 10,484 Town Clerk - Salaries 155,519 155,519 Expense 9,037 9,037 9,037 Election and Registration - Salaries 18,000 18,000 Expense 19,037 9,037 9,037 Election and Registration - Salaries 10,1100 101,100 Expense 10,100 101,100 101,100 Local Travel 400 400 400 Art. 20, 2009 - Improve Public Buildings 15,412 15,412 Art. 12, 2010 - Improve Public Buildings 15,412 15,412 Art. 12, 2010 - Improve Public Buildings 15,412 15,412 Art. 12, 2010 - Improve Public Buildings 1,195 1,195 Art. 10, 2011 - Equipment 1,95 Art. 10, 2011 - Equipment 1,195 Art. 10, 2011 - Equipment 1,195 Art. 10, 2011 - Equipment 4,000 4,000 Alt. 2001 - A,000 Town Audit of Accounts 4,000 4,000 Alt. 2001 - A,000 Town Audit of Accounts 4,000 4,000 Alt. 2001 - A,000 Town Audit of Accounts 4,000 4,000 Alt. 2001 - A,000 Alt. 2011 - Equipment 1,195 Art. 10, 2011 - Equipment 4,000 4,000 Alt. 2000 - A,000 Alt. 2011 - Equipment 1,195 Art. 10, 2011 - Equipment 4,000 Alt. 2000 - A,000 Alt. 2011 - Equipment 4,000 Al		-					
Zoning Board Legal Services         7,000         7,000         7,000           Out of State Travel         -         2,000         2,000         2,000           Finance Committee - Salaries         -         8,310         8,312         8,312         8,412         1,412         4,41,21         4,41,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231         641,231	·	-		98,163			
Out of State Travel.         -         2,000         2,000           Finance Committee - Salaries.         -         8,310         8,310         8,310           Expense         -         5,585         5,585         5,585           Local Travel.         -         175         175         175           Reserve Fund.         -         144,000         144,000         73,886           Finance - Salaries.         -         641,231 </td <td>•</td> <td>2,206</td> <td></td> <td></td> <td></td> <td></td> <td></td>	•	2,206					
Finance Committee - Salaries         -         8,310         8,310           Expense         -         5,585         5,585         5,585           Local Travel         -         175         175         175           Reserve Fund         -         144,000         144,000         73,886           Finance - Salaries         -         641,231         641,231         641,231           Expense         17,000         246,205         263,205         263,205         263,205           Assessors - Officials Expense         -         300         300         300         300           Assessors - Salaries         -         178,166	ů ů	-					
Expense         -         5,585         5,585         5,585           Local Travel         -         175         178         186         173,886         Finance - Salaries         -         641,231         643,22         643,22         643,22         643,22		-					
Local Travel		-		,			
Reserve Fund.         -         144,000         73,886           Finance - Salaries.         -         641,231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         641,4231         640         400	•	-		,		•	,
Finance - Salaries         -         641,231         641,231         641,231           Expense         17,000         246,205         263,205         263,205           Assessors - Officials Expense         -         300         300         300           Assessors - Salaries         -         178,166         180,200         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,002         20,000         20,002         20,002         20,002         20,002         <		-					
Expense.         17,000         246,205         263,205         263,205           Assessors - Officials Expense.         -         300         300         300           Assessors - Salaries.         -         178,166         178,176         178,176         178,176         178,176         178,176         178,176         178,176         178,176         178,176         178,176         <		-		,			,
Assessors - Officials Expense       -       300       300       300         Assessors - Salaries       -       178,166       178,166       178,166         Expense       -       33,785       33,785       33,785         Local Travel       -       400       400       400         Town Counsel - Salaries       -       2,000       2,000       2,000         Expense       -       62,932       62,932       65,932         Parking Tickets - Expense       -       10,484       10,484       10,484         Town Clerk - Salaries       -       155,519       155,519       155,519         Expense       -       18,000       18,000       18,000         Expense       -       18,000       18,000       18,000         Expense       -       1,675       1,675       5,275         Public Buildings - Salaries       -       10,100       101,100       101,100         Local Travel       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 11, 20		47.000					
Assessors - Salaries       -       178,166       178,166       178,166         Expense       -       33,785       33,785       33,785         Local Travel       -       400       400       400         Town Counsel - Salaries       -       2,000       2,000       2,000         Expense       -       62,932       62,932       65,932         Parking Tickets - Expense       -       10,484       10,484       10,484         Town Clerk - Salaries       -       155,519       155,519       155,519         Expense       -       18,000       18,000       18,000         Expense       -       16,75       1,675       5,275         Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100	•	17,000					
Expense.         -         33,785         33,785         33,785           Local Travel.         -         400         400         400           Town Counsel - Salaries.         -         2,000         2,000         2,000           Expense.         -         62,932         62,932         65,932           Parking Tickets - Expense.         -         10,484         10,484         10,484           Town Clerk - Salaries.         -         155,519         155,519         155,519           Expense.         -         9,037         9,037         9,037           Election and Registration - Salaries.         -         18,000         18,000         18,000           Expense.         -         21,865         21,8	•	-					
Local Travel.         -         400         400         400           Town Counsel - Salaries.         -         2,000         2,000         2,000           Expense.         -         62,932         62,932         65,932           Parking Tickets - Expense.         -         10,484         10,484         10,484           Town Clerk - Salaries.         -         155,519         155,519         155,519           Expense.         -         9,037         9,037         9,037           Election and Registration - Salaries.         -         18,000         18,000         18,000           Expense.         -         21,865         21,865         21,865           Planning Board - Expense.         -         1,675         1,675         5,275           Public Buildings - Salaries.         -         88,516         88,516         88,516           Expense.         -         101,100         101,100         101,100           Local Travel.         -         400         400         400           Art. 20, 2009 - Improve Public Buildings.         15,412         -         15,412         15,412           Art. 11, 2011 - Improve Public Buildings.         51,354         -         51,354		-		,			,
Town Counsel - Salaries         -         2,000         2,000         2,000           Expense         -         62,932         62,932         65,932           Parking Tickets - Expense         -         10,484         10,484         10,484           Town Clerk - Salaries         -         155,519         155,519         155,519           Expense         -         9,037         9,037         9,037           Election and Registration - Salaries         -         18,000         18,000         18,000           Expense         -         21,865         21,865         21,865         21,865           Planning Board - Expense         -         1,675         1,675         5,275           Public Buildings - Salaries         -         88,516         88,516         88,516           Expense         -         101,100         101,100         101,100           Local Travel         -         400         400         400           Art. 20, 2009 - Improve Public Buildings         15,412         -         15,412         15,412           Art. 12, 2010 - Improve Public Buildings         51,354         -         51,354         51,354           Art. 11, 2011 - Improve Public Buildings         -	•	-				•	
Expense       -       62,932       62,932       65,932         Parking Tickets - Expense       -       10,484       10,484       10,484         Town Clerk - Salaries       -       155,519       155,519       155,519         Expense       -       9,037       9,037       9,037         Election and Registration - Salaries       -       18,000       18,000       18,000         Expense       -       21,865		-					
Parking Tickets - Expense         -         10,484         10,484         10,484           Town Clerk - Salaries         -         155,519         155,519         155,519           Expense         -         9,037         9,037         9,037           Election and Registration - Salaries         -         18,000         18,000         18,000           Expense         -         21,865         21,865         21,865           Planning Board - Expense         -         1,675         1,675         5,275           Public Buildings - Salaries         -         88,516         88,516         88,516           Expense         -         101,100         101,100         101,100           Local Travel         -         400         400         400           Art. 20, 2009 - Improve Public Buildings         15,412         -         15,412         15,412           Art. 11, 2010 - Improve Public Buildings         51,354         -         51,354         51,354           Art. 11, 2011 - Improve Public Buildings         -         40,401         40,401         40,401           Art. 10, 2011 - Equipment         -         6,180         6,180         6,180           Town Reports         -         40,000		-					
Town Clerk - Salaries         -         155,519         155,519         155,519           Expense         -         9,037         9,037         9,037           Election and Registration - Salaries         -         18,000         18,000         18,000           Expense         -         21,865         21,865         21,865           Planning Board - Expense         -         1,675         1,675         5,275           Public Buildings - Salaries         -         88,516         88,516         88,516           Expense         -         101,100         101,100         101,100           Local Travel         -         400         400         400           Art. 20, 2009 - Improve Public Buildings         15,412         -         15,412         15,412           Art. 12, 2010 - Improve Public Buildings         51,354         -         51,354         51,354           Art. 11, 2011 - Improve Public Buildings         -         40,401         40,401         40,401           Art. 10, 2011 - Equipment         1,195         -         1,195         1,195           Art. 10, 2011 - Equipment         -         6,180         6,180         6,180           Town Audit of Accounts         -         40,0		-					
Expense       -       9,037       9,037       9,037         Election and Registration - Salaries       -       18,000       18,000       18,000         Expense       -       21,865       21,865       21,865         Planning Board - Expense       -       1,675       1,675       5,275         Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       40,000       40,000       40,000		-					
Election and Registration - Salaries       -       18,000       18,000         Expense       -       21,865       21,865       21,865         Planning Board - Expense       -       1,675       1,675       5,275         Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       40,000       40,000       40,000		_					
Expense       -       21,865       21,865       21,865         Planning Board - Expense       -       1,675       1,675       5,275         Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       4,300       4,300       4,300         Town Audit of Accounts       -       40,000       40,000       40,000	•	-					
Planning Board - Expense       -       1,675       1,675       5,275         Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings.       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings.       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings.       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       4,300       4,300       4,300         Town Audit of Accounts       -       40,000       40,000       40,000	· ·						
Public Buildings - Salaries       -       88,516       88,516       88,516         Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       4,300       4,300       4,300         Town Audit of Accounts       -       40,000       40,000       40,000	·						
Expense       -       101,100       101,100       101,100         Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       4,300       4,300       4,300         Town Audit of Accounts       -       40,000       40,000       40,000							
Local Travel       -       400       400       400         Art. 20, 2009 - Improve Public Buildings       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment       -       6,180       6,180       6,180         Town Reports       -       4,300       4,300       4,300         Town Audit of Accounts       -       40,000       40,000       40,000	•	_		,			
Art. 20, 2009 - Improve Public Buildings.       15,412       -       15,412       15,412         Art. 12, 2010 - Improve Public Buildings.       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings.       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment.       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment.       -       6,180       6,180       6,180         Town Reports.       -       4,300       4,300       4,300         Town Audit of Accounts.       -       40,000       40,000       40,000		_					
Art. 12, 2010 - Improve Public Buildings.       51,354       -       51,354       51,354         Art. 11, 2011 - Improve Public Buildings.       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment.       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment.       -       6,180       6,180       6,180         Town Reports.       -       4,300       4,300       4,300         Town Audit of Accounts.       -       40,000       40,000       40,000		15 /112		400			
Art. 11, 2011 - Improve Public Buildings.       -       40,401       40,401       40,401         Art. 11, 2010 - Equipment.       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment.       -       6,180       6,180       6,180         Town Reports.       -       4,300       4,300       4,300         Town Audit of Accounts.       -       40,000       40,000       40,000				-			
Art. 11, 2010 - Equipment.       1,195       -       1,195       1,195         Art. 10, 2011 - Equipment.       -       6,180       6,180       6,180         Town Reports.       -       4,300       4,300       4,300         Town Audit of Accounts.       -       40,000       40,000       40,000	-	51,354		40.404		•	
Art. 10, 2011 - Equipment.       -       6,180       6,180       6,180         Town Reports.       -       4,300       4,300       4,300         Town Audit of Accounts.       -       40,000       40,000       40,000				40,401			
Town Reports	• •	1,195		-			
Town Audit of Accounts 40,000 40,000 40,000		-					
	Town Reports	-		4,300		4,300	4,300
TOTAL GENERAL GOVERNMENT	Town Audit of Accounts	-		40,000	_	40,000	 40,000
	TOTAL GENERAL GOVERNMENT	87,167		2,274,500		2,361,667	2,298,153

Actual Budgetary Amounts	Amounts Carried Forward To Next Year		Variance to Final Budget
\$ 53,542,174 2,851,176 765,327 241,114 773,464 175,086 6,454,592 202,916 49,656	\$ - - - - - - -	\$	291,039 716,027 268,327 116,114 348,464 65,086 309,065 122,916 28,656
65,055,505			2,265,694
100 5,500 339,043 65,179			- - 2,128 32,984
-	2,206		52,504
3,850	-		3,150
-	-		2,000
8,310 2,673	-		2.012
104	-		2,912 71
-	_		73,886
639,148	-		2,083
254,360	6,829		2,016
300	-		-
178,015	-		151
33,383	-		402
391	-		9
2,000 60,416	-		5,516
5,379	-		5,105
154,113	-		1,406
8,709	-		328
15,411	-		2,589
21,668	-		197
5,275	-		1 060
86,648 98,341	-		1,868 2,759
179	-		221
8,945	6,467		-
1,718	49,636		-
17,705	22,696		-
1,195	-		-
413	5,767		-
2,785	-		1,515
40,000		_	<u> </u>
2,061,256	93,601		143,296

(Continued)

#### GENERAL FUND

# SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - $$\operatorname{\mathsf{BUDGET}}$ AND ACTUAL

# FISCAL YEAR ENDED JUNE 30, 2012

	Budgeted Amounts					
	Amounts Carried forward	Original Voted	Total Original	Final		
PUBLIC SAFETY	From Prior Year	Budget	Budget	Budget		
Police - Salaries		3,047,579	3,047,579	3,047,579		
Expense	-	187,399	187,399	187,399		
Indemnification	_	10,000	10,000	10,000		
Art. 20 2009 - Improve Public Buildings	36,464	10,000	36,464	36,46		
Art. 11, 2011 - Equipment	30,404	58,202	58.202	58,20		
Fire - Salaries	_	2,856,164	2,856,164	2,856,16		
Expense	16,969	143,308	160,277	180.27		
Art. 20 2009 - Improve Public Buildings	15,735	140,000	15,735	15,73		
Art. 11, 2011 - Improve Public Buildings	10,700	62,758	62,758	62,75		
Building Commissioner - Salaries	_	443,502	443,502	443,50		
Expense	_	9,755	9,755	9,75		
Local Travel		3,000	3,000	3,00		
Sealer of Weights & Measurers - Expense		250	250	5,00		
Animal Inspector - Salaries		2,400	2,400	2,40		
Allilla liispectoi - Salalies		2,400	2,400	2,40		
TOTAL PUBLIC SAFETY	69,168	6,824,317	6,893,485	6,913,73		
DUCATION						
Schools	-	28,838,012	28,838,012	28,703,01		
Art. 10, 2011 Equipment	-	95,000	95,000	95,00		
Art. 22, 2011 - North Shore Technical School	<del></del>	86,339	86,339	86,33		
TOTAL SCHOOL		29,019,351	29,019,351	28,884,35		
PUBLIC WORKS & FACILITIES						
Engineering - Salaries	_	108,829	108,829	108,82		
Expense	_	10,395	10,395	10,39		
Local Travel	_	500	500	50		
Highway - Salaries	_	734,284	734,284	734,28		
Expense	-	87,084	87,084	87,08		
Rebuild & Maintain HTTP STS	-	33,750	33,750	33,75		
Snow Removal	_	100,000	100,000	100,00		
Street Lighting	_	128,820	128,820	128,82		
Art. 11, 2007 - Walls and Fences	23,623	-	23,623	23,62		
Art. 12, 2010 - Improve Public Buildings	22,106	_	22,106	22,10		
Art. 20, 2009 - Improve Public Buildings	3,379	_	3,379	3,37		
Art. 10, 2011 - Equipment	-	157.605	157,605	157,60		
Art. 11, 2011 - Improve Public Buildings	_	1,004	1,004	1,00		
Waste Collection - Salaries	_	288.354	288.354	288,35		
Expense	_	1,668,655	1,668,655	1,668,65		
Local Travel		1,512	1,512	1,51		
Art. 33, 2007 - Disposal and Remediation	15,807	1,512	15,807	15,80		
Art. 37, 2007 - Disposal and Remediation	25,643		25,643	25,64		
			•			
Art. 41, 2009 - Disposal and Remediation	47,626 76,614	-	47,626 76,614	47,62 76,61		
Art. 21, 2010 - Disposal and Remediation	76,614	770.600	76,614	76,61		
Art. 33, 2011 - Landfill Regulator	4.070	770,600	770,600	770,60		
Art. 20, 2009 - Improve Public Buildings	4,370	400.050	4,370	4,37		
Drains - Salaries	-	100,650	100,650	100,65		
Expense	440.007	5,150	5,150	5,15		
Art. 34, 2010-Drain Construction	112,827	-	112,827	112,82		
Art. 18, 2011-Drain Construction	-	324,000	324,000	324,00		
Cemetery - Officials Expense	-	300	300	30		
Salaries	-	305,775	305,775	305,77		
Expense	-	21,846	21,846	21,84		
Tree - Salaries	-	237,916	237,916	237,91		
Expense	-	51,578	51,578	51,57		
Art. 22, 2008 - Improve Public Buildings	2,096	-	2,096	2,09		
Art. 11, 2011 - Improve Public Buildings	-	20,000	20,000	20,00		
Art. 10, 2011 - Equipment		39,219	39,219	39,21		
TOTAL PUBLIC WORKS & FACILITIES	334,091	5,197,826	5,531,917	5,531,91		

Actual Budgetary Amounts	Amounts Carried Forward To Next Year	Variance to Final Budget
2,880,441	-	167,138
187,321	-	78
582	-	9,418
36,464	-	-
58,202	-	-
2,736,421	-	119,743
180,176	-	101
14,435	1,300	-
62,758	-	-
408,173	-	35,329
9,444	-	311
3,000	-	-
406	-	94
2,400		
6,580,223	1,300	332,212
28,702,982	-	30
95,000		-
86,032		307
28,884,014	-	337
108,821	_	8
7,325	-	3,070
	-	500
721,648	-	12,636
77,931	-	9,153
30,274	-	3,476
89,815	-	10,185
117,833	-	10,987
-	23,623	-
22,106		_
,	3,379	_
157,605	-	_
-	1,004	_
282,769	-	5,585
1,451,489	-	217,166
1,386	_	126
15,186	621	-
25,643	-	_
21,008	26,618	-
21,000	76,614	-
140,259		-
4,370	630,341	-
97,254	_	3,396
4,139	_	1,011
112,827	_	1,011
272,338	51,662	_
300		-
302,299	-	3,476
20,339	-	1,507
	-	
228,656	-	9,260 15,285
36,293	-	15,285
2,096	- 44.600	-
8,400 39,219	11,600	
4,399,628	825,462	306,827

(Continued)

#### GENERAL FUND

# SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - $$\operatorname{\mathsf{BUDGET}}$ AND ACTUAL

# FISCAL YEAR ENDED JUNE 30, 2012

	Budgeted Amounts					
	Amounts Carried forward From Prior Year	Original Voted Budget	Total Original Budget	Final Budget		
HUMAN SERVICES						
Health - Officials Expense	-	400	400	400		
Salaries	-	134,939	134,939	134,939		
Expense	-	13,055	13,055	13,055		
Local Travel	-	2,100	2,100	2,100		
Help for Abused Women and Children (HAWC)	-	4,000	4,000	4,000		
Mental Health - Contractual Services	_	60,000	60,000	60,000		
Council on Aging - Salaries	_	193,818	193,818	193,818		
Expense	_	3,459	3,459	3,459		
Veterans Benefits - Salaries	_	57,357	57,357	57,357		
Expense	_	1,243	1,243	1,243		
Local Travel		1,100	1,100	1,100		
	-					
Benefits		19,000	19,000	19,000		
TOTAL HUMAN SERVICES	<u> </u>	490,471	490,471	490,471		
CULTURE & RECREATION						
Library - Salaries	-	746,403	746,403	746,403		
Expense	-	245,295	245,295	245,295		
Local Travel	-	100	100	100		
Art. 22, 2008 - Improve Public Buildings	4,831	-	4,831	4,831		
Art. 11, 2011 - Improve Public Buildings	-	18,684	18,684	18,684		
Park - Salaries	_	559,878	559,878	559,878		
Expense	6,900	171,590	178,490	178,490		
Park Facility Expense	-	46,093	46,093	46,093		
Art. 10, 2011 - Equipment		23,409	23,409	23,409		
	<del>-</del>					
Art. 11, 2011 - Improve Public Buildings  Memorial & Veterans Day	-	39,453 1,950	39,453 1,950	39,453 1,950		
TOTAL CULTURE & RECREATION	11,731	1,852,855	1,864,586	1,864,586		
ENERGY						
Energy Reserve	<u> </u>	533,544	533,544	533,544		
TOTAL ENERGY RESERVE	<u> </u>	533,544	533,544	533,544		
PENSION BENEFITS						
Contributory Retirement Fund	-	1,881,112	1,881,112	1,881,112		
Noncontributory Retirement		116,324	116,324	116,324		
TOTAL PENSION BENEFITS		1,997,436	1,997,436	1,997,436		
PROPERTY AND LIABILITY INSURANCE						
Other Insurance		475,888	475,888	475,888		
TOTAL PROPERTY AND LIABILITY INSURANCE		475,888	475,888	475,888		
FRINGE BENEFITS						
Medicare	-	480,000	480,000	480,000		
Salary Reserve	-	195,242	195,242	195,242		
Group Insurance	-	11,739,905	11,739,905	11,739,905		
TOTAL FRINGE BENEFITS		12,415,147	12,415,147	12,415,147		

Actual	Amounts	
Budgetary	Carried Forward	Variance to
Amounts	To Next Year	Final Budget
Amounts	TO NEXT TEAT	i ilai baaget
400	-	-
130,096	-	4,843
11,839	-	1,216
1,365	-	735
4,000	-	-
60,000	-	_
189,200	-	4,618
3,005	-	454
57,357	-	_
1,181	-	62
237	-	863
18,785		215
477,465	-	13,006
731,808	_	14,595
245,295		14,555
87		13
4,831		-
18,684	-	-
547,514	-	12.264
	-	12,364
172,509	-	5,981
37,354	-	8,739
23,409	4 000	-
35,153	4,300	-
1,901	<u>-</u>	49
1,818,545	4,300	41,741
175,090	_	358,454
175,090		358,454
1,881,112	_	_
108,315	_	8,009
100,010		
1,989,427		8,009
216,606	-	259,282
216,606		259,282
468,091	-	11,909
159,118	-	36,124
10,210,459		1,529,446
10,837,668	_	1,577,479
10,007,000		1,011,413

(Continued)

#### **GENERAL FUND**

# SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - $$\operatorname{\mathsf{BUDGET}}$ AND ACTUAL

# FISCAL YEAR ENDED JUNE 30, 2012

	Budgeted Amounts				
	Amounts Carried forward From Prior Year	Original Voted Budget	Total Original Budget	Final Budget	
INTERGOVERNMENTAL State	-	2,393,803	2,393,803	2,393,803	
TOTAL INTERGOVERNMENTAL	<u>-</u>	2,393,803	2,393,803	2,393,803	
DEBT SERVICES					
Maturing Debt	-	2,525,000	2,525,000	2,525,000	
Interest	-	1,789,596	1,789,596	1,789,596	
TOTAL DEBT SERVICES		4,314,596	4,314,596	4,314,596	
TOTAL EXPENDITURES	502,157	67,789,734	68,291,891	68,113,627	
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	(502,157)	(4,999,923)	(5,502,080)	(5,323,816)	
OTHER FINANCING SOURCES (USES): Transfers in Transfers out		647,256	647,256	647,256 (178,264)	
TOTAL OTHER FINANCING SOURCES (USES)		647,256	647,256	468,992	
NET CHANGE IN FUND BALANCE	(502,157)	(4,352,667)	(4,854,824)	(4,854,824)	
BUDGETARY FUND BALANCE, Beginning of year	<u>-</u>	11,378,963	11,378,963	11,378,963	
BUDGETARY FUND BALANCE, End of year\$	(502,157)	\$ 7,026,296	\$ 6,524,139	\$ 6,524,139	

See notes to required supplementary information.

Actual	Amounts	
Budgetary	Carried Forward	Variance to
Amounts	To Next Year	Final Budget
2,365,570		28,233
2,365,570	-	28,233
2,524,366	-	634
1,786,736		2,860
4,311,102	-	3,494
64,116,594	924,663	3,072,370
938,911	(924,663)	5,338,064
935,590	-	288,334
(178,264)	-	-
757,326		288,334
1,696,237	(924,663)	5,626,398
11,378,963		
\$ 13,075,200	\$ (924,663)	\$ 5,626,398

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# Retirement System Schedules of Funding Progress and Employer Contributions

The Retirement System Schedule of Funding progress presents multiyear trend information relating to the costsharing plan as a whole, of which the Town is one participating employer, about whether the actuarial value of planned assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

The Retirement System Schedule of Employer Contributions presents multiyear trend information for required and actual contributions relating to the cost-sharing plan as a whole, of which the Town is one participating employer, as well as the Town's proportionate share of the plan's annual contributions.

## MARBLEHEAD CONTRIBUTORY RETIREMENT SYSTEM

SCHEDULE OF FUNDING PROGRESS

Actuarial Valuation Date	Actuarial Value of Assets (A)	Actuarial Accrued Liability (AAL) Entry Age (B)	Unfunded AAL (UAAL) (B-A)	Funded Ratio (A/B)	Covered Payroll (C)	UAAL as a Percentage of Covered Payroll ((B-A)/C)
01/01/10 \$	77,353,879	· /	21,504,985	78.2% \$	16,244,071	132.4%
01/01/08	84,442,905	93,908,490	9,465,585	89.9%	15,827,608	59.8%
01/01/06	69,105,082	82,948,269	13,843,187	83.3%	14,159,647	97.8%
01/01/04	64,490,373	76,875,640	12,385,267	83.9%	13,982,752	88.6%
01/01/02	60,615,356	71,022,123	10,406,767	85.3%	13,268,405	78.4%
01/01/00	54,015,622	63,939,027	9,923,405	84.5%	11,833,509	83.9%

See notes to required supplementary information.

## MARBLEHEAD CONTRIBUTORY RETIREMENT SYSTEM

SCHEDULE OF EMPLOYER CONTRIBUTIONS

	-	System Wide	Town o	f Marblehead	
Fiscal Year Ended June 30	Annual Required Contributions	(A) Actual Contributions	Percentage Contributed	(B) Actual Contributions	(B/A) Town's Percentage of System Wide Actual Contributions
2012	\$ 2,347,285	\$ 2,347,285	100%	\$ 2,324,570	99.03%
2011	2,347,285	2,347,285	100%	2,305,578	98.22%
2010	2,347,285	2,347,285	100%	2,305,578	98.22%
2009	2,347,286	2,347,286	100%	2,300,130	97.99%
2008	2,266,267	2,266,267	100%	2,220,739	97.99%
2007	2,274,000	2,274,000	100%	2,232,565	98.18%

The Town's Actual Contributions equaled 100% of its Required Contributions for each year presented.

See notes to required supplementary information.

# Other Postemployment Benefits Plan Schedules

The Schedule of Funding Progress compares, over time, the actuarial accrued liability for benefits with the actuarial value of accumulated plan assets.

The Schedule of Employer Contributions presents, over time, the ratio of the actual annual employer contributions to the annual required contribution.

The Schedule of Actuarial Methods and Assumptions presents factors that significantly affect the identification of trends in the amounts reported.

# OTHER POSTEMPLOYMENT BENEFIT PLAN SCHEDULE OF FUNDING PROGRESS AND EMPLOYER CONTRIBUTIONS

## Schedule of Funding Progress

Actuarial Valuation Date	 Actuarial Value of Assets (A)	 Actuarial Accrued Liability (AAL) Entry Age Normal (B)	_	Unfunded AAL (UAAL) (B-A)	Funded Ratio (A/B)	 Covered Payroll (C)	UAAL as a Percentage of Covered Payroll ((B-A)/C)
7/1/2010 7/1/2008	\$ -	\$ 139,225,063 116,948,000	\$	139,225,063 116,948,000	0% 0%	\$ 41,527,786 34,447,000	335.3% 339.5%

## Schedule of Employer Contributions

Fiscal Year Ended	Annual Required Contribution (ARC)		Actual Contributions Made	Percentage of the ARC Contributed
2012	\$ 10,565,221	\$	5,591,818	53%
2011 2010 2009	9,932,189 8,505,000		5,161,506 4,672,000	52% 55%

See notes to required supplementary information.

## OTHER POSTEMPLOYMENT BENEFIT PLAN ACTUARIAL METHODS AND ASSUMPTIONS

#### **Actuarial Methods:**

Actuarial cost method...... Entry Age Normal Cost Method

Amortization method...... Level percent of pay, assuming pay increases at 4.5%

## **Actuarial Assumptions:**

#### Plan Membership:

See notes to required supplementary information.

#### NOTE A - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

#### 1. Budgetary information

During the fiscal year, the finance committee submits to the Town Meeting an operating budget for the proposed expenditures and other financing uses for the fiscal year commencing the following July 1st. The budget, as enacted by the Town Meeting, also establishes that certain appropriations are to be funded by particular revenues. The original budget is amended during the fiscal year at Special Town Meetings or at the next Annual Town Meeting held prior to the end of the fiscal year. During the fiscal year the finance committee may transfer funds for extraordinary or unforeseen expenditures. The Town appropriated \$144,000 for this purpose in fiscal 2012 and transfers of \$70,114 were made. All unencumbered and unexpended appropriations lapse at year-end.

Formal budgetary integration is employed as a management control device during the year for the General Fund. Although formal budgetary integration is not employed for Special Revenue Funds, effective budgetary control is alternatively achieved through provisions of the Massachusetts General Laws and the Town's by-laws.

Appropriations are authorized by the Town Meeting for line items within departments. Typical line items are salaries, expense, and local travel. These are the legal levels of budgetary control (level at which expenditures may not exceed budget). However, the Town is statutorily required to pay debt service, regardless of whether such amounts are appropriated. Additionally, expenditures for disasters, natural or otherwise, and final judgments may exceed the level of spending authorized by majority vote at a special Town Meeting.

#### 2. Budgetary – GAAP Reporting Reconciliation

The budgetary basis and modified accrual basis of accounting are substantially the same.

A reconciliation of budgetary-basis to GAAP-basis results is as follows:

Net change in fund balance - budgetary basis\$	1,696,237
Basis of accounting differences:	
Recognition of revenue for on-behalf payments	6,768,764
Recognition of expenditures for on-behalf payments	(6,768,764)
Net change in fund balance - GAAP basis (modified accrual)\$	1,696,237

#### **NOTE B - PENSION PLAN**

Pensions for employees other than School Department teaching staff and certain school administrators are provided through the Town of Marblehead Contributory Retirement System (the System), a cost-sharing multiple employer defined benefit plan, administered by the Marblehead Contributory Retirement Board. Massachusetts contributory retirement system benefits are uniform from system to system, including the Massachusetts Teachers Retirement System. The System provides for retirement allowance benefits up to a maximum of 80% of a participant's highest three-year average annual rate of regular compensation, as defined. Benefit payments are based upon a participant's age, length of creditable service, level of compensation, and group classification.

The schedule of funding progress, presented as required supplementary information presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits. Additionally, the schedule of employer contributions, presented as required supplementary information presents multiyear trend information for required and actual contributions relating to the cost-sharing plan as a whole, of which the Town is one participating employer, as well as the Town's proportionate share of the plan's annual contributions. This information is designed to be helpful for understanding the scale of the information presented relative to the Town.

#### NOTE C - OTHER POSTEMPLOYMENT BENEFITS

The Town administers a single-employer defined benefit healthcare plan ("The Retiree Health Plan"). The plan provides lifetime healthcare insurance for eligible retirees and their spouses through the Town's group health insurance plan, which covers both active and retired members

The Town currently finances its other postemployment benefits (OPEB) on a pay-as-you-go basis. As a result, the funded ratio (actuarial value of assets expressed as a percentage of the actuarial accrued liability) is 0%. In accordance with Governmental Accounting Standards, the Town has recorded its OPEB cost equal to the actuarial determined annual required contribution (ARC) which includes the normal cost of providing benefits for the year and a component for the amortization of the total unfunded actuarial accrued liability of the plan.

The Schedule of Funding Progress presents multi-year trend information which compares, over time, the actuarial accrued liability for benefits with the actuarial value of accumulated plan assets.

The Schedule of Employer Contributions presents, over time, the ratio of the actual annual employer contributions to the annual required contribution.

Projections of benefits for financial reporting purposes are based on the substantive plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The Schedule of Actuarial Methods and Assumptions presents factors that significantly affect the identification of trends in the amounts reported.

Other Supplementary Information

**Combining Statements** 

# Nonmajor Governmental Funds

#### Special Revenue Funds:

<u>Federal Grants</u> - To account for grants from the Federal Government for various purposes. They are expended in accordance with the grant.

<u>State Grants</u> - To account for grants from the Commonwealth of Massachusetts for various purposes. They are expended in accordance with the grant.

Other Grants - To account for grants from individuals and foundations for various purposes. They are expended for the purpose designated by the grantor or benefactor.

<u>Revolving Funds</u> - To account for revolving funds specifically allowed by the laws of the Commonwealth of Massachusetts. These funds are expended for purposes specified by the enabling state statute or vote of the Town Meeting.

<u>Receipts Reserved for Appropriation</u> - To account for receipts set aside for specific purposes as allowed by the laws of the Commonwealth of Massachusetts. Receipts reserved for appropriation are transferred to the general fund when appropriated as part of the Town's annual budget.

<u>Gifts</u> - To account for receipts of various gifts and donations. They are expended for the purpose designated by the donor or benefactor.

<u>Special Revenue Trust Funds</u> - To account for contributions where both principal and investment earnings may be spent to support the government.

#### NONMAJOR GOVERNMENTAL FUNDS

#### COMBINING BALANCE SHEET

JUNE 30, 2012

	_						Spe	cial Revenu	e Fu	ınds
ASSETS	_	Federal Grants	_	State Grants	-	Other Grants	_	Revolving Funds	_	Receipts Reserved for Appropriation
Cash and cash equivalents	\$	15,347	\$	90,902	\$	730,372	\$	628,963	\$	2,582,639
Departmental and other Intergovernmental Working capital deposit	_	- - -	_	- 88,361 -	_	- - -	_	91,223	_	825 - -
TOTAL ASSETS	\$_	15,347	\$_	179,263	\$	730,372	\$_	720,186	\$_	2,583,464
LIABILITIES AND FUND BALANCES										
LIABILITIES: Warrants payable Deferred revenues	\$_	5,852 -	\$_	12,876 88,361	\$	17,770 -	\$_	148,320 26,994	\$_	- 825
TOTAL LIABILITIES	_	5,852	_	101,237	-	17,770	_	175,314	_	825
FUND BALANCES: Restricted	_	9,495	_	78,026	-	712,602	_	544,872	_	2,582,639
TOTAL LIABILITIES AND FUND BALANCES	\$_	15,347	\$_	179,263	\$	730,372	\$_	720,186	\$_	2,583,464

_	Gifts	_	Special Revenue Trust Funds	_	Total Nonmajor Governmental Funds
\$	335,572	\$	3,004,869	\$	7,388,664
<u>-</u>	- - -	_	- - 10,000	<u>-</u>	92,048 88,361 10,000
\$	335,572	\$_	3,014,869	\$	7,579,073
\$	60,199	\$	-	\$	245,017 116,180
-	60,199	=	-	-	361,197
_	275,373	_	3,014,869	_	7,217,876
\$	335,572	\$	3,014,869	\$	7,579,073

## NONMAJOR GOVERNMENTAL FUNDS

#### COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

#### FOR THE FISCAL YEAR ENDED JUNE 30, 2012

<u>-</u>	Special Revenue Funds						ls		
	Federal Grants	_	State Grants	_	Other Grants	_	Revolving Funds	_	Receipts Reserved for Appropriation
REVENUES:		•		•		•	0.040.007	•	10.001
Charges for services\$ Fines and forfeitures	-	\$	-	\$	-	\$	2,349,307 100	\$	19,001
Intergovernmental	1,287,317		1,469,034		-		151.340		-
Departmental and other	1,207,317		1,409,034		264,574		293,492		_
Contributions.	_		_		143,000		31,477		_
Investment income	_		13		1,388		38		_
Miscellaneous		_		_	-	_	302,310	_	-
TOTAL REVENUES	1,287,317		1,469,047	_	408,962	_	3,128,064	_	19,001
EXPENDITURES:									
Current:									
General government	-		-		-		18,167		133,529
Public safety	155,278		69,581		-		327,717		-
Education	1,277,739		1,167,447		-		2,139,938		-
Public works	-		184,835		-		286,952		-
Human services	-		30,734		22,258		139,541		-
Culture and recreation	-		19,153		181,008		224,443		-
Employee benefits	3,939			_	-	_	-	-	-
TOTAL EXPENDITURES	1,436,956		1,471,750	_	203,266	_	3,136,758	_	133,529
EXCESS (DEFICIENCY) OF REVENUES									
OVER (UNDER) EXPENDITURES	(149,639)	_	(2,703)	_	205,696	_	(8,694)	_	(114,528)
OTHER FINANCING SOURCES (USES):									
Premium from issuance of debt	-		-		-		-		215,393
Transfers in	-		-		50,000		135,000		
Transfers out		_	(12,900)	-	-	-	(28,650)	-	(261,256)
TOTAL OTHER FINANCING SOURCES (USES)			(12,900)	_	50,000	_	106,350	_	(45,863)
NET CHANGE IN FUND BALANCES	(149,639)		(15,603)		255,696		97,656		(160,391)
FUND BALANCES AT BEGINNING OF YEAR	159,134	_	93,629	_	456,906	_	447,216	_	2,743,030
FUND BALANCES AT END OF YEAR\$	9,495	\$	78,026	\$	712,602	\$_	544,872	\$	2,582,639

	Gifts	Special Revenue Trust Funds	_	Total Nonmajor Governmental Funds
\$	2,083	\$ -	\$	2,370,391
	-	-		100
	-	3,465		2,911,156
	12,909	-		570,975
	240,860	108,293		523,630
	-	3,005		4,444
-	-	<u> </u>	_	302,310
	255,852	114,763	_	6,683,006
	18,302	_		169,998
	464	3,465		556,505
	129,060	-		4,714,184
	3,634	-		475,421
	3,315	36,086		231,934
	13,730	168,751		607,085
	-	-		3,939
-			-	
-	168,505	208,302	_	6,759,066
-	87,347	(93,539)	-	(76,060)
	-	-		215,393
	-	407		185,407
-	-	(50,000)	_	(352,806)
_	-	(49,593)	_	47,994
	87,347	(143,132)		(28,066)
	188,026	3,158,001	_	7,245,942
\$	275,373	\$ 3,014,869	\$	7,217,876

# Internal Service Funds

\*Medical Claims Fund - To account for the payment of certain medical claims of the Town's employees and their covered dependents.

\*Medex Claims Fund - To account for the payment of certain medical claims of the Town's retired employees over the age of 65, as a supplement to Medicare.

<u>Workers' Compensation Fund</u> - To account for appropriations from the Town and investment earnings which accumulate to be expended for the payment of injury claims, resulting from on-the-job accidents of Town employees.

\*In fiscal year 2009, the Town converted to a premium based health insurance plan for active employees and retirees. The Medical Claims Fund and the Medex Claims Fund have been used to account for the payment of claims incurred under the previous plan and excess funds have been appropriated for premium payments under the new plan. As of June 30, 2012, the Town has no remaining liability under the previous plan and the Town has discontinued the use of these funds.

# **INTERNAL SERVICE FUNDS**

# COMBINING STATEMENT OF NET ASSETS

# JUNE 30, 2012

ASSETS	Workers' Compensation
CURRENT:	
Cash and cash equivalents	\$ 657,659
<b>LIABILITIES</b> CURRENT:	
Warrants payable	10,989
Workers' compensation	291,442
Total current liabilities	302,431
NONCURRENT:	
Workers' compensation	392,850
TOTAL LIABILITIES	695,281
NET ASSETS Unrestricted	\$ (37,622)

## **INTERNAL SERVICE FUNDS**

# COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

# FOR THE FISCAL YEAR ENDED JUNE 30, 2012

OPERATING REVENUES:	Medical Claims	Medex Claims	Workers' Compensation	Total
Charges for services\$  Miscellaneous	- 5,413	\$ - :	\$ 285,000 \$	285,000 5,413
TOTAL OPERATING REVENUES	5,413		285,000	290,413
OPERATING EXPENSES:  Cost of interfund services provided	249,985	262,694	192,841	705,520
OPERATING INCOME (LOSS)	(244,572)	(262,694)	92,159	(415,107)
NONOPERATING REVENUES (EXPENSES): Investment income	1,175	1,050	3,591	5,816
CHANGE IN NET ASSETS	(243,397)	(261,644)	95,750	(409,291)
NET ASSETS AT BEGINNING OF YEAR	243,397	261,644	(133,372)	371,669
NET ASSETS AT END OF YEAR\$	-	\$	\$ (37,622) \$	(37,622)

## INTERNAL SERVICE FUNDS

# COMBINING STATEMENT OF CASH FLOWS

# FOR THE FISCAL YEAR ENDED JUNE 30, 2012

	Medical Claims	Medex Claims	Workers' Compensation	Total
CASH FLOWS FROM OPERATING ACTIVITIES:  Receipts from interfund services provided		·	\$ 285,000	*, -
Payments for interfund services used	(261,466)	(267,465)	(211,436)	(740,367)
NET CASH FROM OPERATING ACTIVITIES	(256,053)	(267,465)	73,564	(449,954)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Investment income	1,175	1,050	3,591	5,816
NET CHANGE IN CASH AND CASH EQUIVALENTS	(254,878)	(266,415)	77,155	(444,138)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	254,878	266,415	580,504	1,101,797
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	\$	\$ 657,659	\$ 657,659
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH FROM OPERATING ACTIVITIES:				
Operating income (loss)	\$ (244,572)	\$ (262,694)	\$ 92,159	\$ (415,107)
Adjustments to reconcile operating income (loss) to net cash from operating activities:  Changes in assets and liabilities:		,		
Working capital deposit	14,889	1,036	-	15,925
Warrants payable	(48)	-	(15,768)	(15,816)
Accrued liabilities	(26,322)	(5,807)		(32,129)
Workers' compensation			(2,827)	(2,827)
Total adjustments	(11,481)	(4,771)	(18,595)	(34,847)
NET CASH FROM OPERATING ACTIVITIES	\$ (256,053)	\$ (267,465)	\$ 73,564	\$ (449,954)

# Fiduciary Funds

# Private Purpose Trust Funds:

<u>Charity Funds</u> - To account for contributions held by the Town to benefit private charities.

Scholarship Funds - To account for scholarship funds held by the Town to benefit individuals.

Other Funds - To account for other amounts held by the Town for the benefit of individuals or private organizations.

**Agency Fund** - To account for performance bonds and the collection and payment of hunting and fishing licenses, firearm permits, sales taxes, meals taxes, and dog licenses to the State, proceeds of extra work details to the Town employees, and school student activity accounts.

# PRIVATE PURPOSE TRUST FUNDS

# COMBINING STATEMENT OF NET ASSETS

# JUNE 30, 2012

· · · · · · · · · · · · · · · · · · ·	Charity Funds	_	Scholarship Funds		Other Funds	_	Total
ASSETS		•		•		_	
Cash and cash equivalents\$  Receivables, net of allowance for uncollectibles:	2,316,253	\$	915,578	\$	143,592	\$	3,375,423
Departmental and other	-		175		-		175
Capital assets, net of accumulated depreciation	92,905		-		-		92,905
Capital assets, not being depreciated	2,045	_	-	_		_	2,045
TOTAL ASSETS	2,411,203	_	915,753	_	143,592	_	3,470,548
LIABILITIES							
Warrants payable	-		11,557		-		11,557
Other liabilities		_	175	_		_	175
TOTAL LIABILITIES		_	11,732	_		_	11,732
NET ASSETS							
Held in trust for other purposes\$	2,411,203	\$_	904,021	\$_	143,592	\$_	3,458,816

# PRIVATE PURPOSE TRUST FUNDS

### COMBINING STATEMENT CHANGES IN NET ASSETS

# FOR THE FISCAL YEAR ENDED JUNE 30, 2012

_	Charity Funds	_	Scholarship Funds		Other Funds	_	Total
ADDITIONS:							
Contributions:							
Private donations\$	45,305	\$_	-	<b>\$</b> _	-	\$ <u>_</u>	45,305
Net investment income:							
Interest	9,425	_	3,641	_	566	_	13,632
TOTAL ADDITIONS	54,730	_	3,641	_	566	_	58,937
DEDUCTIONS:							
Charitable payments	19,768		-		-		19,768
Depreciation	7,011		-		-		7,011
Educational scholarships	-	_	20,450	_		_	20,450
TOTAL DEDUCTIONS	26,779	_	20,450	_		_	47,229
CHANGE IN NET ASSETS	27,951		(16,809)		566		11,708
NET ASSETS AT BEGINNING OF YEAR	2,383,252	_	920,830	_	143,026	_	3,447,108
NET ASSETS AT END OF YEAR\$	2,411,203	\$_	904,021	\$_	143,592	\$	3,458,816

# **AGENCY FUND**STATEMENT OF CHANGES IN ASSETS AND LIABILITIES

# FOR THE FISCAL YEAR ENDED JUNE 30, 2012

ASSETS	Balance at June 30, 2011	<u> </u>	Additions	· -	Deductions	 Balance at June 30, 2012
Cash and cash equivalents\$  Due from general fund	152,309 52,123	\$	404,862 40,709	\$	443,008 64,974	\$ 114,163 27,858
Total assets\$	204,432	\$_	445,571	\$	507,982	\$ 142,021
LIABILITIES						
Accrued Payroll - Off Duty Work Details\$ Accrued Payroll - Dog License Fees Due To Commonwealth:	1,366 34	\$	34,332 1,785	\$	33,798 1,806	\$ 1,900 13
Firearms Permits  Meals Tax  Sales Tax	838 172 34		12,975 801 464		13,438 914 413	375 59 85
Due To Other Governments: Housing Authority	-		6,803		6,603	200
Due To Student Activities  Performance Bonds	151,719 50,269	_	388,411		425,966 25,044	 114,164 25,225
Total liabilities\$	204,432	\$	445,571	\$	507,982	\$ 142,021

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# Statistical Section

Statistical tables differ from financial statements since they usually cover more than one fiscal year and may present nonaccounting data. The following tables reflect social and economic data, financial trends, and fiscal capacity.



Photo by Robb Kipp

A pond-side residence casts a reflection on Redd's Pond situated next to Old Burial Hill, a historic cemetery, located in Marblehead.

Statistical Section

# Statistical Section

This part of the Town of Marblehead's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Town's overall financial health.

### Financial Trends

• These schedules contain trend information to help the reader understand how the Town's financial performance and well-being have changed over time.

# Revenue Capacity

 These schedules contain information to help the reader assess the Town's most significant local revenue source, the property tax.

# Debt Capacity

• These schedules present information to help the reader assess the affordability of the Town's current levels of outstanding debt and the Town's ability to issue additional debt in the future.

# Demographic and Economic Information

• These schedules offer demographic and economic indicators to help the reader understand the environment within which the Town's financial activities take place.

## **Operating Information**

 These schedules contain service and infrastructure data to help the reader understand how the information in the Town's financial report relates to the services the Town provides and the activities it performs.

SOURCES: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

### Net Assets By Component

#### **Last Ten Fiscal Years**

	Fiscal Year										
_	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Governmental activities Invested in capital assets, net of related debt\$ Restricted Unrestricted	54,031,802 \$ 4,718,510 6,393,833	62,029,368 \$ 7,367,239 2,063,935	63,376,136 \$ 8,369,340 1,019,991	45,030,306 \$ 8,514,978 23,885,631	64,248,109 \$ 9,369,209 3,025,735	67,584,804 \$ 9,566,795 2,512,954	68,262,258 \$ 9,162,785 2,796,688	70,685,450 \$ 9,422,889 (509,557)	71,782,028 \$ 9,048,458 (6,852,476)	75,341,535 8,900,151 (12,034,478)	
Total governmental activities net assets\$	65,144,145 \$	71,460,542 \$	72,765,467 \$	77,430,915 \$	76,643,053 \$	79,664,553 \$	80,221,731 \$	79,598,782 \$	73,978,010 \$	72,207,208	
Business-type activities Invested in capital assets, net of related debt Restricted Unrestricted	28,851,221 - 12,389,899	30,152,007 - 11,398,374	31,295,881 - 10,487,961	31,576,803 1,508,142 9,397,663	31,828,431 1,351,342 10,614,063	31,548,537 2,857,651 12,186,945	32,097,547 3,771,671 11,577,387	33,710,827 2,468,338 11,977,792	34,878,749 3,309,675 11,996,780	35,945,212 3,625,528 12,095,677	
Total business-type activities net assets\$	41,241,120 \$	41,550,381 \$	41,783,842 \$	42,482,608 \$	43,793,836 \$	46,593,133 \$	47,446,605 \$	48,156,957 \$	50,185,204 \$	51,666,417	
Primary government Invested in capital assets, net of related debt Restricted Unrestricted	82,883,023 4,718,510 18,783,732	92,181,375 7,367,239 13,462,309	94,672,017 8,369,340 11,507,952	76,607,109 8,514,978 34,791,436	96,076,540 9,369,209 14,991,140	99,133,341 9,566,795 17,557,550	100,359,805 9,162,785 18,145,746	104,396,277 9,422,889 13,936,573	106,660,777 9,048,458 8,453,979	111,286,747 12,525,679 61,199	
Total primary government net assets\$	106,385,265 \$	113,010,923 \$	114,549,309 \$	119,913,523 \$	120,436,889 \$	126,257,686 \$	127,668,336 \$	127,755,739 \$	124,163,214 \$	123,873,625	

### Changes in Net Assets

### Last Ten Fiscal Years

	Fiscal Year										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Expenses											
Governmental activities:											
General government\$	2,938,994 \$		3,391,116		3,524,468 \$	3,490,002 \$	3,709,427 \$	3,763,970 \$	3,764,556 \$	4,052,732	
Public safety	7,867,199	7,957,974	7,787,203	7,980,128	9,019,171	9,118,679	10,129,416	10,288,405	10,586,017	10,651,355	
Education Public works	32,368,949 5,654,141	36,143,224 5,101,138	38,303,976 4,903,611	41,023,533 4,879,129	42,814,037 5,173,056	43,648,218 5,407,535	49,890,761 5,538,314	52,081,576 6,331,557	53,942,639 6,214,732	55,866,599 4,510,987	
Landfill closure	3,034,141	5,101,130	4,303,011	4,073,123	4,900,000	1,100,000	5,556,514	1,800,000	2,314,578	4,510,567	
Human services	914,967	929,242	826,827	1,084,279	1,115,550	1,197,716	1,147,405	1,120,478	1,150,910	1,025,102	
Culture and recreation	2,361,916	2,301,611	2,427,894	2,438,794	2,563,548	2,586,664	2,926,073	3,019,415	3,111,617	3,271,325	
Interest	1,451,423	1,059,107	1,847,413	2,214,597	1,326,580	1,484,146	1,371,083	899,311	1,319,979	1,893,926	
Total government activities expenses	53,557,589	56,858,144	59,488,040	62,891,112	70,436,410	68,032,960	74,712,479	79,304,712	82,405,028	81,272,026	
Business-type activities:											
Water	2,223,297	2,312,442	2,408,244	2,575,458	2,900,743	2,825,383	3,065,981	3,023,598	3,481,486	3,532,314	
Sewer	3,061,348	2,980,770	3,489,015	3,274,040	3,516,775	3,044,040	3,278,347	3,404,568	3,114,228	3,219,258	
Municipal Light	10,381,542	10,805,232	10,941,345	13,344,444	12,768,585	12,879,054	14,643,929	13,678,068	13,797,177	14,266,683	
Harbor	584,471	576,851	455,038	620,604	578,842	573,268	658,183	581,573	639,917	695,699	
Total business-type activities expenses	16,250,658	16,675,295	17,293,642	19,814,546	19,764,945	19,321,745	21,646,440	20,687,807	21,032,808	21,713,954	
Total primary government expenses\$	69,808,247 \$	73,533,439 \$	76,781,682	\$ 82,705,658 \$	90,201,355 \$	87,354,705 \$	96,358,919 \$	99,992,519 \$	103,437,836 \$	102,985,980	
Program Revenues Governmental activities:											
Public Safety charges for services\$	681,523 \$	744,398 \$	990,605	\$ 1,072,931 \$	959,016 \$	852,159 \$	997,699 \$	1,216,490 \$	994,204 \$	1,147,383	
Education charges for services	1,144,334	1,156,322	1,151,263	1,185,631	1,192,449	1,693,799	1,719,034	1,763,683	1,870,151	1,897,607	
Public Works charges for services	602,236	711,153	777,895	745,750	764,571	742,708	644,406	634,244	668,395	694,942	
Other charges for services	1,663,552	920,442	965,873	1,013,743	993,793	1,049,707	964,181	971,731	954,162	996,624	
Operating grants and contributions  Capital grant and contributions	9,961,379 6,016,683	10,236,741 6,184,306	11,965,143	13,534,764	13,072,665 933,198	13,164,337 467,866	15,215,908 2,033,978	15,041,092 3,817,694	15,253,787 761,615	15,690,591 555,654	
Total government activities program revenues	20,069,707	19,953,362	15,850,779	17,552,819	17,915,692	17,970,576	21,575,206	23,444,934	20,502,314	20,982,801	
Business-type activities:					, .						
Charges for services - Water	2,357,092	2,404,325	2,985,712	3,084,796	3,097,859	3,426,794	3,395,280	3,251,067	3,904,213	3,884,316	
Charges for services - Sewer	3,054,481	3,098,366	3,897,788	3,254,460	3,566,868	3,711,954	3,493,052	3,694,883	3,730,846	3,595,910	
Charges for services - Municipal Light	11,524,933	11,747,745	11,350,011	13,845,358	13,837,216	13,410,728	15,185,296	14,233,656	15,160,793	15,420,818	
Charges for services - Harbor  Operating grants and contributions	582,103	571,937	615,946 25,000	608,305 3,473	619,480 24,067	638,397 8,144	627,795 13,255	591,969 22,634	632,242 17,260	633,384 2,832	
Total business-type activities program revenues	17,518,609	17,822,373	18,874,457	20,796,392	21,145,490	21,196,017	22,714,678	21,794,209	23,445,354	23,537,260	
Total primary government program revenues\$	37,588,316 \$	37,775,735 \$	34,725,236	\$ 38,349,211 \$	39,061,182 \$	39,166,593 \$	44,289,884 \$	45,239,143 \$	43,947,668 \$	44,520,061	
Net (Expense)/Revenue				1		· .	· · · · · · · · · · · · · · · · · · ·	· •	` <u></u> `_		
Governmental activities\$	(33,487,882) \$	(36,904,782) \$	(43,637,261)	\$ (45,338,293) \$	(52,520,718) \$	(50,062,384) \$	(53,137,273) \$	(55,859,778) \$	(61,902,714) \$	(60,289,225)	
Business-type activities	1,267,951	1,147,078	1,580,815	1,116,626	1,380,545	1,874,272	1,068,238	1,106,402	2,412,546	1,823,306	
Total primary government net expense\$	(32,219,931) \$	(35,757,704) \$	(42,056,446)	\$ (44,221,667) \$	(51,140,173) \$	(48,188,112) \$	(52,069,035) \$	(54,753,376) \$	(59,490,168) \$	(58,465,919)	
General Revenues and Other Changes in Net Asset	s										
Governmental activities:											
Real estate and personal property taxes,											
net of tax refunds payable\$				\$ 44,052,622 \$	44,897,758 \$	46,455,796 \$	48,062,992 \$	50,046,317 \$	51,217,033 \$	53,545,032	
Motor vehicle excise taxes  Penalties and interest on taxes	2,816,116 112,354	2,815,852 128,811	3,008,370 142,047	3,033,965 134,274	2,908,531 174,210	2,856,787 152,437	2,717,571 153,284	2,656,948 192,715	2,752,897 226,937	2,843,878 241,114	
Payments in lieu of taxes	75,499	-	4,821	-	-	132,437	-	-	-	-	
specific programs	1,174,530	1,104,617	1,120,708	1,254,124	1,908,659	1,693,092	1,479,237	1,164,113	1,110,208	1,111,126	
Unrestricted investment income	517,360	494,060	369,109	811,058	1,299,063	1,366,744	694,664	547,427	389,792	237,753	
Gain (loss) on disposal of capital assets	(26,635)	-	-	-	-	-	-	-	-	-	
Miscellaneous Transfers	2,719 57,508	1,026,962	688,377	61,300 656,398	- 544,635	559,028	- 586,703	629,309	- 585,075	539,520	
							. ,				
Total governmental activities	39,344,242	43,233,642	44,942,183	50,003,741	51,732,856	53,083,884	53,694,451	55,236,829	56,281,942	58,518,423	
Business-type activities:  Boat excise	131,449	137,920	139,068	134,780	142,145	134,306	140,197	140,873	136,513	134,871	
Unrestricted investment income	107,863	51,225	104,009	238,535	333,173	337,377	231,740	92,386	64,263	54,338	
Settlements and refunds			. 5-,009		-	1,012,370		8,218		8,218	
Transfers	(57,508)	(1,026,962)	(688,377)	(656,398)	(544,635)	(559,028)	(586,703)	(629,309)	(585,075)	(539,520)	
Total primary government\$	181,804 \$	(837,817) \$	(445,300)	\$ (283,083)	(69,317) \$	925,025 \$	(214,766) \$	(387,832) \$	(384,299) \$	(342,093)	
Changes in Net Assets											
Governmental activities\$	5,856,360 \$	6,328,860 \$	1,304,922	\$ 4,665,448 \$	(787,862) \$	3,021,500 \$	557,178 \$	(622,949) \$	(5,620,772) \$	(1,770,802)	
Business-type activities	1,449,755	309,261	1,135,515	833,543	1,311,228	2,799,297	853,472	710,352	2,028,247	1,481,213	
Total primary government\$	7,306,115 \$	6,638,121 \$	2,440,437	\$ 5,498,991 \$	523,366 \$	5,820,797 \$	1,410,650 \$	87,403 \$	(3,592,525) \$	(289,589)	

### Fund Balances, Governmental Funds

### Last Ten Fiscal Years

_					Fiscal Year					
-	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
General Fund										
Reserved\$	590,889	\$ 346,436	\$ 242,334	\$ 329,471	\$ 347,480 \$	795,436 \$	565,154 \$	610,212 \$	- \$	-
Unreserved	4,600,668	3,321,417	3,468,375	4,905,746	5,434,575	7,183,747	8,349,653	9,178,812	-	-
Committed	-	-	-	-	-	-	-	-	-	917,834
Assigned	-	-	-	-	-	-	-	-	5,097,591	5,906,121
Unassigned							<u> </u>	-	6,281,372	6,251,245
Total general fund\$	5,191,557	\$3,667,853	\$ 3,710,709	\$5,235,217	\$5,782,055\$	7,979,183 \$	8,914,807 \$	9,789,024 \$	11,378,963 \$	13,075,200
All Other Governmental Funds										
Reserved\$ Unreserved, reported in:	3,119,714	\$ 3,160,017	\$ 3,242,776	\$ 3,218,824	\$ 3,265,196 \$	3,309,253 \$	3,348,145 \$	3,379,233 \$	- \$	-
Special revenue funds	3,335,913	4,201,446	5,898,953	4,956,638	6,612,669	6,702,589	6,902,667	7,253,938	-	-
Capital projects funds	5,440,999	2,137,325	13,780	(3,448,847)	(2,231,042)	1,690,445	9,471,649	1,813,173	-	-
Permanent funds	670,784	726,568	585,746	1,243,096	1,454,201	1,430,805	1,488,902	1,420,238	-	-
Nonspendable	-	-	-	-	-	-	-	-	3,379,232	3,410,414
Restricted								-	9,044,027	10,424,988
Total all other governmental funds \$	12,567,410	\$ <u>10,225,356</u>	\$ 9,741,255	\$ 5,969,711	\$ <u>9,101,024</u> \$	13,133,092 \$	21,211,363 \$	13,866,582 \$	12,423,259 \$	13,835,402

The Town implemented GASB 54 in fiscal year 2011, fund balances prior to fiscal year 2011 have been reported in the pre-GASB 54 format.

### Changes in Fund Balances, Governmental Funds

#### **Last Ten Fiscal Years**

<u> </u>					Fiscal Year					
_	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Revenues:										
Real estate and personal property taxes,										
net of tax refunds\$	34,609,845 \$	37,536,410 \$	39,636,668 \$	43,703,685 \$	44,942,601 \$	46,419,642 \$	47,865,181 \$	49,720,655 \$	51,170,197 \$	53,542,174
Motor vehicle excise taxes	2,810,072	2,809,905	3,014,927	3,026,225	2,921,041	2,839,549	2,756,859	2,649,742	2,757,607	2,851,176
Penalties and interest on taxes	112,354	128,811	142,047	134,274	174,210	152,437	153,284	192,732	226,937	241,114
Charges for services	2,328,201	2,266,211	2,250,402	2,321,164	2,423,866	2,896,961	2,933,547	3,017,786	2,984,996	3,135,718
Licenses and permits	445,850	557,746	805,077	867,875	692,993	604,058	648,799	848,233	729,262	773,464
Fines and forfeitures	186,801	184,034	209,571	185,569	162,480	193,511	167,209	157,626	141,860	175,186
Intergovernmental	10.004.918	10.361.141	12.013.630	34.856.476	32.613.925	15.110.217	18.339.553	19.023.864	17.282.267	16.668.016
Departmental and other	301,228	351,221	363,625	339,638	399,086	389,996	269,957	294,815	317,306	570,975
Contributions	448,003	366.484	708.368	383,178	814.817	537,030	599,738	439,403	461,556	570.902
Investment income	482,227	487,621	355,094	787,540	1,250,722	1,299,999	633,687	524,246	382,329	231,290
Miscellaneous	375,330	188,506	258,863	356,564	255,420	323,821	321,609	304,615	329,000	351,966
_										
Total Revenue	52,104,829	55,238,090	59,758,272	86,962,188	86,651,161	70,767,221	74,689,423	77,173,717	76,783,317	79,111,981
Expenditures:										
General government	1,590,640	1,750,424	1,838,779	1,875,936	2,109,919	2,056,400	2,055,385	2,192,414	2,188,589	2,134,679
Public safety	5,948,722	5,972,372	5,873,710	5,764,771	6,322,114	6,367,594	6,663,357	6,706,967	6,916,177	6,764,981
Education	21,804,045	24,776,903	25,346,557	27,185,424	28,195,979	30,042,340	31,437,324	32,711,645	33,258,875	33,447,338
Public works	4,532,315	3,887,512	3,641,106	3,507,547	3,800,613	3,762,533	3,641,840	4,338,817	4,095,893	4,646,627
Human services	744,629	647,358	551,201	798,590	811,195	889,949	804,745	777,377	805,497	695,262
Culture and recreation	1,715,371	1,609,337	1,743,082	1,731,995	1,606,584	1,819,561	2,019,758	1,945,935	2,035,638	2,134,521
Pension benefits	5,571,615	6,137,142	6,533,588	6,728,821	7,101,736	7,252,902	7,771,803	8,117,079	8,333,338	8,758,191
Property and liability insurance	245,545	304,088	323,166	334,103	345,231	330,485	277,368	206,956	223,932	216,606
Employee benefits	3,895,920	4,844,001	6,153,016	8,884,059	9,125,175	9,242,492	9,716,952	9,999,049	8,786,164	10,841,607
State and county charges	1,824,080	1,714,756	2,094,128	2,217,767	2,156,712	1,340,304	1,457,485	1,719,351	2,188,061	2,365,570
Capital outlay	14,237,109	13,481,291	4,167,893	4,500,085	2,161,981	8,520,528	7,463,678	14,103,307	6,187,452	6,499,584
Debt service:	, ,	, ,	, ,	, ,	, ,	, ,	, ,	, ,	, ,	, ,
Principal	1,755,000	1,655,000	2,269,726	23,995,637	17,809,637	1,745,000	1,615,000	2,820,000	3,008,000	2,614,000
Interest	1,640,631	1,622,294	1,958,022	2,585,246	1,984,064	1,256,791	1,516,966	1,601,955	1,444,950	1,872,515
Total Expenditures	65,505,622	68,402,478	62,493,974	90,109,981	83,530,940	74,626,879	76,441,661	87,240,852	79,472,566	82,991,481
Total Expericitures	05,505,022	00,402,476	02,493,974	90,109,981	63,330,940	74,020,079	70,441,001	67,240,632	79,472,500	
Excess of revenues over (under) expenditures	(13,400,793)	(13,164,388)	(2,735,702)	(3,147,793)	3,120,221	(3,859,658)	(1,752,238)	(10,067,135)	(2,689,249)	(3,879,500)
Other Financing Sources (Uses)										
Issuance of debt	15,400,000	8,000,000	-	-	-	9,496,500	9,960,500	2,618,000	1,650,000	6,195,000
Issuance of refunding bonds	-	-	-	-	-	-	-	-	-	15,860,000
Premium from issuance of debt	509,739	471,668	1,806,081	197,483	13,295	33,326	218,930	349,262	600,790	215,393
Premium from issuance of refunding bonds	-	-	-	-	-	-	-	-	-	2,055,459
Proceeds from bonds and notes	-	-	37,510,274	15,984,637	-	-	9,496,500	11,782,000	13,682,000	243,000
Payments of current refunded debt	-	-	(37,510,274)	(15,984,637)	-	-	(9,496,500)	(11,782,000)	(13,682,000)	(243,000)
Payments to refunding bond escrow agent	-	-	-	-	-	-	-	-	-	(17,877,492)
Capital lease financing	-	-	-	46,875	-	-	-	-	-	-
Transfers in	537,488	2,514,566	2,256,375	2,297,989	2,002,892	2,104,004	2,061,179	3,947,500	3,557,318	1,120,997
Transfers out	(679,980)	(1,687,604)	(1,767,998)	(1,641,591)	(1,458,257)	(1,544,976)	(1,474,476)	(3,318,191)	(2,972,243)	(581,477)
T (1) (1) (1) (1) (1) (1) (1) (1)	45 707 047	0.000.000	0.004.450	200 750	557.000	10,000,051	10.700.100	0.500.574	0.005.005	0.007.000
Total other financing sources (uses)	15,767,247	9,298,630	2,294,458	900,756	557,930	10,088,854	10,766,133	3,596,571	2,835,865	6,987,880
Net change in fund balances\$	2,366,454 \$	(3,865,758) \$	(441,244) \$	(2,247,037) \$	3,678,151 \$	6,229,196 \$	9,013,895 \$	(6,470,564) \$	146,616 \$	3,108,380
Debt service as a percentage of noncapital expenditures	6.62%	5.97%	7.25%	6.20%	4.68%	4.54%	4.54%	6.05%	6.08%	5.87%

In fiscal year 2006 the debt service % has been adjusted for the principal payment of \$21,275,637 from a state grant. In fiscal year 2007 the debt service % has been adjusted for the principal payment of \$15,984,637 from a state grant.

### Assessed Value and Actual Value of Taxable Property by Classification and Tax Rates

### **Last Ten Fiscal Years**

							Ass	essed and A	ctual	Values and Tax	Rate						
Fig. a.d.		Desidential	D	-!-		0				Danasanal	,	Total	0			otal	Total
Fiscal Year		Residential Value		sidential ax Rate	,	Commercial Value	II	ndustrial Value		Personal Property	(	Commercial Value		nmercial ax Rate		rect ate	Town Value
Tour		Value		ax reaco		Value		Tuluo		Тторогту		Value		ix ituto	- 1	uto	Tuluo
2003		\$ 3,904,694,030	\$	8.42	\$	155,455,505	\$	18,408,805	\$	21,508,430	\$	195,372,740	\$	8.42	\$	8.42	\$ 4,100,066,770
2004	(1)	4,262,454,683		8.48		162,486,031		17,785,900		23,082,370		203,354,301		8.48		8.48	4,465,808,984
2005		4,596,303,034		8.26		175,052,553		19,390,500		36,175,490		230,618,543		8.26		8.26	4,826,921,577
2006		5,007,339,729		8.43		184,593,258		17,596,200		33,605,700		235,795,158		8.43		8.43	5,243,134,887
2007	(1)	5,579,215,064		7.76		210,417,304		18,720,900		35,424,740		264,562,944		7.76		7.76	5,843,778,008
2008		5,350,189,480		8.34		205,592,484		18,573,700		34,195,980		258,362,164		8.34		8.34	5,608,551,644
2009		5,088,265,598		8.99		198,014,716		20,145,800		43,723,950		261,884,466		8.99		8.99	5,350,150,064
2010	(1)	4,993,336,363		9.57		192,606,528		20,090,100		43,380,290		256,076,918		9.57		9.57	5,249,413,281
2011	` '	4,764,628,638		10.21		192,325,493		18,290,900		56,716,040		267,332,433		10.21	1	10.21	5,031,961,071
2012		4,822,272,753		10.52		203,536,923		17,934,700		56,201,470		277,673,093		10.52	1	0.52	5,099,945,846

(1) Revaluation Year

Source: Town of Marblehead, Assessor's Department

Note: Chapter 59, Section 21C of the Massachusetts General Laws, known as "Proposition 2 1/2", imposes 2 separate limits on the annual tax levy of the Town. The primary limitation is that the tax levy cannot exceed 2 1/2 percent of the full and fair cash value. The secondary limitation is that the tax levy cannot exceed the maximum levy limit for the preceding fiscal year as determined by the State Commissioner of Revenue by more than 2 1/2 percent, subject to an exception for property added to the tax rolls and for certain substantial valuation increases other than as part of a general revaluation. The secondary limit may be exceeded in any year by a majority vote of the voters, however it cannot exceed the primary limitation.

# **Principal Taxpayers**

# **Current Year and Nine Years Ago**

		2012			2003	
Name	Assessed Valuation	Rank	Percentage of Total Taxable Assessed Value	Assessed Valuation	Rank	Percentage of Total Taxable Assessed Value
Various Edward T. Moore LLC/Trusts	\$ 57,938,500	1	1.14%	\$ 38,997,500	1	1.11%
Various Rockett LLC/Trusts	\$ 31,061,600	2	0.61%	\$ 26,364,200	2	0.75%
Algonquin Gas Transmission Co.	\$ 28,459,300	3	0.56%			
Bessom Associates	\$ 17,139,700	4	0.34%	\$ 10,889,900	3	0.31%
Eastern Yacht Club	\$ 14,617,700	5	0.29%	\$ 10,070,800	4	0.29%
Henricus A. Termeer	\$ 12,209,700	6	0.24%			
Boston Gas (dba National Grid)	\$ 10,250,160	7	0.20%	\$ 6,136,500	9	0.17%
Peter S. Lynch	\$ 9,479,200	8	0.19%	\$ 8,411,400	7	0.24%
Tedesco Country Club	\$ 9,365,286	9	0.18%			
James Crosby	\$ 8,992,800	10	0.18%	\$ 7,255,500	8	0.21%
Corinthian Yacht Club				\$ 8,571,200	6	0.24%
Robert W. Green				\$ 5,834,200	10	0.17%
Angelo Arena	 			\$ 9,935,300	5	0.28%
	\$ 199,513,946		3.91%	\$ 132,466,500		3.77%

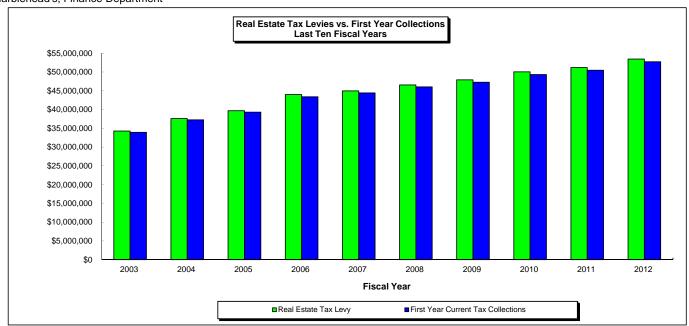
Source: Town of Marblehead, Assessor's Department

### **Property Tax Levies and Collections**

### **Last Ten Fiscal Years**

Fiscal Year		(2) Total Tax Levy	_	Less batements & Exemptions	(2) Net Tax Levy	T	First Year Current ax Collections	Percent of Net Levy Collected	Delinquent Tax Collections	Total Tax Collections	Percent of Total Tax Collections to Net Tax Levy
2003		\$ 34,497,302	\$	240,718	\$ 34,256,584	\$	33,930,910	99.0%	\$ 249,674	\$ 34,180,585	99.78%
2004	(1)	37,870,060		282,314	37,587,746		37,251,701	99.1%	258,079	37,509,780	99.79%
2005		39,870,372		199,264	39,671,108		39,322,124	99.1%	229,540	39,551,665	99.70%
2006		44,199,627		212,216	43,987,411		43,414,941	98.7%	393,466	43,808,407	99.59%
2007	(1)	45,347,717		383,435	44,964,282		44,430,925	98.8%	345,563	44,776,488	99.58%
2008		46,775,321		211,367	46,563,954		46,024,701	98.8%	349,933	46,374,634	99.59%
2009		48,097,849		162,863	47,934,986		47,278,421	98.6%	438,987	47,717,409	99.55%
2010	(1)	50,236,558		185,806	50,050,752		49,329,485	98.6%	429,851	49,759,336	99.42%
2011		51,376,323		156,353	51,219,970		50,460,080	98.5%	461,176	50,921,256	99.42%
2012		53,651,430		185,779	53,465,651		52,730,436	98.6%	-	52,730,436	98.62%

Source: Town of Marblehead's, Finance Department



<sup>(1)</sup> Revaluation year.

<sup>(2)</sup> Includes omitted and revised assessments.

### **Ratios of Outstanding Debt and General Bonded Debt**

### **Last Ten Fiscal Years**

				Governmental Activities Debt								
Fiscal Year	U. S. Census Population				General Obligation Bonds (2)		Per Capita	Percentage of Personal Income	Percentage of Assessed Value			
2003	20,158 \$	999,811,391	\$ 4,097,066,770	\$	8,315,000	\$	412	0.83%	0.20%			
2003	20,138 \$	1,035,136,605	4,465,808,984	Ψ	6,660,000	Ψ	325	0.64%	0.20%			
2005	21.360	1.102.230.010	4,826,921,577		30.880.000		1,446	2.80%	0.64%			
2006	20,482	1,078,061,450	5,243,134,887		28,410,000		1,387	2.64%	0.54%			
2007	20,384	1,094,361,327	5,843,778,008		26,585,000		1,304	2.43%	0.45%			
2008	20,039	1,097,356,003	5,608,551,644		24,840,000		1,240	2.26%	0.44%			
2009	20,449	1,142,199,344	5,350,150,064		23,225,000		1,136	2.03%	0.43%			
2010	20,377	1,160,939,921	5,249,413,281		28,080,000		1,378	2.42%	0.53%			
2011	19,808	1,151,098,905	5,031,961,071		37,790,000		1,908	3.28%	0.75%			
2012	19,808	1,360,730,368	5,099,945,946		38,475,000		1,952	2.84%	0.76%			

			Total Primary Go	vernment	
Fiscal Year	Enterprise General Obligation Bonds (1)	Total Debt Outstanding	Per Capita	Percentage of Personal Income	Percentage of Assessed Value
2003	\$ 655,000	\$ 8,970,000	\$ 445	0.90%	0.22%
2004	495,000	7,155,000	350	0.69%	0.16%
2005	335,000	31,215,000	1,461	2.83%	0.65%
2006	180,000	28,590,000	1,396	2.65%	0.55%
2007	135,000	26,720,000	1,311	2.44%	0.46%
2008	90,000	24,930,000	1,244	2.27%	0.44%
2009	45,000	23,270,000	1,138	2.04%	0.43%
2010	-	28,080,000	1,378	2.42%	0.53%
2011	-	37,790,000	1,908	3.28%	0.75%
2012	-	38,657,393	1,952	2.84%	0.76%

Source: Audited Financial Statements, U. S. Census

<sup>(1)</sup> Sewer, Water, Harbor and Electric Enterprise Funds(2) Does not include BANs that have been classified as long-term debt.

### **Direct and Overlapping Governmental Activities Debt**

### As of June 30, 2012

Town of Marblehead, Massachusetts	Debt Outstanding	Percentage Applicable		Share of Overlapping Debt
Debt repaid with property taxes				
North Shore Regional Vocational Technical School District\$	705,000	1.0820%	\$	7,628
South Essex Sewerage District	73,114,760	6.7622%		4,944,166
Massachusetts Water Resource Authority	2,034,145,000	0.9310%	_	18,937,890
Cubtatal avariancing daht				22 000 604
Subtotal, overlapping debt				23,889,684
Town direct debt				38,475,000
			_	,,
Total direct and overlapping debt			\$_	62,364,684

Note: Overlapping governments are those that coincide, at least in part, with geographic boundaries of the Town. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the taxpayers of Town. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the property taxpayers should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.

Source: Town of Marblehead's, Finance Department

Note: The Town obtains the debt outstanding and percentages directly from the entities.

### **Computation of Legal Debt Margin**

### **Last Ten Fiscal Years**

	Fiscal Year											
	2003	2004	2005	2006 2007		2008	2009	2010	2011	2012		
Equalized valuation\$	3,815,051,700 \$	3,815,051,700	\$ <u>4,841,734,800</u> \$	5,582,874,900 \$	5,582,874,900 \$	5,976,188,400 \$	5,976,188,400 \$	5,580,750,300 \$	5,580,750,300 \$	5,362,642,300		
Debt Limit - 5% of equalized valuation	190,752,585	190,752,585	242,086,740	279,143,745	279,143,745	298,809,420	298,809,420	279,037,515	279,037,515	268,132,115		
Less: Total debt applicable to limitation	8,970,000	7,155,000	31,215,000	28,590,000	26,720,000	34,426,500	23,270,000	28,080,000	37,790,000	38,475,000		
Legal debt margin\$	181,782,585 \$	183,597,585	\$ 210,871,740 \$	250,553,745 \$	252,423,745 \$	264,382,920 \$	275,539,420 \$	250,957,515 \$	241,247,515 \$	229,657,115		
Total debt applicable to the limit as a percentage of debt limit	5%	4%	15%	11%	11%	13%	8%	11%	16%	17%		

Source: Town of Marblehead's, Finance Department

# **Demographic and Economic Statistics**

# **Last Ten Fiscal Years**

Fiscal Year	Population Estimates	Personal Income		Per Capita Personal Income	Median Age	School Enrollment	Unemployment Rate
2003	20,158	\$ 999,811,391	\$	49,599	41.9	2,970	3.90%
2004	20,461	1,035,136,605		50,591	41.9	3,003	3.60%
2005	21,360	1,102,230,010		51,603	41.9	3,067	3.30%
2006	20,482	1,078,061,450		52,635	41.9	3,133	3.00%
2007	20,384	1,094,361,327		53,687	41.9	3,242	3.70%
2008	20,039	1,097,356,003		54,761	41.9	3,212	4.00%
2009	20,449	1,142,204,180		55,856	41.9	3,262	6.80%
2010	20,377	1,160,946,181		56,973	41.9	3,232	6.60%
2011	19,808	1,151,098,905		58,113	41.9	3,206	5.40%
2012	19,808	1,360,730,368		68,696	38.7	3,172	4.70%

Source: U. S. Census, Division of Local Services

Median age is based on most recent census data

### **Principal Employers**

# **Current and Four Years Ago**

					(a)		
	Nature			Percentage of			Percentage of
Employer	of Business	Employees	Rank	Total Town Employment	Employees	Rank	Total Town Employment
Liliployei	Busiliess	Lilipioyees	Nank	Linployment	Linployees	Italik	Linployment
Town of Marblehead	Municipal Government	674	1	14.67%	673	1	13.40%
Marblehead/Swampscott YMCA	Recreational	348	2	7.58%	125	5	2.49%
Eastern Yacht Club	Yacht Club, Tennis	150	3	3.27%	220	2	4.38%
Devereux Nursing Home	Health Care	135	4	2.94%	123	6	2.45%
Corinthian Yacht Club	Yacht Club	112	5	2.44%	135	3	2.69%
Tedesco Country Club	Country Club	101	6	2.20%	120	7	2.39%
Crosby's Marketplace	Food Market	93	7	2.02%	90	8	1.79%
Lafayette Nursing Home	Health Care	91	8	1.98%	125	4	2.49%
Boston Yacht Club	Yacht Club	73	9	1.59%	80	9	1.79%
National Grand Bank	Banking	55	10	1.20%	60	10	1.19%

<sup>(</sup>a) GASB Statement 44 requires information be reported for the current period and the period nine years prior. Information regarding the Town's principal employers prior to 2008 was not available.

Source: Town of Marblehead, Assessor's Department's survey of large employers

Source of total employment : Mass. Executive Office of Labor and Workforce Development

# Full-time Equivalent Town Employees by Function

# Last Ten Fiscal Years

### Fiscal Year

	r local real										
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Function											
General government	24.50	23.25	23.25	22.50	22.75	22.75	22.75	22.75	22.75	22.50	
Public safety	56.25	58.50	58.50	55.50	55.50	55.75	56.00	56.00	55.75	55.75	
Fire	42.00	42.00	42.50	40.50	42.50	42.50	42.50	42.50	42.50	42.75	
Education	424.20	426.00	448.40	466.32	474.67	479.79	488.11	487.71	488.01	480.00	
Public works	39.00	37.00	36.25	35.25	36.45	35.95	34.25	36.10	36.18	36.18	
Human services	6.75	6.75	6.00	6.50	6.50	7.00	7.75	8.18	8.18	8.18	
Culture and recreation	32.75	30.75	28.00	28.00	28.75	29.25	28.50	29.00	29.25	29.50	
Total	625.45	624.25	642.90	654.57	667.12	672.99	679.86	682.24	682.62	674.86	

Source: Town Records

# **Operating Indicators by Function/Program**

# **Last Ten Fiscal Years**

# Fiscal Year

Function/Program	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Police										
Physical arrests	284	283	317	285	340	204	306	250	146	144
Motor vehicle violations	1,249	1,488	1,309	3,110	1,499	1,363	2,310	2,118	1,443	1,323
Parking violations	4,879	4,995	4,998	3,545	3,752	4,119	3,242	3,039	2,230	2,782
Fire										
Inspections	1,622	1,622	1,860	1,707	1,651	1,738	1,618	1,817	2,160	1,793
Emergency responses	2,105	2,105	2,347	2,167	2,361	2,378	2,341	2,396	2,540	2,540
Libraries										
Volumes in circulation	118,504	119,867	120,989	118,078	117,041	127,278	123,463	125,975	126,230	135,433
Total volumes borrowed	227,481	212,263	210,510	208,820	203,170	204,172	218,310	240,518	226,953	245,447
Water										
Service connections	7,877	7,877	8,004	7,459	7,962	8,080	8,080	8,080	7,991	7,991
Consumption in gallons	1,915,100	1,915,100	1,930,000	2,016,000	1,851,800	1,993,000	1,993,000	1,993,000	1,815,000	1,649,863
Daily consumption	3,557,000	3,557,000	3,054,000	3,666,000	3,803,000	3,820,000	3,820,000	3,820,000	4,118,000	3,445,000
Sewer										
Service connections	7,792	7,792	7,901	7,223	7,773	7,883	7,883	8,160	7,883	7,883
Daily average collection	1,800,000	1,800,000	2,448,387	2,400,000	2,244,000	2,244,000	2,244,000	2,244,000	2,244,000	2,244,000

Source: Various Town departments

# **Capital Asset Statistics by Function/Program**

# **Last Ten Fiscal Years**

# **Fiscal Year**

-										
Function/Program	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Police										
Number of Stations	1	1	1	1	1	1	1	1	1	1
Police personnel and officers	42	42	42	42	42	42	42	42	42	42
Fire										
Number of Stations	2	2	2	2	2	2	2	2	2	2
Fire personnel and officers	42	42	42	42	42	42	42	42	42	42
Education										
Number of elementary schools	5	5	5	6	6	6	6	6	6	6
Number of middle schools	1	2	2	1	1	1	1	1	1	1
Number of high schools	1	1	1	1	1	1	1	1	1	1
Number of teachers	243	265	260	260	249	258	239	294	243	285
Number of administrators	9	9	18	17	17	19	22	26	22	22
Number of students	2,970	2,982	3,079	3,150	3,242	3,212	3,262	3,250	3,262	3,188
Water										
Water mains (miles)	75	75	87	87	87	28	88	88	88	88.7
Fire hydrants	828	828	851	852	855	860	860	860	860	860
Sewer										
Sanitary sewers (miles)	96	96	88	88	88	89	89	89	88.5	88.5
Storm sewers (miles)	37	37	51	51	51	52	52	52	51.9	51.9
Recreation										
Parks and playgrounds	13	13	13	13	13	13	13	13	13	13
Park and playground (acreage)	74	74	74	74	74	74	74	74	74	74.41
Conservation land (acreage)	127	127	127	127	133	134	134	134	134	134.27
Railroad right of way (acreage)	19	19	19	19	19	19	19	19	19	19.39
Public beaches	6	6	6	6	6	6	6	6	6	6
Ball fields	15	15	15	15	15	15	15	15	16	16
Tennis courts	12	12	12	10	12	12	12	12	13	14
Harbor										
Harbors	2	2	2	2	2	2	2	2	2	2
Moorings	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,400
Private yacht clubs	5	5	6	6	6	6	6	6	6	6
Municipal boatyards	2	2	2	2	2	2	2	2	2	2
Boat ramps	2	2	2	2	2	2	2	2	2	2
Public landings	6	6	6	6	6	6	6	6	6	7
Emergency rescue watercraft	3	3	2	2	2	2	2	2	2	2

Source: Various Town Departments



Photo by Mike Porter

A snow storm creates an enchanting winter scene on Washington Street in Marblehead where Abbot Hall is located.



Photo by Chuck McCollum

An amazing photograph of Abbot Hall and its clock tower rising above the tree tops in the town of Marblehead.